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ESTABLISHED 1887

#### Talks on Medium-Range Arms Resume on a Note of Caution

By Robert J. McCarmey chances for a quick accord because viewed as showing that they are GENEVA - U.S. and Soviet huclear arms negotiators resumed formal talks Thursday on sweeping cuts in medium-range missiles with

Dissident

Will Leave.

hospitals, has been given permission to emigrate to Switzerland,

Tass news agency said Thursday.

It was apparently the first time that the official Soviet media had

reported in advance on the depar-

ture of an individual dissident.

released from a labor camp.

of dissident cases.

Dr. Koryagin was freed from a

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Tass Says

of questions over how to limit serious about getting down to deshorter-range missiles and prevent tails of drafting a treaty on medi-

um-range arms

The deputy head of the entire

A. Obukhov, will be co-chairman of the steering committee for the

talks and was expected to play a

larger role in them than in the past.

General Vladimir Medvedev was

named chairman of the Soviet ne-

gotiating team, General Medvedev

replaced Lem Masterkov, a civil-

The negotiations resumed, after

a four-week recess, at a time when

chances have risen substantially

that the superpowers will agree to dismantle all medium-range mis-

siles in Europe. Secretary of State

George P. Shultz achieved what he

called "quite a lot of progress" 10-

ward such an accord during a

three-day trip to Moscow last week.

tiator on medium-range arms, Maynard W. Glitman, declined to

ioin Mr. Obukhov in predicting

that a treaty would be ready before

"We're going to be realistic as well as optimistic." Mr. Glitman said before entering a 19th-century villa on the Soviet diplomatic com-

Mr. Shultz, in an interview with

West European reporters, also de-

clined to lay out a timetable for

types of shorter-range missiles in

The European allies are worried

that they would be vulnerable to a

Soviet advantage in some missiles

of still-shorter range, and in con-

rentional forces, if the Soviet offer

was accepted.
The United States also is waiting

to see whether Moscow accepts far-

reaching U.S. demands for verifica-

tion measures. Moscow will for-

mally spell out its position in this

area in its version of a draft treaty.

which Mr. Obukhov said would be

presented "during the course of

draft treaty on March 4, although

Mr. Glitman said the U.S. side still

The United States presented its

pound for the start of the talks.

the end of this year.

Nevertheless, the top U.S. nego-

The Kremlin upgraded its nego-tiating team for the talks on medithe Americans playing down um-range forces in a move that was

MOSCOW - Anatoli Koryagin the psychiatrist who was impris-oned for six years in the early 1980s after accusing the authorities of confining same dissidents to mental

Dr. Koryagin, 48, had said early last week that he planned to leave Anatoli Koryagin for Switzerland in about 10 days. ing authorities of confining sane He is expected to take with him his dissidents to mental hospitals. wife, Galina, his mother, and his The Frankfurt-based International Association for Human three sons. One son was recently

Rights reported Tuesday that the Koryagins had received permission to emigrate and would be flying to labor camp in February after being Switzerland on Friday. Until the Tass dispatch there had been no official word on whether the fact that its European allies are

pardoned by the Supreme Soviet. the nominal parliament, in a review Dr. Koryagin would be leaving. A In 1981 he was sentenced to sev- Foreign Ministry spokesman has Soviet proposal, announced during en years in prison and five years in said about 150 dissidents have been the Moscow talks, to scrap certain exile on charges of anti-Soviet agi- released from prison or internal extation and propaganda after accus--ile-



Prime Minister Yasuhiro Nakasone read a book during Thursday's session of the Diet.

# To Experts, 'Star Wars' Is a Dud

#### Physicists See Laser, Particle Arms in Far Future — if Ever

By Philip M. Boffey New York Times Service

reaching an agreement, although he WASHINGTON - A panel of said that overall prospects were leading physicists said Thursday The U.S. caution is due first to that so many breakthroughs are required to develop laser and particle still studying how to respond to a heam weapons for the Strategic Defense Initiative that it will take a decade or more of intensive rethe Moscow talks, to scrap certain search just to determine whether the job can be done.

That pessimistic estimate from the American Physical Society, the nation's largest professional society for physicists, would push further into the future the time at which any decision could be made on whether to develop and deploy a full-scale anti-missile system based

When SDI, also known as "star wars," was begun in 1984, officials long-term research effort aimed at period." producing enough information so that President Konald Reagan's successor could decide in the mid-1990s whether a full-scale defense appears feasible.

1982 to 1985, to Vietnam for the has to present some "additional discussions.

But the Physical Society's judgment makes it appear highly unbut it cited formidable technical of the U.S. verification proposals. likely that even Mr. Reagan's suc- but it cited formidable technical

that judgment. The decision could well be pushed into the next centu-

The Strategic Defense Initiative an attack upon it. Organization, the branch of the Defense Department that manages asked that his name be withheld, the program, said Wednesday after said the group had deliberately seeing the report that individual shied away from estimating the chapters in it appeared to be "an probabilities that various proposed objective independent appraisal of weapons, many of which are alvarious technologies." But the ready undergoing preliminary tests agency said it found "the conclu- at very low power and scale, will sions to be subjective and unduly ultimately develop into effective pessimistic about our capability to weapons. But he added, "I am 99.9

report, largely completed in Sep- the "directed energy weapons," intember, was only "a snapshot in cluding lasers and particle beams, time" and that "we have made sig- that are being investigated as the acknowledged that it would be a milicant progress in the intervening most critical elements of the sys-

> The panel's conclusions were In theory, such weapons could American Physical Society.

The panel did not say flatly that space.

cessor will be in a position to make obstacles that must be overcome to produce useful weapons and called it "highly questionable" whether a space-based system could survive

One member of the panel, who bring to fruition the specific tech-nologies needed for a full-scale de-velopment decision in the 1990s."

percent sure it won't work."

The report by the Physics ety appears to be the most a The report by the Physical Soci-

ety appears to be the most authori-The agency also said that the tative technical analysis so far of

discussed Wednesday night at a deliver lethal rays, consisting of la-briefing for more than 150 physiser light beams or streams of subcists at the spring meeting of the atomic particles, almost instantaneously over vast distances in

panel did not evaluate See SDL, page 6

# Japan, in Setback For Nakasone, **Drops Tax Plan**

By John Burgess Washington Past Service

TOKYO - Japan's governing Liberal Democratic Party bowed to public anger and withdrew a proposed 5 percent national sales tax on Thursday night in a move that indermines the political future of Prime Minister Yasuhiro Naka-

Party leaders killed the plan to end two and a half months of parliamentary paralysis over the tax. Mr. Nakasone had been treating the enactment of the bill as a personal crusade.

Normal business resumed in the Diet, or parliament, on Thursday night and shortly before midnight legislators of the lower house that had been on hold.

Past Japanese prime ministers have often resigned to take responsibility for major defeats to their party. But Mr. Nakasone showed no sign of doing so. He reportedly told journalists, "The real fight for the tax begins now."

His term runs until October but many analysts believe he will have to step down before that. He is scheduled to leave next week for a state visit to Washington.

Opposition parties, meanwhile, celebrated achieving what they had made a make-or-break goal since last year. "It is a perfect victory," said Takako Doi, chairman of the

The parliamentary agreement that broke the impasse over the proposed tax calls for the major parties to form a special committee to work out agreement on the tax. It was specified, however, that if they could not agree, the tax would be killed for the current session.

Opposition figures said Thursday night that there would be no

Defeat of the tax brings Mr. Nakasone full circle from the wave of support he was riding last summer after he led the party in elections to the biggest parliamentary majority in its 32-year history.

After that victory, party members gave him an unprecedented year extension beyond the nor-

In the fall Mr. Nakasone tried to ist pressures in the United States." use the new strength to rewrite the tax system, which has been in effect aide predicted that France's deci to be balanced by the 5 percent tax

on many sales and services. No one objected to the cuts but the idea of a new tax touched off furious protests from opposition parties. They charged that it broke a pledge Mr. Nakasone had made during the campaign not to enact a "large-scale indirect tax" against public wishes.

See TRADE, page 6

#### U.S. GNP Grows At 4.3% Rate

The U.S. economy grew at a first quarter, the strongest gain in nearly three years, the Com-merce Department said Friday. But the strong gain reflected a rather than strength in the

economy. Page 17.

The dollar fell on currency markets as traders focused on the inventory buildups and the failure of U.S. and Japan to agree on farm trade. Page 21.

# CGCT Sale Reprisals

By Axel Krause ngikmal Herald Tribun

PARIS - The Reagan administration warned Thursday that France's decision to sell control of a large telecommunications company to a Swedish consortium would trigger protectionist action against European telecommunications interests in the United States.

The U.S. statement was only one of several protests lodged against the decision. It underscored the political nature of the conflict that has arisen between France and several of its important allies, including West Germany, the United States and the Netherlands, over the sale of Compagnie Générale de Con-structions Telephoniques.

A statement issued by the U.S. Embassy in Paris warned that the French decision would "be seen in the United States as an indication that the European telecommunications market is closed to American suppliers" and that it would "undermine the Reagan administramal four-year limit as party leader. tion's efforts to oppose protection-

In Washington, a congressional since the postwar occupation. The sion would raily senators behind a revisions included income tax cuts, bill that would retaliate against countries discriminating against the U.S. telecommunications industry.

"The administration is correct; the French action can only help our bill," said a spokesman for Senator John C. Danforth, Republican of Missouri and the author of the legislation. The bill calls for reprisals against foreign telecommunica-Of much greater concern to the tions companies if "reciprocal" ac-

See CGCT, page 6

# **South African Blacks Boycott Jobs, Schools**

JOHANNESBURG - Tens of and there were reports of stone and thousands of blacks stayed away tire barricades in some streets. from jobs and schools Thursday in the Johannesburg area in a demonstration that the South African moted in pamphlets distributed by government called an attempt to an unidentified "support commitcreate a "revolutionary climate" perore white elections in May.

The protest Thursday came a day after the police killed six blacks in two clashes with striking railroad workers. Thirteen persons were inured, including seven policemen. Union and anti-apartheid leaders said the violence would lead to more confrontations as a result of the rail strike, which began March

Sources in the black township of Soweto, outside Johannesburg, said militant youths were assault-

The three-day demonstration. which began Wednesday, was protee" that said the goal was to protest evictions of blacks who have refused for months to pay rent for houses owned by their municipal-

PUTCO, the bus company that carries nearly 100,000 commuters daily from Soweto, said it halted service Thursday morning. A spokesman, Robin Duff, said two buses were hijacked and 77 bus windows were broken by stones on Wednesday. A spokesman for the South Afri-

can Transport Services said trains from Soweto and other black communities around Johannesburg were 30 percent to 80 percent full on Thursday morning. The trains normally carry another 100,000 commuters from Soweto, which has a population of about 2.5 million.

The state-run South African Broadcasting Corp., in a radio editorial, said, "Extra-parliamentary groups have been intensifying their efforts to create a revolutionary climate in South Africa." It said radicals sought to "create a climate of uncertainty and confusion in which the new government that will be formed after the election will be denied a strong mandate from the electorate."

Whites vote in May for the dominant, all-white chamber of Parliament. Elections are not scheduled

President Pieter W. Botha's National Party is expected to easily win the election. A railroad spokesman. Dirk

Buckes, said that paperwork would be completed Thursday in the dismissal of 16,000 strikers that trig-

See PROTEST, page 6

#### U.S. Attempts to Counter Soviet Moves in East Asia

By Patrick Smith SEOUL - President Rousid Reagan appears to he forging a broad new strategy to counter re-Soviet political ances in East Asia, according to diplomats

and analysis here and in Washing-The latest evidence of this, they said, was his proposal, disclosed Wednesday by an official in Washington, to send a former chairman of the Joint Chiefs of Staff to Vietnam to discuss the issue of missing

American soldiers. The appointment coincides with a diplomatic initiative toward North Korea and cautious approaches to the Soviet Union's oth-

er major allies in the region. With these moves, diplomats and analysts say, Washington intends to balance the inroads Moscow has made since Mikhail S. Gorbachev,

#### Kiosk Ex-Chief of MI6 A Homosexual

LONDON (Reuters) Prime Minister Margaret Thatcher of Britain told Parliament on Thursday that the for-mer head of the MI6 intelligence service, Sir Maurice Oldfield, was a homosexual.

But she said that an investigation into Sir Maurice, who died in 1981 after serving as security coordinator in North-ern Ireland, had concluded that he was not a security risk. Sir Maurice, M16 chief from 1973-78, was appointed to Northern



Ivan F. Boesky pleaded guilty to a criminal charge in connection with insider trading on Wall Street. Page 17.

🖷 Malaysia's prime minister faced his first serious challenge as party leader.

TRAVEL E Sherlock Holmes left many a pleasant clue for tourists in Switzerland.

BUSINESS/FINANCE ■ Guinness PLC took a charge of £125 million for difficulties involving a takeover. Page 17.

the Soviet leader, unveiled a newly assertive Asia policy in a speech delivered at the Pacific port of

Mr. Reagan had decided to send General John W. Vessey Jr., a retired army officer and former chairman of the Joint Chiefs from

making toward the Hanoi and

negotiate with Hanoi over the problem of the soldiers missing in

Pyongyang might try to disrupt the Olympic Games that are to be held

General Vessey is expected to

Similarly, a State Department decision in March to permit increased contacts between U.S. and North Korean diplomats reflects mounting concern in Seoul that

On the Korean Peninsula the United States also is seeking to reduce tensions between the North and the South by encouraging the resumption of bilateral talks, which were disrupted by Pyongyang in

for more extended contacts.

Gorbachev's peace initiative in the Pacific."

This same concern was appar ently reflected in Washington's decision earlier this year to open formal ties with the People's Republic of Mongolia, a Soviet satellite in Central Asia that the United States See ENVOY, page 6

Vladívostok last vear The Washington official said

ministration had proposed the ap-pointment "a couple of weeks ago" but that Hanoi had yet to respond. The gestures the United States is

Pyongyang governments are tocused on unrelated issues.

action since the war with Vietnam.

in Scoul next year.

But each diplomatic demarche is also seen by policy analysts as an opening move intended as the basis

"You have to look at these events on a case-by-case basis," a Washington analyst said in a telephone interview. "But there's also a common thread, which is to counter



Buddhists, Students Demonstrate Against Violence in Sri Lanka

About 500 Buddhist and student demonstrators urged an end of cities and towns, were peaceful. The government, meanwhile, the bloodshed between Tamils and Sinhalese in front of the continued bombing Tamil guerrilla targets in reprisal for the residence of President Junius R. Jayawardene in Colombo, Sri bombing attack on Colombo's main bus station on Tuesday that Lanka, on Thursday. The demonstrations, echoed in several killed at least 106 people. Parliament met in emergency session.

# In Poland, a TV News Program Introduces 'Glasnost' to Media

By Jackson Diehl ngion Post Service

WARSAW — Ten months ago, Wojciech Reszczynski and a group of other young journalists teamed up with an ambitious producer to create a news program for Poland's state-run television. The goal, Mr. Reszczynski said, was straightforward: "To produce a program that would be watched and not laughed at." That task is far from simple in a country

where Communist censors ration informa-tion and official media are widely scorned. Yet in recent months, the upstart team has come close to achieving its goal. "Tele-Express," their news show, has become one of the most popular programs in of the economy. One afternoon, despite the Polish television history, and viewers who censors, "Tele-Express" rebroadcast West-

The news content of "Tele-Express," anthe news content of Tele-Express, and chored by Mr. Reszczynski every afternoon at 5:15, is tightly constricted by Western standards. Its style, however, is nearly revolutionary. Just 15 minutes long. little to public information, the show seems

viewers, is that they are so short that they consist almost entirely of facts, unbur-dened with the usual heavy-handed "commentary" of propagandists. There are lew official communiques and speeches. And there is no film of tractors, factories and

broadcasts in Poland and other Soviet bloc Instead, weekly segments focus on irregularities in public services and deficiencie once scorned official news are saying that a ern film of Andrei D. Sakharov, the Soviet new era of openness in the media may have physicist and human rights activist, returning to Moscow. The film bore the English

the evils of the West, subjects that are the

staples of the half-hour nightly news

subtitle "Soviet dissident."

Surveys show that "Tele-Express" drew an average of 18.4 million viewers in

In television, Poland's glasnost has taken the form of expanded diversity rather than relaxed taboos.

March, or more than 70 percent of the total potential adult audience. That is 30 percent higher than the ratings of the main nightly news program and equal to the ratings of popular Western-made dramas and soap operas broadcast during prime time.

conservatism in Poland's official media, after the Soviet nightly news program. which are otherwise considered among the most open in the Soviet bloc. In 1980 and independent Solidarity trade union, televi-

hard-line Communist propaganda. The changes in television that began with "Tele-Express" have continued in recent months. Most Polish observers believe that they are a byproduct of the campaign by Mikhail S. Gorbachev, the Soviet leader, for glasnost, or openness, throughout the Eastern bloc. Censorship of the official press has eased, there is less repression of the large underground publishing industry

In television, Poland's glasnost has tak- nalists developing civic courage and taking "I can't believe it myself," said Mr. on the form of expanded diversity rather responsibility for their own words."

it consists almost entirely of rapid-fire bul- to define itself by the boring excess bag-letins punctuating a stream of video clips, gage it omits.

Reszczynski, 33. "There are those who say than relaxed taboos. During four decades it will all soon fall apart for us. And there of Communist rule, there was only one the consists among the control of video clips, gage it omits.

It will all soon fall apart for us. And there including nightly snippets of rock tapes.

The marvel of these reports, for Polish

"We don't waste anybody's time."

The marvel of these reports, for Polish

"We don't waste anybody's time."

The since the control of the country."

The since the control of the country."

The since the control of the country. The since the country. The since the country. The since the country is the country is the country. The since the country is the country is the country is the country is the country. The since the country is are changing in this country." sion Journal." It is broadcast on both state changes every evening and is modeled sion Journal." It is broadcast on both state

Now, three main news shows compete daily, each with its own format, journalists 1981, during the 16-month existence of the and producers. In addition to "Television independent Solidarity trade union, televiJournal" and "Tele-Express," a third show, sion news did not yield to demand's for "Panorama," premiered several weeks ago pluralism and became a despised tool of on the second channel, which canceled its broadcast of the once-dominant evening

> Despite this nominal pluralism, critics contend that the various news shows differ in style rather than substance.

Mr. Reszczynski concedes that gaps still exist, and says that journal sts in the official media, as much as censors, are to

"The problem of censorship exists more and several banned films and plays have in people in journalists and producers," he been released.

in people in journalists and producers, he added. "Mainly it's a question of the journalists."

for the mixed-race and Indian chambers. The black majority is not represented in Parliament.

#### Malaysian Ruler's Party **Turning Against Him As Discontent Grows**

By Michael Richardson KUALA LUMPUR, Malaysia Less than nine months after leading Malaysia's ruling conlition to a resounding victory in a general election. Prime Minister Mahathir bin Mohamad is facing a major

challenge from within his party. Nearly 1.500 delegates from the United Malays National Organiza-tion, known as UMNO, will vote Friday to choose party leaders for a

three-year term.

For the first time in the 41 years since the party was founded, its president, Mr. Mahathir, is embroiled in a serious contest.

Critics contend that his administration has weakened the country and the party through economic mismanagement, authoritarian controls and toleration of corruption in high places.

Mr. Mahathir has vigorously de-lended his handling of affairs, asserting that falling international demand and prices for Malaysia's main exports in the past few years have been largely responsible for Malaysia's main exports are oil, tin, rubber, and forest products,

Criticism of Mr. Mahathir's performance and abrasive style is widespread. Nearly half the members of his party in the cabinet have turned against the prime minister, and two former prime ministers, both leaders of the party, have pub-

licly called for a change at the top. Mr. Mahathir, who became the party's president and Malaysia's prime minister in 1981, is being challenged by his trade and industry minister, Razaleigh Hamza.

Musa Hitam, a former deputy prime minister who resigned in February 1986, citing differences with Mr. Mahathir, is trying to keep his post as deputy party president against an ally of Mr. Ma-

Most analysts believe the results of the contest for the party's top two positions will be close, with Mr. Mahathir generally favored to retain the presidency by a narrow margin and Mr. Musa likely to hold the deputy presidency.

Critics of the prime minister and his close associates, most of them allied to Mr. Razaleigh and Mr. Musa, are trying to gain control of other elected positions in the party, including its supreme council.

The outcome of the struggle will have a significant impact on Malaysia. The United Malays National Organization is the dominant partner in the National Front, a coalition of more than 10 parties that controls the federal government in Kuala Lumpur and almost

all state governments. UMNO is the main party of the Malays, who form about half the 16 million population. Remaining parties in the front represent Chinese. Indians and other ethnic

groups.

The party won 83 of the 148 National Front seats in general elections last August. There are 177 seats in Malaysia's parliament.

Analysts say that in those elec-tions a challenge from an Islamic Malay opposition party and other factors forced the United Malays National Organization to close ranks. Since then, factionalism has reform course could lead to

By tradition, the UMNO president has automatically become prime minister. But Mr. Mahathir declared last week that even if he

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one show sets the standard.

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"the Birth place of the Bloody Mary"

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ist-controlled trade unions. Mr. Honecker. 74, devoted much of his 70-minute speech to listing the country's economic successes since he took over leadership of the

gave tentative approval to Kremlin Germany to press for the removal We want to continue this course changes as a model for his own of nuclear weapons, especially mewith further success," he said, add- country, whose industrial produc- dium-range missiles, from Europe.



were defeated Friday, it would not necessary for him to resign. He has accused his rivals of threatening to split his party and undermine the government because of personal ambition.

He has also alleged that several countries, which he did not name. were attempting to influence the

Analysts here, however, believe

that domestic concerns, not foreign interference, are the driving force behind the conflict in the party.

Because of bitter divisions beween the rival camps, chances of a lasting reconciliation within the party are considered slim. Aides of

will purge the government of dis-

BERLIN - In a speech appar-

ently aimed at dampening specula-tion that Mikhail S. Gorbachev's

changes in East Germany, Erich

Honecker spelled out Thursday an

orthodox political and economic

The East German leader deliv-

ered his message of no change to a

congress of the country's Commu-

line for the country.

. Mahathir have warned that he

AT&T. Jean Hamel, an official of the European organization and co-

No Change Coming, Honecker Says

ready been carried out in East Ger-

man Communist leaderships,

which both had close ties with Mr.

Gorbachev's orthodox predecessor.

Leonid I, Brezhnev, have appeared

reluctant to follow Moscow's polit-

But early this month President

Gustav Husak of Czechoslovakia

ical reforms.

ciently functioning system of eco- years.

ing that the country "has an effi-tion has flagged badly in recent

nomic and social planning.

Mr. Honecker indicated he conby Mr. Gorbachev next month,

Spring block

sidered that economic reforms ranks as the strongest Soviet bloc

started by Mr. Gorbachev had ai- economy. But the authorities main-

The Czechoslovak and East Ger- in the party or the press.

PARIS - From Brighton, Enland, a housewife can call a Par-

is department store toll-free to place her orders.

In northern Norway, a fisher-

man can call a U.S. hotel chain

without charge to reserve a room.

Under a new service called In-

ternational Green Number, put

into operation this week, tele-

phone users in Western Europe

and the United States can use

some toll-free numbers across

frontiers in any of the 11 nations

Companies wishing to market

their services or products through toll-free telephone calls

must subscribe to the interna-

Wednesday after agreement was reached between the European

Conference of Postal and Tele-

communications Administra-

tions and American Telephone &

"It's going to be like the Unit-ed Nations of telephones." said

Robert Bloch, a representative of

The service was inaugurated

participating.

tional system.

news conference: "This is the first time since the founding of the ECPT in 1959 that European telecommunications administrations have united their efforts to organize, finance and promote

Dial-a-Purchase Arrives in Europe

Toll-Free Calls Open a New World of Marketing

an operation on this scale."
Mr. Bloch said the European organization approached AT&T 18 months ago for assistance in integrating an international tollfree system into the European telephone network.

Social changes — such as more working mothers and more twoincome and single-parent house-holds — and the widespread availability of credit cards have resulted in a generation of U.S. consumers using the telephone to place orders.

The service enables callers to telephone free to mail order companies, hotel reservation systems, banks and investment houses, and even computer companies that give their clients free access to on-line facilities, offi-

cials of the European group said. They said the system had been in limited operation for two years for hotel chains, travel companies and retailers with

tain a firm grip on the country's cultural life and allow little debate

Mr. Honecker's speech to 3,000

trade union delegates dwelled on

increases in the standard of living,

progress in developing high tech-

investment planned for the begin-

ning of next year.

nology and reforms in industrial

Mr. Honecker called on West

One particularly successful ex-ample of how the system could work was demonstrated in January 1986 when Harrods department store in London experimented with toll-free telephone marketing.

Harrods published a free number in The New York Times for its winter sales. It received more than 2,000 calls in less than 2 week, generating \$583,000 in sales. A poll among those who dialed the Harrods number showed that only a third would have called if the number had not been toll-free.

Countries in the International Green Number system are Den-mark, Finland, France, Britain. West Germany, Italy, Norway, the Netherlands, Sweden, Switzerland and the United States. The communications systems will allow customers to phone toll-free to businesses that sub-

"Toll-free marketing is a new idea for Europeans," Mr. Bloch said. "We are trying to educate the Europeans about the marketing potential for toll-free tele-

Islamic Rally

Dispersed by

**Tunis Police** 

TUNIS — The police fired tear gas to disperse about 100 Islamic

students who staged an anti-gov-

ernment protest in central Tunis on

The police said calm was re-

stored to the city by early evening.

eigners who sought refuge in near-

by buildings and set fire to several

[A Tunisian official, speaking on

condition of anonymity, told The

Associated Press that two police

officers were injured, five police cars were damaged and two shop windows were broken. He also said

that an unspecified number of demonstrators were arrested.]

The young demonstrators

Rachid Ghannouchi, leader of the

Mr. Ghannouchi was arrested

sorting to violence and collusion this week.

last month when Tunisia broke off diplomatic relations with Iran.

abroad aimed at harming the re-

Tunisia accused Tehran's embassy of trying to stir up anarchy in the

Tunisians abroad to carry out ille-

Mr. Bourguiba, 83, was touring the south of the country and inau-

gurated a factory in Gabes on

Since the 1979 Iranian revolution, when Ayatollah Ruhollah

Khomeini came to power, the Tu-

nisian government has been alter-

nately tough and tolerant toward Islamic militancy at home.

The authorities cracked down on

the movement, which is not officially recognized but is tolerated as a political party, when it was founded in 1981 after disturbances

in the country's mosques.

Mr. Ghannouchi was arrested at that time and imprisoned for 10

years for belonging to an illegal extremist group. He was released in

Mozambique Rebels Kill 70

of railroad track and an oil pipeline

in a fresh offensive. In a statement

distributed here, the Mozambican

National Resistance Movement

gal acts.

Thursday.

police cars, witnesses said.

The demonstrators attacked for-

Thursday, a government comm

#### WORLD BRIEFS

#### Somalia Says U.S. to Boost Military Aid

MOGADISHU, Somalia (Reuters) — The United States has agreed to help increase Somalia's military capability amid reports of increased tension along the border with Sovier-backed Ethiopia, Radio Mogadisha

said Thursday. The agreement was reached Wednesday night in talks between Somali leaders and a delegation led by General George B. Crist, head of the U.S. Central Command, the official radio said. Central Command is a Florida hard formation of the Command is a Florida hard formation of the Command is a Florida hard formation of the Command in the Command is a Florida hard formation of the Command in the Command is a Florida hard formation of the Command in the Command in the Command is a Florida hard formation of the Command in the Command is a Florida hard formation of the Command in the Command in the Command is a Florida hard formation of the Command in the Com da-based force with responsibility for 19 countries in the Middle East, Western Asia and the Horn of Africa.

The radio did not say how the United States would help. U.S. officials in Mogadishu said there was no plan to station U.S. forces in Somalia permanently. Somalia allows U.S. forces access to its air and naval base in the northern port of Berbera in return for military hardware.

#### Oil Strike in Peru Declared Illegal

LIMA (AFP) — The Labor Ministry declared a four-day strike by 8,000 state oil workers illegal on Thursday, and the military continued its occupation of petroleum installations.

President Alan García Pérez ordered the armed forces on Wednesday

night to occupy the refineries and offices of Petroperu, the state-owned oil company. Workers, demanding pay increases and improved conditions, called an indefinite strike on Monday.

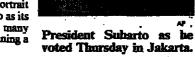
The president of Petroperu, Jaysuno Abramovich, said Peru had a 20-day stock of oil, but a union leader, Luis Vargas, said the country could be without find in finding the day. The developer of products were not met. Mr. without fuel in five days. If the demands of workers were not met, Mr. Vargas said, they would take to the streets and begin hunger strikes.

#### Suharto Party Heads for a Landslide

JAKARTA (Reuters) - President Suharto's ruling Golkar Party appeared headed Thursday for a andslide victory in Indonesia's national elections, with 80 percent of the vote in initial returns

Figures released by the National Election Commission showed the party taking 14.47 million votes from the 18.03 million announced 50 far, out of a total electorate of 94

The Golkar Party took 64 percent of the vote in the last elections in 1982, and set a target of 70 percent in Thursday's poll, the fourth of President Suharto's 21 years of military-backed rule. In Jakarta, the party also led but the resurgent Indonesian Democratic Party, which adopted the portrait of the late President Sukarno as its symbol and has attracted many youthful supporters, was running a strong second.



Some Yugoslav Miners Return to Work

BELGRADE (UPI) - About 170 miners returned to work Thursday in the Rasa coal mine at Labin, western Yugoslavia, but more than 1,000 continued to strike for a 16th day in protest of a government wage freeze The miners who returned to work were members of the Communities Party organization that appealed on Wednesday to all 1,200 miners on strike to return to work. The strike began April 8.

#### Palestinians Skirt Issue of Egypt Ties

ALGIERS (Reuters) - Palestinian leaders meeting here to reunify their movement have agreed to bypass the divisive issue of relations with chanted slogans against President Egypt, delegates at the Palestine National Council said Thursday. Habib Bourguiba and in favor of They said that a meeting before the council session on Thursday agreed to emphasize the need for action in accordance with policy set at past opposition Islamic Tendency Movement Arab summit meetings and council meetings. Past policy called for a

freeze on relations with Egypt as long as its 1978 accords with the United States and Israel remained in force.

The compromise effectively defers decision on the issue because it He and other detained leaders of leaves any action on it to a new executive committee, the 10-mass inner

the movement were accused of "re- cabinet of the PLO chairman, Yasser Arafat, which will be elected later

#### TRAVEL UPDATE

#### It also accused Iran of recruiting Japan Airline Strike Disrupts Travel

TOKYO (UPI) — Pilots and flight attendants of Japan's two major airlines went on strike Thursday for 24 hours, forcing the cancellation of some domestic and international flights and disrupting 52,000 travelers. Japan Air Lines said the walkout, prompted by a wage dispute, had

caused the cancellation of nine international and 39 domestic flights. All Nippon Airways said 321 of its 458 scheduled flights on domestic routes

A spokesman for JAL said the strike would continue for 24 hours on Friday if no settlement was reached in bargaining on Thursday. Officials of the two airlines said they were helping passengers seek alternative flights or ground transportation.

Spanish airline workers began an undeclared work-to-rule movement on Thursday, but airline sources said it had little effect on flights. Union sources said ground workers of Iberia and Aviaco were instructed to work the minimum required and not to work overtime. They refused to call the action work-to-rule, which is not allowed by law.

#### Lebanon's Divided Cabinet **Meets on Economic Crisis**

troops and blown up a large section seven months as a strike to protest price increases halted normal activ-

Rival members of the so-called pound. "national unity" government met also said it had killed nine Zimbab- for more than three hours at the wean troops and 15 Tanzanians in Mansour Palace here to discuss Lebanon's economic crisis.

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A strike called by the General LISBON — Rightist Mozambican rebels said Wednesday night tian and Moslem cabinet ministers they had killed 70 government met Thursday for the first time in Lebanon as Christians and Moslems joined in a protest against higher prices caused by a sharp decline in the value of the Lebanese

> In southern Lebanon, Israeli helicopters fired missiles at the Palestinian refugee camp of Ain al Helweh near Sidon, wounding four persons. Israeli jets dropped leaf-lets over a wide region warning people not to cooperate with anti-Israeli guerrillas

Finance Minister Camille Chamoun said the cabinet meeting was "encouraging." He said the minis-ters discussed an agenda for a session to be held next week, which was expected to include state subsi-dies on basic goods and a possible increase in the minimum wage.

(44)

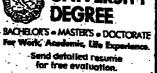
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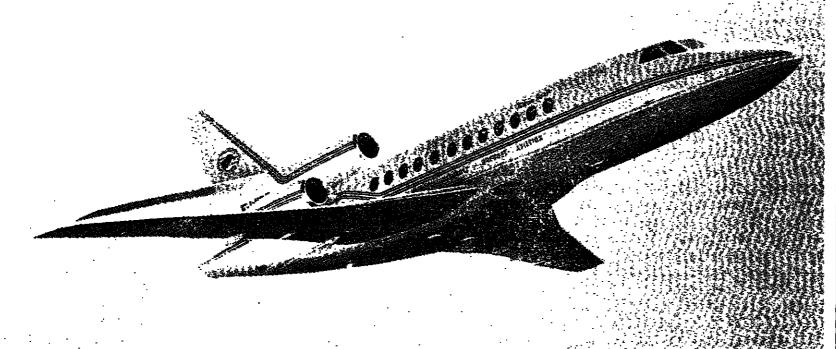
The conflict between Moslem and Christian cabinet ministers over ways to end Lebanon's 12-year civil war is seen as the main reason for the country's economic

The Lebanese pound, which is at about 116 to the dollar, has lost 28 percent in value this year and 84 percent since the h 1986, sharply raising the price of





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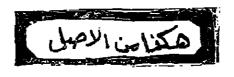
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#### Argentina's New Army Chief of Staff Is Sworn In

The Associated Press BUENOS AIRES - General José D. Caridi was sworn in Thursday as chief of staff in the civilian government's shake-up of the army command following military camp rebellions over the issue of huma rights male

General Caridi, 56, told the armed forces to strictly comply with the law to avoid a return to the military crisis that swept Argentina in the pret week.

He replaces General Hector Rics Erenn, one of 24 officers, including 15 generals, who have resigned or been dismissed since the mutines began April 15.
Second in the army hierarchy

now is General Fausto González 55, the deputy chief of staff, fol-lowed by General Miguel Abbate, 55, inspector general and director of the Military Institutes

Five generals retired on Wednesday, joining 10 who left active duty on Monday. Among the most recent retirees was General Ernesto po de Mayo base near Buenos Aires on Sunday.

city of Córdoba, in suburban Bue- Desense Caspar W. Weinberger has nos Aires and in the northern city approved major changes in the of Salta — all ended without blood- Pentagon's AIDS policy, including

The Supreme Court moved Wednesday on the issue of trials of access to classified information to military men accused of murder, military personnel who test positorture and kidnapping committed tive for the disease, under the rightist military governments from 1976 to 1983. The more authority to control the aserackdown on leftists and suspected leftists ended when Mr. Alfonsin was elected and inaugurated as the head of a civilian government

- The court asked federal courts dismiss military personnel whose for detailed reports on the status of lests show exposure to the virus. all such trials now pending Legal The guidelines do give supervi-sources said the action would delay sors authority to remove military the trials indefinitely.

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officers who face human rights including flight status or other ductionands of the past week's minimum of a light degree of stability or alertness, such as exploneers.

Defense Minister José Horacio Jaunarena told the Senate on man, Lieutenant Colonel Pete Wednesday that the Alfonsin ad Wyro, said the authority to revoke ministration "is not studying any security clearances and deny access proposal for an amnesty law." At to classified material were included least four bills that would grant in the policy because the stress of amnesty in varying degrees already have been introduced in Congress over the last six months.

The latest proposal; introduced Wednesday by an opposition sena-tor, Horacio Brasio Heritan of Sal-ta, calls for voiding all charges was of the disease affect their painst as well as convictions of work. military or security forces who took part in repression.

Warned on

**Bad Service** 

delays and other complaints.

reregulation," said Senator Ernest F. Hollings, the South Carolina

Democrat who is chairman of the

The executives from American

nformation and other consumer

vantage.

"Consumers do not currently

competing airline services, said Thomas G. Plaskett, president and

chief executive officer of Contineu-

tal Airlines. Continental has been

Senator Robert W. Kasten Jr.,

Republican of Wisconsin, said he was confident that Congress would approve passenger protection legis-

lation this year. He said the senti-ment for stronger regulatory ac-

tion, including possible imposition

of stiff fines for shoddy airline ser-

vice, mcreasingly was being dis-

tion legislation.

heavy penalties.

committee.



General José D. Caridi, right, Argentina's new army chief of staff, with his predecessor, General Héctor Rios Erenu.

#### U.S. Military's Authority Alais, who headed loyalist troops In AIDS Cases Expanded that surrounded rebels at the Cam-

WASHINGTON - Secretary of provisions for the authorities to revoke security clearances and deny

The new policy gives the military signments of men and women who test positive for the acquired immune deficiency syndrome virus, but are disappointing to top army officials, who wanted authority to

personnel from a wide array of jobs Amnesty for an estimated 250 if they test positive for the virus,

A Defense Department spokes-Wyro, said the authority to revoke coping with a positive test result could affect a person's "ability to

The Defense Department will

gon's one million civilian employ- last year.

ees from the mandatory AIDS tests that have been imposed on recruits, active-duty military personnel and

students at service academies. The revised rules, in response to former president might return to In August 1985, six years after chusetts and Pennsylvania con-between birth and age 2, the re-construction began, the Reagan ad-cluded that a fetus might be ad-searchers said they discovered that cause lead poisoning in their children homosexual rights groups, attempt to provide more privacy protections for those who test positive.

The policy also addresses reserve troops for the first time, restricting the service of those who test positive for the virus and denying reservists medical treatment for the disease at military hospitals and

#### U.S. Budget Limit Waived by House

WASHINGTON — The House of Representatives voted on Thursday to waive its budget limits to allow action on a package that adds \$11 billion for spending programs

The House speaker, Jim Wright, Democrat of Texas, promised that Congress would rein in the spending bill before final enactment. "It will be in the budget limits by the time it is passed and sent to the ident," he said.

The fiscal 1987 supplemental ap-propriations bill would push the government's total spending au-thority for the current fiscal year at least \$2.2 billion above the \$1.093 The new rules exclude the Penta-trillion limit Congress approved



Hosni Mubarak speaking to the legislature Thursday.

#### Egypt Stresses U.S. Ties Continental and Delta airlines told the Senate panel that they were prepared to make on-time flight Despite Dispute on Debt information available to travelers if other airlines were required to do

The federal government, which once kept on-time statistics, has barak dismissed on Thursday re- truce" with lawbreakers who devise ports that Egypt might switch alle-giance from the United States to the Soviet Union because Moscow re-"decisive and speedy confrontastopped the practice as part of the the Reagan administration's effort to reduce government paperwork. sponded favorably on Egypt's debt tion" with such persons.
Addressing the opening session at Moslem extremists who No airline has offered to supply the information independently for fear of being put at a competitive disadhave the information they need to make meaningful choices" about

Fund to reschedule foreign debts of more than \$38.4 billion. In his address to the 458-seat People's Assembly, which was elected April 6, Mr. Mubarak said reports in an opposition newspaper of a policy shift from Washington to Moscow were "reckless and irresponsible."

cited as a leading target of traveler Airline delays increased by He said the newspaper had "falsi-fied the facts by saying that Egypt is witnessing a sudden foreign policy shift in which it will change course about 25 percent last year and the delay problem has continued in 1987. Complaints about airline service to the Department of Transportation have soared in recent and friends on account of an alleged rejection by one country of Egyp-uan requests in the economic field." Complaints of delays, lost bag-gage and poor flight choices have prompted the introduction of a Egypt has been unhappy about U.S. reluctance to ease the burden of flurry of airline passenger protec-

Egypt's \$4.5 billion military debt. Cairo had asked that interest on the debt be cut in half, to 7 percent.
The United States proposed that
Egypt either repay the entire debt to avoid the interest or defer payment of part of the interest, adding it to the principal. Consultations are under way on the issue. Egyptian officials have said that the Soviet Union has agreed to reschedule Egyptian debts.

CAIRO - President Hosni Mu- would be "no compromise and no

The warning appeared directed at Moslem extremists who were inof the new legislature, he also said volved in several incidents of pre-Egypt was close to an agreement with the International Monetary (AP, UPI)



for day to Saturday 9 am. 6:30 pm

#### Nixon Moves U.S. Knew in '79 of Moscow Embassy Bugs To Block

By David B. Ottaway Washington Past Service
WASHINGTON — The United

Some Files New York Times Service WASHINGTON - Former President Richard M. Nixon, exertration, has testified.

cising a right extended him by the courts, has filed more than 3,000 separate objections to the planned public release on May 4 of White House documents from the Watergate era held by the National Ar-

Release of

Archives officials estimate that because of the objections to the release of specific papers or files, items that Mr. Nixon's attorneys' found to be "personal" or to involve "invasions of privacy," about 5 percent of the 1.5 million most sought after documents will be withheld when the files are opened

to public inspection next month. Many of the challenged documents may be released later if the rchives overrules the objections. Under federal regulations shaped through years of negotia-tion with Mr. Nixon's attorneys and, in part, by court orders obtained through Nixon lawsuits, the archives must now review the ob-

Herbert J. Miller Jr., lead counsel in Nixon's seven-year effort to block or limit the file disclosures, said the and floors.

States knew from the start of the complex in Moscow in 1979 that the Soviet Union was planting listening devices in the chancery building, Robert E. Lamb, assistant secretary of state for adminis-

But it was six years before officials discovered that devices had their advantage.

But devices implanted in the building's

But devices implanted in the structural elements, be said. We knew the Soviets were going

to bug us," Mr. Lamb told the House Foriegn Affairs subcommittee on international operations on Wednesday. "We had a strategy for finding it

Americans who supervised the construction had been given information "on bugs coming in" by U.S. construction personnel and U.S. Navy Seabees who were workspecial interagency task force was plating the "deconstruction" of the first thought. After intense interrothreat, Mr. Lamb said.

Jimmy Carter, did not foresee the possibility that Moscow would use the structure itself as part of the bugging," he added.

ed in precast concrete and around less than the legal limit of lead may jections for at least 30 days, then the building's reinforcing bars, sum posson men medical researchers warned, agrees or disagrees with each claim.

The building's reinforcing bars, sum posson men medical researchers warned, medical researchers warned, pany without U.S. supervision. construction of the chancery walls in the New England Journal of

chancery after discovering the de-vices in the structure. Soviet construction workers were then locked out" of the site and work

Mr. Lamb and his aides indicated Wednesday that U.S. counterintelligence agents had thought at first that they could "neutralize" listening devices and turn their

structure "are the kind of things that are going to be difficult for us to neutralize," said Mr. Lamb, who is head of the State Department's Bureau of Diplomatic Security.

He insisted it was "premature" to conclude that the only option was to tear down the unfinished chancery building and start again. Richard N. Dertadian, deputy assistant secretary of the depart-

ment's Foreign Building Office. ing at the site, Mr. Lamb said. A said the government was contem-

Mr. Lamb sought to reassure committee members that "very good technical minds" in the U.S. counterintelligence community were working to establish a secure area within the new embassy.

"We will not allow them to occupy Mount Alto until we have a secure embassy in Moscow," he said, referring to the new Soviet embassy buildings on Mount Alto in Washington.

He also said that if Americans were surprised at the Soviet methods used to bug the U.S. Embassy in Moscow, the Russians were "even more surprised" by the highsophisticated counterme the United States had used to dis-

cover the Soviet bugs. Mr. Lamb said the problem of unauthorized contacts between the embassy's Marine guards and Soviet women was not as widespread as

tering polygraph tests to members of the Moscow guard detachment, it was now thought that "less than 10, maybe less than half a dozen' of the guards had known that "an individual marine" had been in-

volved in "clandestine fraterniza-Meanwhile, a Marine guard charged with espionage at U.S. dip-lomatic posts in the Soviet Union was offered immunity from prosecution in return for testifying

ejected the offer, according to a defense attorney in the cases. Corporal Arnold Bracy said "he didn't need" immunity "because he hadn't done anything," according to Charles Carter, an attorney for the National Association for the Advancement of Colored People. The organization has agreed to

help represent Corporal Bracy. U.S. Marine Corps officials de-

#### But the counterintelligence task force, established under President Danger to Fetuses in Low Lead Levels limmy Carer did not forces the

BOSTON - Pregnant women Listening devices were implant- who have been exposed to much

In a study published Wedesday Medicine, scientists from Massa-

versely affected at concentrations children born with lead levels of at micrograms of lead per deciliter of

Lead can enter the blood stream through the inhalation of air polluted by leaded automobile exhaust or the ingestion of dust created as

leaded paint wears away.

well below the federal limit of 25 least 10 micrograms per deciliter of blood scored nearly 7 percent lower on developmental tests than children with little or no lead in their

David Bellinger, a neurologist at Children's Hospital in Boston and leader of the study team, said the In tests of 249 children studied data indicated that women who ab-

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# Herald Tribune.

#### Say No to Gephardt

The party that launched a half-century of world trade expansion now threatens to take America back to tit-for-tat protectionism. That is what the House leadership's amendment to the foreign trade bill would do, and it spells trouble.

The offensive amendment comes from the Democratic whip, Richard Gephardt, who has made trade the key issue in his presidential campaign. He is right to do that, but he comes out, with full support from Speaker Jim Wright, on the wrong side.

The amendment would authorize - in fact, virtually compel — severe curbs on imports from Japan, West Germany, South Korea, Taiwan and perhaps others. It is inconceivable that these countries would take such humiliation without fighting back. This is the path to less trade.

Representative Gephardt targets countries that use "unfair trade practices" and have large export surpluses in their American trade. Since all countries, including the United States, are guilty of some unfairness, the amendment essentially penalizes surpluses that Washington deems "excessive." There is nothing wrong with cracking down on unfair tactics; there are already international procedures for that. But cracking down on "too much" is too much. The amendment prescribes brief negotiations aimed at eliminating alleged unfair

fail. Washington would limit imports from that country enough to cut the imbalance by 10 percent a year. For Japan, that would be a \$6 billion hit each year.

Mr. Gephardt's approach appeals to unions and others who are certain that foreigners have caused America's huge trade deficit. They are wrong; the trade deficit stems mostly from huge budget deficits and the upsurge of the dollar. Far from restoring competitiveness, protectionist re-strictions only protect inefficiency.

Current law already authorizes adequate penalties on countries that discriminate against American goods. Responding to pressure for still more. Chairman Dan Rostenkowski has worked a modified Gephardt approach into the Wavs and Means Committee's overall trade bill. The committee's penalties would be less automatic and less severe than Mr. Gephardt's, but they would still strain internationally accepted trade rules. The House considers both versions next week.

The Gephardt amendment would not solve the trade problem, would worsen relations with good friends and would hurt, not help, trade expansion. President Reagan rightly threatens a veto. Congress would do well to defeat it long before.

— THE NEW YORK TIMES.

#### **Was Justice Done?**

Leave aside for the moment the fact that the charges against Karl Linnas have not been proved or even tested in an American courtroom. For purposes of argument, it is possible to assume that he was guilty of every wartime atrocity for which a Soviet court convicted him and sentenced him to death in absentia in 1962 and still be troubled by his deportation this week to his native Estonia, now a part of the Soviet Union, where the sentence is likely to be carried out.

No one in his right mind can approve or extenuate in any fashion the despicable things of which Mr. Linnas, now 67, was accused. There can be no statute of limitations on Nazi war crimes, even when, as in this case, the accused has lived peacefully in the United States for more than half his life. (He arrived in 1951, became a citizen in 1959 and was stripped of citizenship in 1981 for being found to have entered the country under false pretenses.) There is a moral duty to the victims that the Nazis' crimes against them not be forgotten or forgiven.

It is the form of the justice that was administered to him that causes concern, specifically that Mr. Linnas, having been charged with mass murders in a concentration camp during World War II, was tried, convicted and sentenced by a Soviet court. He has never had a criminal trial in America. which does not have jurisdiction to try him for offenses committed in Eastern Europe. The immigration procedures do not afford a defendant the same protections as in a criminal trial, yet Mr. Linnas is back in the Soviet Union facing execution.

Mr. Linnas chose years ago not to try to relinquish his citizen:hip and move to any other country that would take him, as other accused war criminals have done. Nor did he testify at or even attend the deportation hearings. His lawyer decided not to attend sessions in Estonia where witnesses' testimony was videotaped — witnesses who were not cross-examined. Nevertheless, the deportation proceedings went forward, and Mr. Linnas lost at every stage.

Justice Department attorneys are confident that Mr. Linnas would be convicted even in an American courtroom. But he was convicted in a Soviet courtroom where, regardless of the facts in this particular case, American standards of due process do not begin to apply - to put it mildly. Justice must be done to Nazi war criminals, but a true and disturbing question remains whether justice by accepted American standards was done in this case, where a human life - never mind what kind of a life it may have been - is on the line.

— THE WASHINGTON POST.

#### Yes, Drill in Alaska

Alaska's Arctic National Wildlife Refuge apocalyptic fuss. An unusual environment is an untouched and fragile place that supports rare mammals and myriad species of land involved is modest and the animals at birds. It is also the most promising un-risk are not endangered species. A lot of oil tapped source of oil in North America. might be pumped, but probably not enough Should America drill for it?

What Congress decided, in 1980, was not to decide. It ordered a long study. The assessment is now in, and for Interior Secretary Donald Hodel the decision isn't even close: leasing drilling rights to oil companies is "vital to our national security" because it "would reduce America's dependence on unstable sources of foreign oil."

Mr. Hodel is guilty of oversell. A single discovery cannot save Americans from rising dependence on Middle Eastern oil. But the potential economic benefit of development, perhaps tens of billions of dollars of oil, outweighs the risks. The unanswered question is whether environmentalists and developers can cooperate to minimize damage.

The Interior Department estimates that between 600 million and 9.2 billion barrels of oil are recoverable from a 20-by-100-mile (32-by-160-kilometer) strip along the Arctic a bare minimum until test wells are comcoast. But no matter how carefully done, development of the coastal strip would displace animals and scar land permanently. Tracks of vehicles that crossed the tundra decades ago are still visible. No one knows whether the caribou herd that bears its young near the coast would stop reproducing or simply move elsewhere.

Adversaries in this battle view development as ecological catastrophe or energy salvation. Outsiders can wonder why such

would surely be damaged, but the amount of entire year. Ultimately, policy makers must weigh the dollar value of the oil against the intangible value of an unspoiled refuge.

The most likely net value of the oil, after

accounting for costs and assuming a future world price of \$33 a barrel, is about \$15 billion. How much an untouched refuge is worth is anyone's guess - but it is hard to see how it could realistically be judged worth such an enormous sum. If the United States had an extra \$15 billion to spend on wilderness protection, it would not be spent on this one sliver of land.

That does not mean that developers should be permitted to treat the refuge as another Bayonne, New Jersey. Elaborate, necessarily expensive precautions are needed to contain the disruption. Human and machine presence can and should be kept to pleted. Dense caribou calving grounds should be left alone until the animals' re-

sponse to change is gauged.

A decade ago, precautions in the design and construction of the 1,000-mile-long Alaska pipeline saved the land from serious damage. If oil companies, government agencies and environmentalists approach the development of the refuge with comparable care, disaster should be avoidable. — THE NEW YORK TIMES.

#### Other Comment

For a Fresh Start in Sri Lanka

This week's killings in Trincomalee and Colombo and the reprisals that have already begun are the latest and most gruesome reminder of how deep and bitter is the ethnic division [in Sri Lanka]. The present upsurge in violence can be ended only by a political solution. Now that regional mediation has patently failed, there is perhaps a chance in mediation from further afield. The Commonwealth secretary-general, Somy Ram-phal, might be a suitable figure to bring the two sides together for a fresh start.

The basis for a settlement may lie in President J.R. Jayawardene's so-called "Decem- the seeds of eventual peace. ber 19" proposals. These provided, among

other things, for Tamil areas to be given a degree of autonomy and for a division of the Eastern province to meet Tamil demands for

greater participation in government.

The problem is that the president's commitment to these proposals has appeared to waver in recent months. At a new set of talks with a new mediator he would have an opportunity to renew his commitment. The Tamils, for their part, their cause weakened by this week's barbaric killings, might be more open to a compromise along these lines than they were before.

Today the outlook seems grim, but deep in the ashes of this week's tragedies may yet lie

- The Times (London).

INTERNATIONAL HERALD TRIBUNE

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#### **OPINION**



#### This May Be the Chance for a Historic Turnaround

By Thomas J. Watson

The writer was U.S. ambassador to the Soviet Union from 1979 to 1981.

GREENWICH, Connecticut — George Shultz's breakthrough in Moscow promises an agreement on missiles in Europe and a summit meeting. But that prospect lifts only a small corner of the shroud hiding a remarkable opportunity to turn de-cisively away from the final superpower confrontation that has long seemed almost inevitable.

The opportunity goes beyond arms control. It springs from Ronald Rea-gan's broad vision and Mikhail Gorbachev's "new thinking." Mr. Rea-gan's vision is closely tuned to Americans' deepening grasp that de-terrence has a dark underside. Since civilization may not survive if the nuclear machinery is set in motion just once, the threat of using nuclear arms - the policy of deterrence seems risky and unconvincing.

When it comes to replacing deterrence, however, Americans have always been stumped by the Soviet problem: How can we get away from nuclear arms if the Soviet Union is ready to move in on our friends all over the world as soon as we let down our guard? That is what worries our European friends about the Moscow talks. The NATO ministers urged Mr. Shultz not to accept Moscow's offer to destroy its short-range missiles but to build up America's instead. This moment is special because the

Russians now say they understand the problem. They, too, believe that nothing can justify the use of nuclear weapons. They say that even if they

threat we see from Soviet conventional forces. Importantly, the Soviets no longer maintain that nuclear arms control can be kept separate from problems around the world.

Words, of course, are not deeds. But there have been deeds, particularly in arms control, where Soviet concessions and initiatives have become commonplace. There is little concrete to point to on regional problems, and the Soviet Union remains in Afghanistan despite talking convincingly about wanting to get out. But in recent years the Russians have not embarked on new foreign adventures. The point is not that the Kremlin

will do whatever we ask but that it is ready to discuss everything we think important, with the goal of closing all avenues to nuclear war. This moment is also special for

another reason: Ronald Reagan. His Strategic Defense Initiative and his discussion in Reykjavik with Mr. Gorbachev about abolishing nuclear missiles sprang from the commonsense judgment he shares with the public: Nuclear deterrence is risky and flawed as a long-term policy.

The experts quickly turned the SDI into a way to perpetuate deterrence and pick holes in Reykjavik. But Mr. Reagan has shown that he can see the don't agree, they do understand the big picture. He decisively brushed

in a way that makes everyone safer? Can military cuts help America solve its budget deficit and the Russians connection we make between our nuclear weapons in Europe and the Mr. Shultz should stay home and who revive their stalled economy? We will get answers by applying energy, imagination and cool heads. The president need not do all this himself. But he has to give the orders, pout because we suffered ignominious setbacks in the espionage game. It would fit Mr. Reagan's style to

> Forty years ago, some thought the thinking" allows on crucial questions. atomic bomb might end the cycle of Can we not only reduce nuclear weapworld wars. Instead, we and the Russians embraced it as a useful tool. ons but also jointly end the dangers in festering crises around the world? In particular, can Moscow cut back its conventional forces in Europe in order to ease the concern expressed to Mr. Shultz by the NATO ministers

seize the initiative, to push Mr. Gorba-chev as far as the Soviet leader's "new

Finally, however, the message has got through. Both America and the Soviet Union may now be ready to try for a historic turnaround. If we fail to seize that nuclear cuts might make conven-tional war more likely? Can we and the moment, history will never forgive us - if there is a history.

#### Distrust Slogans and Insist on Security

S LOGANS are useful in debate, but dangerous as policy. Serious statecraft requires that the policy drive the slogan, not vice versa; when the slogan surplus. In the long run, any country drives the policy, the inmates are running the asylum. That is one of the traps Washington risks falling into in the current drive toward a "zero option" agreement on limiting nuclear missiles in Europe.

The danger is that a public relations posture will overwhelm strategic sense: that what began with slogans coined to steal the clothes of the militant European left will end up driving the American negotiators. In the Moscow package there may, as the Reagan administration insists, be the elements of an acceptable deal. But it should not feel so constrained by its own earlier advocacy of the zero option that it rushes to take yes for an answer.

It is time for the West to throw away the slogans and get serious about what future security requires. Then a deal can be cut with the Soviets — if they are seriously interested in one that gives Europe sufficient protection.

and to insist that everyone in the ad-ministration fall in line — or get out.

- Syndicated cohumnist Raymond Price.

#### To Be Credible, Deterrence Has to Be Conventional

WASHINGTON — I am confident that he never knew it, but Maxwell Taylor, who died last Sunday, taught me an unforgettable lesson: Good ideas can be dangerous.

In 1959 General Taylor published, and I devoured with profound agreement, "The Uncertain Trumpet." The book provided an elegant and beguiling answer to the dilemma which then as now weighs on us all: how to keep nuclear responses un-

likely by making deterrence credible. The Eisenhower administration, then winding down, had made economy on defense a cornerstone of budget policy. Ike, as no president before or since, had the authority to insist on it. The means of economy was to pare down conventional forces, meaning mainly the U.S. Army. By an inexora-ble logic, that entailed ever greater reliance on nuclear weapons. Thus originated the loathsome doctrine of massive retaliation" — an American threat to greet any aggressive act, how-

ever trivial, with a nuclear strike.

- Pakistan is pressing ahead

with plans to build a nuclear bomb.

This week the Senate is dealing with

the Reagan administration's request for a six-year, \$4.02 billion economic

and military aid package for Paki-stan. It must be mindful that Paki-

stan has consistently not leveled

with America about its so-called

In 1981, Alexander Haig, then

secretary of state, told Congress that

U.S. aid would influence the shape

and direction of Pakistan's nuclear program. Yet Pakistan has enriched

its uranium to weapons-grade levels,

Pakistanis have been caught in

Houston illegally trying to export

devices used in triggering nuclear explosions and President Zia ul-Haq

has proclaimed that Pakistan can

build the bomb whenever it wishes.

Pakistan's determination has

deep roots. When India exploded a

nuclear device in 1974, Zulfikar Ali

Bhutto, then prime minister, vowed

that Pakistan would eat grass if

necessary to keep pace: If India and

its Hindus had the bomb, Pakistan

would make sure that an Islamic

In light of Pakistan's intransi-

U.S. foreign policy goals in the re-

nation had the bomb, too.

peaceful nuclear program.

By Edwin M. Yoder Jr. General Taylor's book said what make something of them -including

many thought: that "massive retaliawas a bluff. But it carried the prestige of a scholarly and gallant soldier who was known to have battled the "bigger bang for a buck" heresy as army chief of staff. He argued that "massive retalia-

tion" was patently incredible on its face. Did anyone, including the Russians, actually think America would dispatch B-52s to level Moscow and Leningrad if a Russian rifle company slipped across an defended border somewhere in Europe? What General Taylor proposed in-

stead was "flexible response," a subtler vocabulary of deterrence that would include many gradations between the whisper of surrender and the irrational scream of massive retaliation. Of course, it meant manpower — army manpower.
The general's argument reached

and impressed people who could Perhaps that was the (political) point.

Don't Be Party to a Pakistani Bomb

Soviet domination of Afghanistan.

We cannot, they argue, jeopardize those aims by cutting off aid. Pakistan has called the bluff on

the nuclear issue. Other countries are

watching. If America keeps provid-

ing unencumbered aid and Pakistan

continues work on the bomb, a pre-

cedent will have been set that poten-

face such dilemmas as how to deal

with India, Israel and South Africa.

which hover around the threshold

of a first nuclear test. India has not

developed a bomb despite its 1974

explosion of a crude device. Israel

has developed bombs but not ex-

ploded them. South Africa may be

Fortunately, the dilemma in the

Pakistani case is not as sharp as it

first appears. Cutting off all aid would cost the United States what

leverage it has in trying to persuade

Pakistan not to take the next nucle-

ar steps. But merely renewing the

aid package without new restric-

tions would reduce U.S. leverage

vulnerable nuclear arsenal. Renew-

gion, acting as host to thousands of Afghan refugees and providing a supply line for guerrillas resisting security, but the Senate should re-

Pakistan has a vital interest in

and set a terrible precedent

gence, some American congress-men believe that the United States

Pakistan has a vital interest in U.S. aid and U.S. concern about its

should passively accept the inevita- security problems. America is more

ble. Others say that Pakistan serves important to its security than is a

following Israel's example.

Washington will increasingly

tial proliferators will scrutinize.

AMBRIDGE. Massachusetts By Joseph S. Nye Jr.

John Kennedy. As president, Mr. Kennedy would install Maxwell Taylor ("my kind of general") as chair-man of the joint chiefs and General Taylor's flexible response as his kind of strategic doctrine.

President Kennedy's twin enthusiasm for both flexible response and missiles was in a way odd. Was he unaware that "The Uncertain Trumpet," apart from its intrinsic merits. bore on fierce inter-service rivalries? The air force had become the main custodian of nuclear deterrence; massive retaliation was its cup of tea. General Taylor, however, was first and last an army man, and flexible response was good army doctrine. Mr. Kennedy, carrying water on both shoulders, adopted the "missile gap" as his cam-paign war cry. To be simultaneously a scourge of the missile gap and a fan of flexible response was quite a trick.

late parts of the aid package to

several American goals.

The United States wants Paki-

stan to avoid a nuclear test that

would force india to reverse its pol-

icy of not building an arsenal. Thus, legislation passed in 1980 that man-

dates cutting off assistance to any

country that explodes a nuclear de-

build an arsenal without an explo-

sion, by using computer models and

the experience of other countries,

Congress should require that ad-

vanced military systems and high

levels of economic and military aid

not be provided unless the presi-

dent could reliably certify that Pa-

kistan was not building a nuclear

arsenal or enriching large amounts

to take steps to allow neutral inspec-

tion of nuclear facilities, or to devel-

op the concept of South Asia as a

nonnuclear-weapons zone, the Unit-

ed States should then be prepared to

None of these proposed measures

perfect. But if Congress merely

renews the aid package, with no new

nuclear conditions, it will sell short a

The writer, professor of government

at Harvard University, was chairman

from 1977 to 1979 of the National

critical national security interest.

If Pakistan or India were willing

of weapons-grade material.

increase levels of assistance.

Yet because Pakistan can still

vice should be left intact.

In the upshot, Maxwell Taylor's "flexible response" became the quasi-official strategic benchmark of the Ken-nedy administration — a welcome change, many of us thought, from the all-the-eggs-in-one-basket strategic thinking of the Eisenhower years.

The trouble began when it was plended with other military fashions of the day - for example, the unconventional-warfare theories of Sir Robert Thompson, who had directed the successful British suppression of the Communist insurgency in Malay-sia. Thus it pointed directly toward, if it did not actually ordain, the great misadventure in Vietnam.

With the silver bullet of flexible response, so the thinking went, the United States need not sit by while Communists pared away the free world slice by slice, in wafers too thin for nuclear response. There could be reactions short of Armageddon. The insurgency in Southeast Asia, to which Ike had barred a nuclear reaction in 1954, was a perfect example. Now something could be done.

I wonder now what Maxwell Taylor came to think of this wholly unintended side effect of his thinking. Was he wrong? Not at all. His argument was sound and sane in the late 1950s; it is equally so now. Complacency and parsimony largely explain the continuing failure to develop the conventional punch in NATO which, by reinsuring deterrence, would make nuclear war less likely. The problem with flexible response lay in the perverse outcome to which it led, logically enough, in the special case of Vietnam. Thus I owe General Taylor thanks

for the memorable teaching that even the best ideas can sometimes have terrible consequences.

#### Tomorrow, U.S. Trade In the Black By Lester C. Thurow

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C AMBRIDGE, Massachusetts— Last year the United States had the largest merchandise trade deficir ever recorded by any country: \$166 billion. By dint of its sheer size, the trade imbalance will affect the U.S. economy profoundly, putting Americans into the unaccustomed position of having their standard of living linked closely to the world economy. There is, however, some good

news: It takes 4 million full-time, year-round workers to produce \$166 billion in goods. Thus, when the United States balances its international accounts, up to 4 million new jobs could be created in mannfacturing. Total employment will not grow by 4 million because many of the people filling these new manufac-turing jobs will come from the ser-vices industries. But wages will rise in the services industries as they seek to retain some of their best workers.

On the other hand, real spending power is apt to fall. A \$166 billion-trade deficit means that America's consumption in 1986 was 4 percent more than its production. Consequently, if the U.S. trade deficit were to disappear this year without increased production, Americans could be forced to accept a 4 percent reduc-tion in their standard of living. Further reductions in the living standard might be necessary to cover interest payments on international debt.

But will the trade deficit disappear? The answer is unambiguously yes. No country can forever run a trade deficit. To do so it must lorever

The trade relationship between America and Japan will be reversed.

run ever deeper into debt at ever more rapid rates, an impossible feat. The compound interest that must be paid on those ever increasing debts would eventually overwhelm the rest of the world's willingness and ability to lend. When the lending stopped the dollar would fall however far it must fall to bring American exports and imports back into balance.

The United States, moreover, is that has become a net debtor must run a trade surplus. That is the only way it can earn the money necessary

to pay interest on its debts. As a result, we know with 100 percent certainty that eventually the current trade relationship between the United States and Japan will be reversed. Today the United States has a large trade deficit and Japan has a large trade surplus. Tomorrow, as the world's largest net debtor, the United States will need to have a substantial trade surplus, and Japan, as the to have a substantial trade deficit.

What we do not know is the timing. How much money can the United States borrow before the rest of the world regards further leans as too risky? Never before has the world's richest country been a net debtor, much less one with record trade deficits. The world's reserve currency —
that is, the currency used for world trade - has never been held by a net debtor nation. To put it another way, the financial world is on new ice and no one can tell whether it is one foot or a quarter of an inch thick.

If the world were willing to lend the United States as much, relative to GNP, as it has to Mexico, the United States could borrow at least \$650 billion; at current borrowing rates, that would not occur until the spring of 1989. Chile was allowed to borrow much more than Mexico - 130 percent of its GNP. If the United States were allowed to borrow 130 percent of its GNP, it could borrow \$6 trillion before the rest of the world stopped lending. Even at current borrowing rates, that would not occur until well into the 21st century.

The dollar being the world's reserve currency, hundreds of billions are held in America by foreigners principally for safety rather than for investment purposes. Dollars are the equivalent of money in the mattress. But what safety is to be found in a country that is the world's largest net debtor? Those interested in safety might bail out of dollars tomorrow morning.
Which of these scenarios will be

played out? All we know is that the United States eventually will become a nation with a trade surplus. That is not a prediction but a statement of simple economic arithmetic.

The writer is professor of management and economics at the Massachuseits Institute of Technology. He contributed this

#### Washington Post Writers Group. comment to the Los Angeles Times. IN OUR PAGES, 75 AND 50 YEARS AGO

1912: Is Safety Ignored? 1937: Italy and Austria PARIS — [Readers write about the VENICE — Premier Benito Mussoli-Titanic:] "What a price we have paid in and Chancellor Kurt von Schusch-

ships well manned and equipped to save life in time of peril rather than have no proper place on the ocean!" "Searchlights are used on large

Hudson River steamboats and on war vessels with telling effect. Why could they not be used on ocean liners? Surely from the Titanic the fatal

Europe without the participation of

escaped its deadly impact."

"Enclosed please find cheque for 500 francs, which kindly have distributed to families of the bandsmen who showed such heroism in the catastrophe of the Titanic"

for speed and luxury in crossing the Atlantic! May this terrible lesson 23] which radically alters the peace bring its reforms, and let us have structure of Central Europe. Premier Mussolini, who has championed the independence of Austria, deleted ocean palaces fitted with all the parawhatever of Austrian independence. In place of guarantees that Italian troops will be rushed to the Brenner Pass if the Nazis threaten Austria, the communiqué says that no stabiliza-tion can be achieved in Danubian iceberg could have been sighted on a Germany. No mention is made of the clear night far enough away to have struggle which grew out of von Schuschnigg's insistence that Austria cannot align itself with any military bloc which has aggressive purposes, and Mussolini's equally strong insistence that Austria should join in the isolation of Czechoslovakia

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# If Enough People Write, Word Will Get Through

By A.M. Rosenthal

ing to lead his country into a new era of political and personal freedoms and that the United States should do what it can to support him.

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There are those, myself included, who have doubts. But the purpose of what

ON MY MIND

follows is not to debate what is going on in the Soviet Union but to call out the names of 20 political captives in the Soviet prison system who are among the most suffering, hoping that doing so now might bring their liberation closer. It seems reasonable that if those Americans who have confidence in Mr. Gorbachev were to make themselves heard about these men, it might carry special weight. They can do so by writing to Mr. Gorbachev, who is responsible for the KGB, the political police army that has imprisoned them, or to the prisoners themselves. The prisoners will probably never get the letters but their jailers will report to higher ranks in the KGB.

Russian dissidents believe that signs of interest from the outside can be of help. At least it will diminish the particular sadness of political victims who believe the world is indifferent.

These prisoners are not guerrillas or terrorists or leaders of conspiracies against the Soviet state. They have been imprisoned for what they said, thought or wrote about the freedoms in which they believe. One prisoner was jailed because he carved a sculpture in honor of American liberties. Their crime is called "anti-Soviet propaganda."
Their address: U.S.S.R. 618263,

Permskaya oblast, Chusovskoy raion, poselok Kuchino, uchr. VS-389-36-1. This is the address of VS-389, a large prison in the Urals, in the Perm area,

where many prisons are situated. Perm

#### Every Extra Ounce

T HE most dramatic modern account of what human nature will adjust to under adversity is Solzhenitsyn's "One Day in the Life of Ivan Denisovich." The prisoner in the labor camp has elated highs and abject lows. An extra two ounces of bread is Ivan's equivalent of a blissful honeymoon. Out beyond the present limits of Soviet subjects' imagination is that extra cunce of bread. If Mikhail Gorbachev awakens the appetite for it, he will be a formidable historical figure: formidable as a potential ally to the liberalization of the regime, and also as a notential enemy of the beavy, entrenched Nomenklatura for whom every ounce of bread given to the people is an ounce taken from their prodigal private supply. - Cohimnist William F. Buckley Jr.

The York — This is addressed to those many Americans who believe strongly that Mikhail Gorbachev is tryevery Soviet dissident. They designate the "special regimen" prison-within-a-prison where political prisoners who have not been broken by previous jail terms are sent to be locked up, starved, destroyed mentally and physically.

These are the "forgotten prisoners", whose release the Soviet Union will not discuss. Not one prisoner in 36-1 has been released under the decrees freeing other dissidents. Nor has their treatment been made more bearable.

They wear striped convict clothes, spend much of their cell time in solitary and work at hard labor. In the morning they are fed bits of old fish and watery gruel. In the afternoon, entrails or lard and odorous sono. In the evening, the soup. It is a diet to keep the prisoners in perpetual starvation and nausea.

They come from all over the Soviet.

Union. What they have in common is that they are prisoners of conscience who could not be broken. Released, they again offended by writing or talking about political or religious freedoms. Then they are sent to 36-1.

The only time they leave 36-1 is for what is called special interrogation. Then they are brought back, still unbroken. Ten escaped in the last few years, by dying in 36-1.

Some have spent 10 years in political prisons. Balys Gajanskas is now 61 years old. He is a Lithuanian who did not accept the absorption of his country into the Soviet Union. His essays, translations of freedom writings into Lithua-nian —including Solzhenitsyn's — have cost him 35 years of his life. Thirty-five.

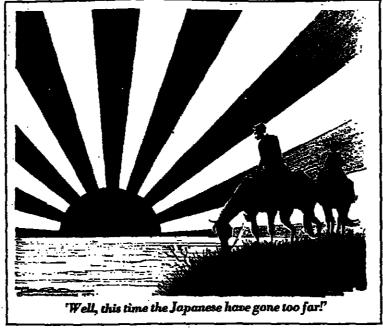
Petro Ruban: He was sent back to prison for the third time for creating a wooden carving depicting the Statue of Liberty. That was in 1976 and it was supposed to be a Bicentennial offering. These are the other names, listed for

honor's sake: Azat Arshakyan, Gunars Astra, Leonid Borodin, Mykola Horbal, Mikhailo Horyn, Vitaly Kalynychenko, Ivan Kandyba, Lev Lukyanenko, Vasil Mazurak, Ashot Navasardyan, Mart-Olav Niklus, Vyacheslav Ostroglyad, Vasil Ovsienko, Viktoras Petkus, Grigory Prikhodko, Semyon Skalich, Enn Tarto, Fyodor Trufanov.

Among them are poets, a psychologist, teachers, workers, a philologist. Most were first imprisoned in Stalin's time.

They remain imprisoned in Gorbachev's. The U.S. Helsinki Watch Committee, set up to see if Moscow is living up to its promises of human rights, has more information: 36 West 44th Street, New York, N.Y. 10036. So does the Center for Democracy: 358 West 30th Street, New York, N.Y. 10001.

If enough people write to the prisoners in 36-1, somehow the word will get through and they will not feel forgotten. The New York Times.



#### Do I Want to Know About Illness to Come?

BOSTON — A friend of mine, prone to misplacing her keys and the names of colleagues, remarks on this weakness with an offhand remark about it being "a symptom of early Alz-heimer's." She says this lightly, mind you, but she says it frequently. It is not hard to hear in her words the accent of anxiety.

The woman has, in fact, seen this disease rob others in her circle of their memory, and then of their ability to reason, and then of their lives. If each of us focuses secretly on some future dread, hers comes with a name.

Not surprisingly, it was this friend who pointed out the article. A biochemist, Miriam Schweber, had announced a new blood test that might diagnose Alzheimer's disease in its early stages, that might indeed be used in the future to identify healthy people who are at risk. Would you, my friend asks me, want to know? Would you want to see, clearly, the handwriting on the wall?

great deal more about the right to know

By Ellen Goodman

than about the desire to know. Twenty years ago, doctors and families often conspired to keep the truth about terminal diseases from patients. Even today, in the glasnost Soviet Union, doctors regard openness about cancer

MEANWHILE prognoses as cruel. Yet it has always

seemed clear to me that adults should know if they are sick, should have the name for their "long illness. But what about people who are healthy now? What if we can make a

prediction for a disease that will strike. not today, but in five or 15 or 25 years? What if there is no cure for that disease? Would I want to know?

These are not arcane questions today, when medical futures are seen not I do not answer her right away. through crystal balls but through micro-It occurs to me that I have thought a scopes. If a test for Alzheimer's is in the future, a test for Huntington's disease is

Finnish soil for centuries, Swedish-speak-

ing Finns do not think of themselves as

Swedes any more than English-speaking Americans, Canadians, Australians or

PAUL SIOBLOM.

Scots think of themselves as English.

Not Necessarily Wacko

from Alabama's public schools."

The editorial "Values in the Schools"

(March 17) states that a court "has now

found that some 40 common schoolbooks

are infected with secular humanism

whatever that is, and he has banned them

Secular humanists have advocated

easy divorce, abortion on demand, man-

and unrestricted access to pornography

and marijuana. They favor restriction on

prayer and religious instruction in the

classroom. They believe in no absolutes, including the 10 Commandments.

things, but there are some people who

do not. These people are not necessarily

"profoundly and irremediably wacko."

KENNETH L. NASH.

Emmen, Netherlands.

The editorial writer may favor these

available now and so, of course, is a test for AIDS. There are already thousands of people trying to decide whether and what they want to know.

Those who test positive for HIV infection may not get symptoms of AIDS for three or five or eight years or, perhaps, ever. It is my impression that people at low risk may express enormous desire to be tested while many at high risk express

equally enormous rejuctance. The gay neighbor of a prominent Cal-ifornia public health official checks him-self daily for symptoms but rejects entreaties that he be tested for infection. " couldn't stand it." he has said.

A well-known doctor who had a number of transfusions after his own surgery a few years ago tells me that he, too, has consciously decided not to be tested.

Playwright Larry Kramer speaks for many when he says, "I don't want a sword of Damocles hanging over my head if I test positive."

Others clearly want the verdict, even the worst, in order to plan. Some choose the bleakest form of control (8 percent of those with Huntington's commit suicide), but they choose to know.

I do not mean to lump these diseases or decisions together. AIDS is clearly a special case. It is infectious (the men I mentioned take pains to say they are not endangering others), and there is some treatment, if not cure. Furthermore, society has motives for knowing about AIDS infection that go beyond those of the individual. There are different but real consequences for knowing a

bleak medical future, in terms of employment, insurance, social ostracism. But each of these tests may offer healthy people the same science-fiction possibility: the morbid ability to see into the future. Increasingly, scientific tools modify the unknown with statistics of chilling likelihoods. It may be possible to predict, not the day and streetcorner, but the likely end. And to decide whether we

want a present shadowed by a future. "Would you want to know?" friend asked. I confess a prejudice toward information. I do not want to shut my eyes during the scary parts. But what a curious sort of knowledge this is.

I cannot think of it as an unmitigated blessing. In the most graphic and immediate way, it brings up all the questions about fate and free will, how to live with certainty and uncertainty.

There is an ironic thought, written by playwright Tom Stoppard: "Life is a gamble at terrible odds. If it was a bet, you wouldn't take it." Now scientists are composing a tip sheet. I wonder how we will take that.

Washington Post Writers Group

#### LETTERS TO THE EDITOR

#### in the forefront of the struggle for hu-man rights in the Soviet Union. One A Good Test of Glasnost Robert Eisenman is right to ask (Let-

ters, April 17), "What About Wallenberg?" I would add, for all Poles: What the about the Katyn massacre? Mikhail Gorbachev's "thaw" will become more credible if he admits the responsibility of Stalin and the secret police for the executions in 1940 of 10,000 to 15,000 captured Polish military officers.

S. GROCHOLSKL Hamme-Mille, Belgium.

#### Moslem Dissidents, Too

When Secretary of State George Shultz dons a skullcap and is photoaphed in Moscow with a Soviet Jewish dissident (IHT, April 14), a message is sent that the United States is concerned about human rights in the Soviet Union. This focus on the plight of Soviet Jews is not inappropriate. They have long been cannot help but wonder, however, if the U.S. government is aware that other groups in the Soviet Union also suffer from the denial of human rights. Recently there were clashes between

Soviet troops and Kazakhs in Central Asia. Press coverage highlighted, if only fleetingly, the repression of Moslems in the U.S.S.R. Yes, there are Moslem dissidents, and Christian ones, too.

There are also Moslems in the United States who, like their Jewish neighbors, are concerned about U.S. policy toward Soviet dissidents. They may not have a powerful lobby in Washington, but their concerns are deserving of attention. Finally, by focusing on Moslem dissidents as well as on Jewish ones, the

United States cannot but improve its relations with the Moslem world. MOHAMED KHASHOGGI.

Salt Lake City, Utah.

#### On Women in the Third Reich, Consult Thalmann

Regarding the feature "Women's Role in Nazism" (March 5):

Claudia Koonz's conclusions in "Mothers in the Fatherland: Women, the Family and Nazi Politics," I wonder how it is possible for this young professor, for Gerda Lerner as a reviewer and for Glenn Collins as a journalist not to mention "Etre Femme sous le IIIe Reich" by Rita Thalmann, published in 1982 by Editions Robert Laffont, Paris, and in 1984 by Hanser, Munich, under

the title "Fran sein im Dritten Reich." Rita Thalmann is professor of German civilization at the University of Paris (VII). This pioneering book, the result of a lifetime of work, is the indis-

Without being in the least critical of pensable source for exploring the roles women played in the rise of Nazism as followers, victims and resisters. ARLETTE B. MAGNIER BONNER.

> Under the guise of conforming, many women in Nazi Germany crossed into the unnatural region of uniformity. In "Brave New World Revisited," Aldous Huxley wrote: 'The Will to Order can make tyrants out of those who merely aspire to clear no a mess. The beauty of tidiness is used as a justification for despotism." JEAN AFTEN.

Baden-Baden, West Germany.

#### Time for a Great Voyage

We are just five years away from the 500th anniversary of the discovery of America by Columbus. NASA and the European Space Agency should consider launching a joint interplanetary mission in 1992 with Spaniards invited aboard to commemorate the vision and patronage of Queen Isabella, who made the exploration of America possible.

JOHN PAUL PAINE

#### Why Not Follow Abraham?

The Israeli people, to whom the world sexual permissiveness, trial marriages, wes so much, have suffered greatly and in World War II underwent the worst datory sex education in public schools, homosexuality as an optional life-style kind of barbarity and depravity. They are entitled to their grief and anger.

However, the trial of John Demjanjuk in Israel and the demand for access to the UN War Crimes Commission files can only exacerbate the hurts and hates of old. The Israeli cause and that of world peace would be better served if the example of the other Abraham - Lincoln could be followed: that of "malice toward none ... charity for all."

YU-TANG D. LEW, Professor of Political Science. Chinese Culture University, Taipei.

#### An Unnecessary Dilemma Finns Who Speak Swedish

The Reverend Jerry Falwell says that In his article (March 28) on the "Scanhe would not stop his car for a female member of his church who was standing dinavian Kitsch" auction at Sotheby's in at a bus stop in the pouring rain if his wife was not with him. He should not London, Souren Melikian called the painter Albert Edelfelt "a Swede from Finland." Mr. Edelfelt was a native of stop for men either. Better yet, if he cleaned up his thought a bit, he would Finland whose mother tongue was Swedish Finland is a bilingual country with a 6 not be faced with such dilemmas. percent minority of Swedish speakers. Their roots in most cases have been in

SCOTT GUGGENHEIM.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's sixnature, name and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.

#### **GENERAL NEWS**

#### **EUROPEAN TOPICS**

#### Italy Set to Retrieve Airliner From Sea

- 5

In an attempt to solve a sevenyear-old mystery, Italy will try to retrieve the wreck of an airplane that exploded June 27, 1980, over the Tyrrhenian Sea. The DC-9 of the domestic airline Itavia blew up during a flight from Bologna to Palermo, killing all 81 people

on board.

The government has hired a French salvage company, Ifremer, to retrieve the wreck, which has been located midway between the islands of Ustica and Ponza at an estimated depth of 2,000 meters (about 2180 yards). The company will start this month and expects to take 18 months, providing photographic studies show salvage is feasible. At the time of the explosion,

Itavia officials said they believed that the plane had been hit by a missile, possibly fired during NATO exercises or by a Libyan MiG jet, which crashed into the Calabrian mountains at about the same time. The cause of that crash is unknown. Italian offi-cials, who initially dismissed the missile thesis, later acknowledged the possibility, but said recovery of the DC-9 would be too costly. But two years ago President Francesco Cossiga insisted that the effort be made.

#### Swedish Homosexuals To Get More Rights

Sweden may soon grant homo-sexual couples nearly the same rights as heterosexual couples. The government has proposed a law that would allow homosex-uals to sign bousing leases together, regulate the division of property in case of separation and grant the right to inherit property if there is a will.

Under the Swedish law, married and unmarried heterosexual couples pay the same taxes, and children have full rights whether But the present measure would be the country's first homosexual 10-story complex. Work on the land are far from overcrowded. their parents are married or not.

rights law. It is expected to pass in the Riksdag, Sweden's parliament, next month.

The Swedish union for homosexual rights, while criticizing the bill for not permitting homosexuals to marry or adopt children, said it was a better law than in most countries, except for the Netherlands and Denmark. In the Netherlands, homosexual couples are allowed to adopt children. In Denmark all couples, married or not, and of whatever sexual tendency, have the same rights. All single people, homosexual or not, are entitled to adopt children.

The Ministry for Social Affairs said it was hoped that the law would encourage homosexuals to live together and thus reduce pro-miscuity and the spread of AIDS.

#### Around Europe

Britain is facing increasing difficulties in recruiting people for top civil service jobs, according to the annual report of the Civil Service Commission. And for the first time, fewer than 50 percent of graduates taken on last year came from Oxford and Cambridge, the country's most prestigious universities. The figure was 59 percent in 1985. The commission said both the departure of some of its "best and most experienced staff" as well as the difficalty in attracting new recruits for executive posts stemmed mainly from the civil service's inability to compete with private

The Economic Community is to get a new building complex in Brussels to house its staff, which has expanded with the growth of the community itself from 6 countries to 12. The project, which will cost an estimated 10 billion Belgian francs (about \$260 million), will be financed jointly by the 12 EC member states. The EC's present buildings safe for £185,000 (about are rented. Brussels has offered a \$300,000). Unlike most European



A ROYAL SEND-OFF -- Rose Steadman, a rail car cleaner for British Rail, celebrates at Victoria Station after receiving a signed photograph of Queen Elizabeth Il and Prince Philip as a retirement gift. Among her duties during 33 years of service, Mrs. Steadman was in charge of keeping the royal waiting room spotless.

ters, both based in Brussels, together employ more than 15,000 people.

A 207-year-old prison in Armagh, Northern Ireland, is for sale for £185,000 (about

new buildings is scheduled to start next year and to be completed in 1992. The European Commission and its Council of Minisago. Real-estate agents have de-scribed the building as "a very extensive centrally situated Georgian property," and authorities suggest it could be turned into offices, workshops, a warehouse

or a residential development. But

the prison's facade, listed as a

work of architectural importance, must remain the same. - SYTSKE LOOUEN

# Dutch Reject N-Power in Poll

Resulters

MOSCOW — Soviet health officials have raised the prospect that foreigners who spend more than foreigners who spend more than three months in the Soviet Union three months in the Soviet Union will be tested for AIDS.

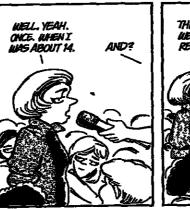
Will be tested for AIDS. Thursday.

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of the Virology Institute of the The scientists said that special foreigners.

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# France Debates Funding for Falling Arch

By Julian Nundy al Herald Tribune

PARIS - France is considering lannching an appeal to restore the Arc de Triomphe because the Paris monument has suffered severe damage from the vibrations of Métro trains and beavy traffic, but national pride may keep U.S. and other foreign funds out of the pro-

Officials at the Culture Ministry said that a decision on the measures needed to save the famous arch at the western end of the Champs-Elysées would be made after an architect's report on its condition is delivered to Culture Minister François Léotard on June 15.

The 95-foot (29-meter) high monument, inaugurated in 1826 and standing over the tomb of France's unknown soldier, has had metal netting suspended beneath its arch for the past two years to stop masonry, loosened by vibra-tions and pollution, from falling on pedestrians.

The arch, at the center of Paris's ousiest traffic interchange, is a popular spot for tourists. Foreign and French dignitaries visit it to lay wreaths on the tomb. Last year, American Express ap-

proached the Culture Ministry and offered to help fund the restoration of the arch. But the offer, which was made

sublic last month, prompted some French newspapers, particularly two conservative dailies, Le Figaro and Le Quotidien de Paris, to call for purely French funds to be used, especially since the monument was commissioned by Napoleon in 1806 to commemorate French military victories.

The former Socialist culture minister, Jack Lang, said that he was "shocked" that foreign money might fund the restoration.

At the time the offer was announced, Mr. Leotard welcomed the American Express gesture and said it would be seen as an example of U.S.-French friendship. Since then, however, he has said that the state should be responsible for most of the restoration work, with a ceiling of 40 percent on donations from the business world.

The American Express proposal came after elaborate celebrations called on Mr. Leotard to open a fixed sum for the restoration, said

PLACE CHARLES DE BANGLE Scaffolding on the Arc de Triomphe, which has been damaged by heavy traffic on the Place Charles de Gaulle, Paris's busiest traffic interchange, and vibrations from Métro trains.

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100th anniversary of the Statue of Triomphe" fund and thereby avoid Liberty, a gift from France to the the use of foreign money. United States, which French work-

men helped restore. A spokeswoman for the Culture Ministry said Tuesday that, despite the controversy, Mr. Leotard was 'absolutely not opposed" to using American Express or other U.S.

Last week, the president of France's National Federation of

The cost of saving the Arc de Triomphe has been estimated at up to 30 million francs (about \$5 million) by the French press. The minestimate until it had seen the architect's report.

Claude Jouven, chairman of American Express-France, who Public Works, Jean-Louis Giral, said the company had not offered a

in New York last year to mark the national "Save Our Arc de that the Arc de Triomphe had been chosen because American Express wanted to patronize an environmental project. He said that the company had expected to share the costs with other sponsors.

"The offer is still open," he said. istry said that it would not have an American Express attributes the reaction to its proposal, Mr. Jouven added, to a lack of such commercial patronage in France.

"The debate is healthy," he said.

## ENVOY: U.S. Appears to Shift Policy Toward Vietnam TRADE:

(Continued from Page 1) had previously refused to recog-

The Reagan administration was apparently caught off guard by Mr. Gorbachev's policy speech last year, in which he outlined plans to extend the Soviet Union's political and economic ties beyond its allies in Asia. Numerous Soviet delegations have visited the region since then, culminating in a tour two months ago by the Soviet foreign minister, Eduard A. Shevardnadze.

ly all other Soviet bloc nations have control the direction of U.S. policy signaled over the past few months toward Pyongyang. Accordingly, that they will attend the Olympics U.S. officials do not acknowledge in Seoul despite the continuing in- that strategic competition is among sistence of North Korea that it act Washington's current motivations. as co-host of the games. This, too, Nor do they confirm reports that is viewed as a success for Mr. Gor- Secretary of State George P. Shultz, bachev and an indication of the who is believed to be the source of new importance Moscow places on the new initiatives, has offered links with non-Communist Asian more than what has been publicly nations.

For Experts, a Dud

(Continued from Page 1)

computers needed to manage the

defensive system, a technical prob-

lem that some experts consider the most daunting of all. But because

lasers and particle beams have long

been considered a critical element

for any defense that aspires to near-

perfection, the panel's report could

assume major importance in the

The Physical Society's report

was prepared and reviewed by sci-

entists of great eminence who re-

ceived full cooperation and classi-

fied briefings from the Defense

Department and the Strategic De-

The co-chairmen of the 15-mem-

ber study group were Nicolaas

Bloembergen, a Harvard Universi-

ry physicist who won a Nobel Prize

for work on lasers, and C.K.N. Pa-

tel, an executive director in research at AT&T Bell Laboratories,

The group also included top sci-

entists from the government's own

weapons laboratories. Their report

The report's primary conclusion

was that, despite "substantial pro-

gress" over the past two decades,

there remain "significant gaps" in

scientific and technical under-

standing of the needed technol-

The report said the performance

of most of the crucial technologies

would have to improve by factors

ranging from 100 to more than a

million, a scaling up that may or

In one key conclusion that is

may not be achievable.

debates over SD1.

fense Initiative Office.

a laser inventor.

SDI:

Both of Washington's new initiatives have reignited concerns General Vessey as a personal envoy among Asian allies that the United to Hanoi is expected to add weight States, the Soviet Union and China may eventually resolve conflicts in with Vietnam. Providing Vietnam the region without their participa-

The Association of Southeast Asian Nations, which is composed of Indonesia, Thailand, Malaysia, the Philippines, Singapore and Brunei, has long claimed the right to determine the basic Western posture toward Vietnam and its occupation of Cambodia. Seoul has similarly sought

disclosed.

(Continued from Page 1)

gered Wednesday's fatal clashes

with security forces in Johannes-

burg and Germiston, eight miles

(13 kilometers) to the southeast.

The railroad managing director, Bart Grove, told South African ra-

dio he believed the strike was

linked to the United Democratic

Front, the main anti-apartheid alli-

ance, and to the outlawed African

National Congress guerrilla group. However, he said he had no proof

The clash Wednesday in Johan-

since the government imposed a

pressed and exploited community

(Continued from Page 1)

companies within 18 months to

Sources in the French and U.S.

governments said that the selection

of a consortium-headed by L.M.

Ericsson AB of Sweden reflected

an attempt by France to escape

from intense pressure being applied by Washington and Bonn.

retaliate if the decision were made

for political rather than technologi-

cal reasons. The American candi-

date was American Telephone &

Telegraph Co., and the German

The United States recently has

been pressing hard for other countries, particularly Japan and mem-

bers of the European Community,

to grant reciprocal access to their

markets to American telecommuni-

that the American market also is

candidate, Siemens AG.

Those governments had lobbied

countries and had threatened to an arms maker.

three and a half years.

nesburg was among the worst there day, a lawyer said.

"Our members and the broader op-burg, officials said.

state of emergency on June 12, and killed three strikers in a outside 1986, to quell protests against union offices in Germiston, the

Trade Unions said in a statement: near union offices in Johannes-

CGCT: U.S. Says It May Retaliate

cess is not granted to American interests have been dwarfed since

heavily for bidders from their own and its French partner Matra SA,

cations concerns. The EC contends off the formal protests and reports

market. More recently it has turned ernment's decision, he said

The Congress of South African Three others died in a similar clash

of a connection to the groups.

apartheid.

to Washington's initial contacts consents to his visit, he will be the most senior U.S. representative to visit Hanoi since President Jimmy Carter sent a special commission to

Hanoi 10 years ago.

Apart from Moscow's political push into Asia, some diplomats say Washington is also concerned with Korea, whose ties with Moscow have strengthened substantially ing lengthy boycotts.

In conveying his message to Pyongyang through Chinese officials, according to this view, Mr. Shultz is trying to revitalize the political authority of Beijing, which has long urged North Korea to moderate its policies toward the Trade Relations South and begin modernizing its economy along the lines of China's open-door policy.

will never accept that management

Lawyers for the 600,000-member

congress accused the police of ha-

rassing union activists and of ran-

sacking union offices after the

Responding to an earlier appli-

cation to the court, the police

pledged not to mistreat hundreds

of union members and officials de-

In the clashes, the police shot

state information bureau said.

its attention to France, where U.S.

the nationalization of CGCT in

1982. CGCT had been owned by

The Dutch Embassy in Paris also

protested the decision in a letter to

Finance Minister Edouard Balla-

dur. It argued that NV Philips of

the Netherlands, AT&T's partner,

had not been permitted to match a

new bid made recently by Ericsson

Although Peter von Schau, Sie-

mens's deputy director of telecom-

munications, said in Munich that

France's decision was "politically

motivated" and had dashed the

company's hopes of cracking the

French telecommunications mar-

ket. Bonn was not expected to

In announcing the decision

lodge a formal protest.

ITT Corp. of the United States.

tained after the violence Wednes-

mate demands of workers."

sjamboks is a type of whip.

shootings on Wednesday.

#### Mr. Reagan's appointment of Japan Drops Tax (Continued from Page 1)

China's loss of influence in North over the tax as soon as it opened in

political scene to the point that many Liberal Democratic candidates in local elections held last weekend ran on anti-tax platforms, though the party remained officially in favor of it.

Meanwhile, the following developments in Japan's trade relations were reported:

"We commend the Japanese effort to address pressing economic problems in a comprehensive fashion but the impact of the proposed measures will of course depend onthe details," a White House spokes-man, Daniel Howard, said.

He was commenting on the visit taro Abe, Mr. Nakasone's emissary, to Washington to prepare the nese electronic products.

Tokyo was about to announce measures to "dramatically expand domestic demand and imports" and to recycle \$30 billion in trade surpluses as aid to indebted Latin American countries as a "further contribution to international soci-

• Representative Richard A. Gephardt said Wednesday that be was willing to compromise with the Senate on the amendment he will offer to the House trade bill next week. The decision increases the likelihood that some form of the provision would be included in a

The Gephardt amendment would require countries like Japan to reduce their trade surpluses with the United States by 10 percent a year. One area of compromise might be to lengthen the period for

European Community's commissioner for external relations, warned Thursday that impatience with Japanese trading practices had reached such a pitch in the EC and that Tokyo should prepare itself for reprisal measures. (AFP)

DEATH NOTICE

THAYER, CYNTHIA DUNN, lenly April 16, 1987 in Portland, Or-L. Daughter of Mary Armour Dunn

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# "People are just asking why the French don't do it themselves."

Liberal Democrats, however, was that many of their home district constituents and conservative business groups that help finance the party joined in the revolt, saying the tax would harm an already faltering economy and create mountains of new paperwork.

Parliament became paralyzed January, with the opposition stag-

• In Washington, the White

House commended new Japanese plans for easing the trade imbal-PROTEST: South African Boycott ance and said it was awaiting more details from Mr. Nakasone during his visit here next week. and the government can use guns and sjamboks to crush the legiti-

of former Foreign Minister Shinprime minister's visit and to seek casing or cancellation of punitive. new U.S. duties against some Japa-

Mr. Abe said Wednesday that

final bill. negotiations before the required reduction becomes effective. (NYT)

■ In Tokyo. Willy De Clercq, the

Thursday, Mr. Balladur brushed that the AT&T-Philips group might that the American market also is and gold

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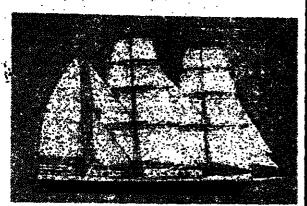
Long-Haul, Short-Haul

#### TRAVELER'S CHOICE

International Herald Tribune

Square-Rigger to Australia

A fleet of square-rigged sailing ships will re-enact the eight-month voyage that led to the founding of Australia as part of that country's bicentenary. The fleet departs on (May 13 from Portsmouth, England, to a royal farewell, Adventurous travelers of all ages and nationalities may sign on as trainee crew members on six of seven legs of the wovage (the last leg is sold out). Segments available are sign on as fraince crew members on six of seven legs of the voyage (the last leg is sold out). Segments available are Portsmouth to Tenerife in the Canary Islands; on to Rio de Janeiro, 55 days; to Cape Town, 42 days; from there to Mauritins, 33 days; to Fremantle, 43 days. The fleet is due to arrive in Sydney, Australia; on Jan. 26, 1988, to officially begin Australia's bicentenary. To sign on with this fleet of 11 ships, contact the Adventure Center in Oakland, California, tel: (415) 654-1879; or Twickers World, 22 Church Street, Twickenham, Middlesex TW1 3NW, England, tel: 892-7606.



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#### Royal Plants on View

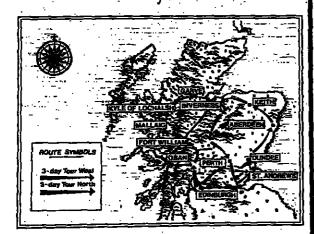
The greenhouses of the Royal Palace of Lacken, a suburb of Brussels, are open to the public on only a few days a year. This year the public viewing dates begin on

May Day.

The six acres of neo-classical rotundas, domes and galleries — 323,000 square feet of glass set in elaborate ironwork — were built in the 1870s by King Leopold II. Honsel within them are giant ferns, banana trees, grottoes, glades and grassy vistas. In the rounda, the attractions include a collection of

orange trees, some of them 300 years old and still bearing More information is available from the Belgian Tour-

#### All Aboard the Royal Scotsman



■ The Royal Scotsman luxury train makes stately progress on little-used railway lines through the mountains and glens of western and northern Scotland. A combination of restored Victorian and Edwardian rail carriages, the Scotsman offers two three-day tours or a combined tour for six days. Both tours include optional guided visits to houses, castles and gardens. Prices range from £1,090 (\$1,773) for a single cabin for the three-day tour to £2,460 for a state cabin on the six-day tour. Costs include all meals, drinks and tours. For information and reservations contact Abercrombie & Kent, Sloane Square House, Holbein Place, London SW1, England; tel: 730-9600 or telex 8813352 ABKENT.

#### Cork Swansea Ferry Revived

The Cork Swansea car ferry, from Swansea to Ringaskiddy, just outside Cork, Ireland, has been revived. This link cuts travel time for visitors to the remote West Cork area. For a brochure on what to see in West Cork, write: the Skibbereen & District Tourism Association, Ltd., Paula Keys, Beulah Gardens Committee, Ballylynchy, Baltimore, County Cork, Ireland.

#### Summer Llama Treks in Rockies

Twenty llama treks are planned this summer by The Home Ranch in Colorado. The treks, July 13 through Sept. 18, are four or five days and cost \$550 or \$600. Themes are wildflowers, families, photography, hiking, fishing, in small groups (maximum of eight). The Home Ranch, Box \$22, Clark, Colorado 80428; tel: (303) 879-1780.





A spirited "chukkah" at the Hawaii Polo Club. The season runs from spring to mid-August.

D

# A Polo Vacation in Old Hawaii

by Moana Tregaskis

AHU, Hawaii — Polo is a seductive game. On the north coast of Oahn, where shadowy green mountains form a backdrop, the game is swathed in sunlight on a field framed by coco and ironwood trees. In Hawaii the sport becomes an island vacation as well, with matches and tournaments to watch every Sunday, and all the requisites of huxury living in the country. If you ride, there are polo clinics and a school, and if you're good at it you can take a team guest spot to play in a match game.

Running from spring until mid-August, polo season is the time when players and spectators, riders and owners whoop it up beside a sparkling ocean at Mokuleia. There's a celebrity benefit match -Chukkers for Charity - on June 21, when television stars ride after the white wooden ball, and Great Gatsby Day on Aug. 16, which marks the end of the season.

Polo is in resurgence around the world, and Hawaii is no exception. Michael Dailey, president of the Hawaii Polo Club, brings in visiting teams from Mexico, England, California, Argentina, Australia and the Pacific Basin. The Hawaii Polo Club offers a full package for a polo vacation — accommodations, cars and a string of horses.

If you'd like to learn to play, or to improve your game, the Inter-national School at Mokulea is a year-round activity and, during polo season, the one-week vaca-tion package includes a five-day clinic geared to visitors. In addi-tion to polo theory, the clinics include the practical work of schooling the pony, riding, the principles of hitting, tactics and rules, practice and scrimmage matches. Dan Healy, formerly chief of the largest polo teaching facility in the world, the Equestri-an School in Los Angeles, where entertainers learn the game, is in Hawaii to bead up the new

Great Gatsby Day is glamour and style in the tradition of old Hawaii, and winds up the season with an antique car exhibition. horse-drawn carriages, Hawaiian pau riders and prizes for the best dressed and the most stylish entrance of the day.

Enthusiasts begin streaming onto the field at Mokuleia around 10 A.M., the earliest arrivals staking claims under cool ironwoods. Tailgate picnics are popular, and a sampling of worldly Hawaii is laid out on Sundays with every-thing from elegant European hors d'ocuvres and champagne to laulau, beer, soda and sushi. Dress embraces the same spectrum; some people arrive in snappy go-to-polo duds, but many prefer the casual Hawaiian way: shorts or slacks, T-shirts with catchy words, caps and sunglasses. There

are darts and Frisbees, tape players and singers with guitars or ukuleles, and children running off energy before the games. Over near the right end of the sidelines a local bunch dubbed the Umbrella Society places six tall odd looking chairs to face the field, their tent lavishly stocked with canapés and drinks. With foldout footrests and umbrellas attached to chair tops or to tables in between, they are in position for the screaming support they'll give the players.
Just before 2 P.M. an announc-

er's voice from a speaker somewhere in the trees brings on a change in mood. As the crowd quiets, players and horses trot out on the field. The ball is thrown in. Momentarily still, the crowd explodes in cheering at the first goal
thoroughly involved, they
scream, let fly encouragements
and bellow approvals when a maneuver is well-executed.

At half time, around 3:30, the field crupts with entertainment skydivers, horse races and kite exhibitions, including one that sings, another the size of a multistoried house, clowns and a hay wagon pulled by Clydesdales for a children's ride around the field, the Kunia Vaulter gymnasts on horseback and biplane stunt fly-

Previously attached to the Pa-cific Coast Circuit (California), the United States Polo Association decided recently that the Hawaiian polo clubs merited their own turf. The governing body of polo in America (its headquarters are in Lexington, Kentucky), taking note of the fast pace of the sport in the islands, granted Hawall its own territory, the Hawaii-Pacific Circuit, and designated the dean of island polo, Fred Dai-ley (Michael's father), its gover-

General George Patton kept polo ponies at Schofield Barracks in the 1920s and '30s when Army cavalry teams played on Oahu. Old-timers here say his penchant for colorful language was upheld on the playing field - particularly when the most enthusiastic spectators were children on horseback scrambling up and down the sidelines following the play, and sometimes riding too close. The chronicles of Hawaiian polo began on Christmas Day in 1886, when a match took place on the big island of Hawaii, just three years after the game was first played on the mainland. Polo moved on to Maui and Onhu. growing in popularity and feeding on an inter-island rivalry that continues to this day in an intense

Maui-Oahu annual match. World War II put out the fires of polo in the islands, until Fred Dailey revitalized the sport in 1958 under a Waikiki Polo Club banner and invited visiting teams to play on grounds in Kapiolani Park, across from the beach at Waikiki. It was an auspicious re-vival, leading to a day in January

Continued on page 8

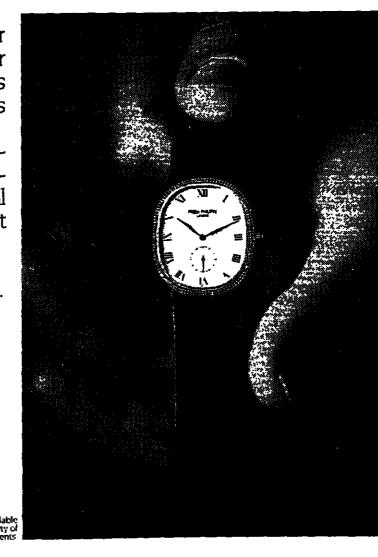
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#### TRAVEL

#### THE FREQUENT TRAVELER

# On Short Trips in Europe, Try the Long-Haul Option

by Roger Collis

SK your travel agent for a flight from London to Frankfurt and the chances are he'll suggest either British Airways or Lufthansa, both of which fly about six times a day from Heathrow, or British Caledonian, which has three flights a day from Gatwick. Fine, you'll probably choose according to the convenience of the airport or the timetable. What about service and comfort? Not much to choose from, really. With BA and BCal you'll fly sardine class both in business and economy; the seats are the same (32-inch and 33-inch pitch respectively in their 757s and BAC111s); the cabin is divided with a movable curtain. With Lufthansa you get more leg room (34 inches) in its single cabin where full-fare paying and economy passengers get the same service (Lufthansa, Swissair, Austrian Airlines and Iberia are the only European carriers to offer first class on lights within Europe).

The same goes for most city pairs in Europe; the choice of flights is who carve up the routes between them in pool sharing agreements with virtually no difference in service, comfort and fares.

Fares are another story. But one way to bring more comfort, maybe Or for the truly intrepid there's a touch of adventure, into your Iran Air on Tuesdays. business travel is to choose a longhaul carrier which has traffic rights on a European sector you wish to

fly.
Thus it is possible, between London and Frankfurt, to fly Northwest (a daily 747 from Gatwick), Pan Am (a daily 747/AB310 from Heathrow), Gulf Air (thrice a week from Heathrow), Thai International (a 747 Fridays from Heathrow). Malaysian Airline System (a 747 twice a week from Heathrow), Philippine Air Lines (a 747 twice a week from Gatwick), Kuwait Airways (a 747 Saturdays from Heath-row) and Air Seychelles (Fridays from Gatwick). A great chance to check out those ads in the glossy magazines. Even if they only deliver some of the inflight fantasies, it has to be a better way to fly.

On all these carriers you can choose to fly in first, business or Somali Airlines (a 707 Mondays economy in long-haul comfort. and Thursdays) or Yemenia Ye-Business class, for example, has the men Airways from Frankfurt to old-style first class seats with a seat Amsterdam (a 727 on Tuesdays pitch ranging from 36 inches (Gulf and Saturdays).

and 8 abreast (Philippine). You can (Kuwait Airways is dry), headsets and hot towels throughout the Zurich on Saturdays. plane. And of course, real china, glass, cutlery and napkins.

You won't get there any quicker on a long-haul carrier (Frankfurt is an hour and 25 minutes), but you may have more fun. Silk-robed Thai hostesses distribute an orchid to all passengers and, along with

#### Get a touch of comfort. adventure

MAS, Gulf and Philippine Air Lines, offers exotic snacks.

And so it goes. Thursdays you limited to those of national carriers can breakfast on Japan Airlines's 7:55 A.M. 747 from London to Paris. Pakistan International flies on Saturdays and MAS on Thursdays and Sundays and Air Mauritius on Sundays, all from Heathrow.

> Also from London you can sample Air Lanka (42-inch seat pitch in business class) to Zurich on Fridays and Sundays from Gatwick, Air India to Geneva and to Rome for its flights to Madrid. "The less on Sundays from Heathrow, Varig-Brazilian to Copenhagen on Fridays and Sundays from Heathrow, Kenya Airways to Athens on Tuesdays from Heathrow and the combined BCal/Sabena 747 flight to to search for information. "We Brussels five days a week from Gatwick.

If you're looking for something even more exotic, try Biman Ban-gladesh from Frankfurt to Athens (a DC10 on Saturdays), Syrian Arab Airlines from Athens to Rome (a TU154 on Thursdays), Air Zaire from Rome to Brussels (a DC10 on Mondays), Ethiopian Airlines from Rome to Frankfurt (a 767 on Fridays and Sundays) or

Air) to 41-42 inches (MAS and For a touch of Latin American Thai) with the configuration vary- style, Aerolineas Argentinas, which ing from four abreast (Thai) to six has a convenient 5:55 P.M. flight abreast (Pan Am and Northwest) from Amsterdam to Madrid on Saturdays. Or Varig from Frankexpect frills such as free drinks furt to Amsterdam on Tuesdays or Paris to Amsterdam or Milan to

> But it's Asian airlines, like Asian hotels, that have the highest reputation for hospitality. It is possible to catch Cathay Pacific in either direction between Rome and Paris. (Business class seat pitch is a modest 38 inches but cuisine and service make up for it.) And Singapore Airlines (39-inch seat pitch in busi-ness class) flies between Rome and Amsterdam (Thursdays and Sundays), and Copenhagen and Frankfurt on Sundays.

A few cantionary words. You may face delays if an incoming plane is late or delayed. Be aware that you may miss a gournet meal if it's being saved for the long-haul folks on the main leg. Just as bad is the squalor of boarding a 747 which has just arrived from Bangkok with sleepy passengers clutter-ing the aisles and breakfast already stowed away. The best advice is to choose a flight which is starting

It can be frustrating finding which flights go where. Travel agents may only be able to turn them up on the ultimate screen of their computer terminal, if at all. Airlines prefer to fill their planes with more profitable long-haul passengers, although a spokeswoman for Japan Air Lines in Amsterdam says JAL is doing local promotion publicity we get for our Rome flight the better," says a spokes-woman for Cathay Pacific in Paris. At Singapore Airlines in London the PR man needed several minute don't fly intra-European," he started by saying. "Oh, yes, wait a moment, bear with me, you may have something there!" So check carefully before you make plans, You'll

It's an adventure playground. To get you started, here are some airlines and the places they fly be

find even timetables have errors

and omissions.

Philippine Air Lines: London

Rome; London-Frankfurt. Malaysian (MAS): London-Amsterdam; London-Frankfurt;

 Varig: London-Copenhagen Zurich-Milan: Frankfurt-Amster dam; Paris-Amsterdam. Thai International: London

Frankfurt; Paris-Frankfurt; Paris-Copenhagen; Rome-Frankfurt.

 Air Lanka: London-Zurich. Singapore: Rome-Amster-

# Ireland: Ceramics of the Western World

With the same of the same

by Christine S. Cozzens

RISH ceramic art has recently begun to earn a presence as an expression of the country's national life and a reflection of its landscape. Within the last 15 years, several craft potteries producing high quality ware in extraordinary settings have sprung up in some of western Ireland's most beautiful counties. The visual nature of the craft, the potters' independence and their interest in regional traditions have drawn them to out-of-the-way places that make delightful excursions.

Westport, at the southeastern bank of Clew Bay, makes a good base for visiting County Mayo potteries. One of the oldest craft potteries in Ireland, Terrybaun Pottery, is 18 miles (29 kilometers) northeast of Westport near Pontoon on serene Lough Conn. Established in 1948 by Grattan and Madeleine Freyer, the studio is now occupied by the Freyer's nephew, Henri Hedou and his wife, Fiona. The Hedous continue the Terrybaun traditions - they still supply replacement pieces for the pottery's original cus-tomers — as well as carry out their own

Like most Irish potters, the Hedons import their stoneware clay from Stoke-on-Trent, but they have begun to experiment with nearby veins of red daub earthenware clay and make all their glazes from local materials to re-create the blues, greens and amber-browns of their surroundings.

Terrybaun specializes in combining practicality with originality of design. Their wine goblet (\$7), for example, is delicately shaped and balanced, but the base of the stem is made hollow and a loose piece of clay left inside to make a pleasant fattle when gently shaken. The coffee set has comfortably shaped cups for six, sugar bowl, creamer and a graceful pot (359, 574 with a larger pot). About 12 miles north of Pontoon at Bal-

lina, a cathedral town with traces of 18thcentury elegance. Sean Kelly produces one-of-a-kind pieces as well as tableware at his pottery. The Making House. A native of nearby Belmullet, Kelly learned his craft in New Zealand. Only recently returned to establish his workshop in the Irish artistic community, Kelly brings the international influences of Bernard Leach, Shoji Hamada and Daniel Rhodes to bear on his elegant stoneware. His passion for form and texture is evident in his works, such as an unusual wine flask and stand (\$24), a casserole in his distinctive creamy white glaze with blue and brown brush strokes (\$37) and a serving dish in the same muted colors (\$48).

The drive north and west from Westport runs along one of Mayo's most scenic routes edging Clew Bay, with its 365 islands scat-tered among swatches of blue-green sea, and crosses the causeway to Achill Island and Achill Pottery at Keel. In this wind-swept village Joseph Colohan has been making pottery in his greenhouse-encased studio for almost 30 years. Colohan was studying ceramics on the French Riviera in the early 1950s when Picasso - whose influence on pottery was "exhilarating and liberating" gave him "the best advice" of his career:
"The tree that has its roots in its native soil bears the sweetest fruit," the painter told him. "Don't stay too long. Go home!"

Colohan returned to his homeland and

stablished Achill Pottery. His gobletdam; Copenhagen-Frankfurt. Achill, or basking shark, that islanders used workshop he built amid ruined stone farm restored mill, St. Mary's Cathedral and the for The New York Times.





59). His version of the Achill curach, or

Just south of Westport at Liscarney in the

shadow of Croagh Patrick, the stark preci-

pice where legend has it that St. Patrick

canoe, holds three candles (\$5).

Top, Louis Mulcahy and pots; left, Henri Hedou at work; and, above,

to harpoon for its oil, a sitting seal, the "old buildings. Taylor brings the elegance of decrow of Achill," and a mermaid (all for under sign to everyday purposes, as his sturdy but 59). His version of the Achill curach, or striking cottage tableware demonstrates (a tea set for six in a rich brown glaze is \$38). A more contemporary slender vase in buff with lines and triangles accentuating its smooth curves costs \$70.

Intrigued by natural shapes and attitudes, rural life and the rough beauty of Mayo, at Tuam in County Galway to see the intri-

a cheese bell by Sean Kelly.

established Achill Pottery. His goblet-charmed all the snakes in Ireland to leap to shaped teacup and square saucer in glisten-their death, lies Paul Taylor's Westport Pot-Galway, Shannon or Counties Cork or Kering mustardy brown (\$5) is an Achill legacy. tery. A Londoner attracted by the serenity of 17, travelers can break their drive with a stop

pottery of Brid Leo at Tuam Potteries. Leo sells most of her works at her pharmacy, Leo's Chemist, but welcomes visitors at her studio on the outskirts of Tuam at Newtown-A painter, sculptor and potter, Leo deco-

rates many of her works with Celtic designs from the Book of Kells and with legendary figures: a dark blue bowl shows the linked swirls of the Celtic Symbol in its center (\$10); a display plate with a brushstroke sketch of Morgame of Avalon astride a horse (blue on beige) costs \$11. Leo's lidded jar and dish set ringed with tiny shamrocks make that Irish symbol newly appealing

Ircland's southwestern peninsulas offer some of the island's most unspoiled scenic routes, including the Ring of Kerry, which embraces green pasturelands, moorlike plateaus and layered promontories and beaches reaching westward. Gunter Treffkorn's Human Clay Pottery and Gallery in Cahirciveen overlooks this last view, and the luminous greens and blues of his glazes bring its freshness into his studio. He makes plump eapois with bamboo handles in three sizes (\$11.50, \$17 and \$34), wide nesting bowls (\$5

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CILERY OF

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to \$40 each) and balloon goblets (\$7).

The smaller but equally dramatic Dingle peninsula to the north hosts several thriving potteries. For a speciacular drive, follow the southern shore route through the harbor town of Dingle, with its pastel housefronts and homey pubs, around Slea Head and north along the blunt end of the peninsula. where Europe's most westerly land — the Blasket Islands — stretches out toward America. Here, in this Irish-speaking region, the Dunquin Pottery and Cafe commands a dazzling view of the sea. Two sisters, Maureen and Eileen Daly, fluent in English and their native Irish, run the pottery and craft shop and their brother manages the cafe. The sisters work primarily with a local limestone glaze that gives their serviceable stoneware its distinctive mottled cream color, with zigzags of blue and brown for trim. Their name mugs (\$7) and storage cannisters (a set for coffee, tea and sugar costs \$32) are labeled in an elegant Gaelic script. A dinnerware set for six including goblets, soup bowls, candle-holders and serving pieces sells for \$330.

A few miles farther up the road from Dunquin is Louis Mulcahy's Potadoreacht

na Caoloige at Clogher near Ballyferriter.
Surrounded by prehistoric and early Christian archaeological sites, the display rooms and workshop buildings cling to the sloping headlands overlooking Clogher Beach and the wild Atlantic surf. Formerly a television the wild Atlantic surf. Formerly a television cameraman, Mulcahy taught himself ceramic techniques and has become one of Ireland's most original, compelling ceramic artists, while also managing the country's largest craft pottery.

The bold lines and grand dimensions of

Mulcahy's work - floor vases (\$140), wall plates with diameters of 20 inches (512 milineters) or more (from \$70), lamp bases with Irish linen shades that stand over three feet (9 meter) (from \$133) - are imposing, but their simple design and lustrous glazes complement any setting. Most of the pieces are available in five different glazes, the most striking of which is a tich brown with a golden tan brishstroke design and trim. A gloriously oversized family teapot (11 inches igh, 314 pints) with a trumpet-shaped spout in a white speckle glaze with brushstroke decoration costs \$36.

Christine S. Cozzens is a writing consultant at

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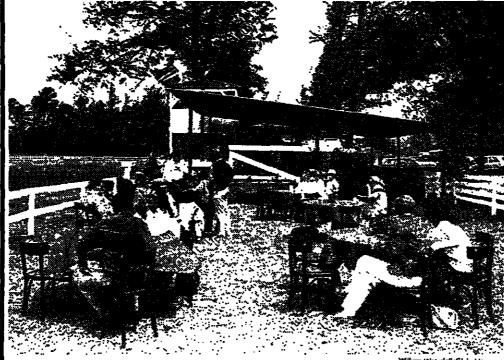
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# Polo in Hawaii



On the sidelines at the club in Mokuleia.

Continued from page 7 1964 when the Hawaii Polo Club's inaugural match was

played at Mokuleia. The game has its origins in fourth century Asia and today, in Central Asia, a version is still around — called Buzkashi; in place of the little bamboo-root ball the players vie for shots at a water-soaked goat's head, and flail any man or beast who comes in the way. In the 1500s, when the Emperor Akbar ruled Moghul Input together, his teams played

keep the pieces. Well-played polo is a moving picture of grace and agility, yet spell of passion for its mental and fouls; free hits are given to the Whether watching or pounding physical skills. With four on a fouled team. team, polo is played here in four A loll under the ironwoods at Hawaii is just the ticket for a

whacked it through. Teams that the left side of the pony is the change sides after every goal to near side and that a ride-off compensate for wind and turf when a player rides parallel to an conditions.

Safety is the guiding principle of polo rules, protection of player and pony, and the basic rule is: Do not cross the line of the ball an imaginary line — if there is a girila gentleman rated a 10-goal question of endangering players who are in their own imaginary Reinhart, will wield his mallet on lanes. Provided he stays in his the field at Mokuleia. In the interlane, the player who last smacked the ball on his right (off side) has rating players on a scale from the right of way. As long as he minus I to 10, very few come dia, a realm more fabulously rich does not cross in front, or try to close to the 10-goal ultimate. than all the kingdoms of Europe check that player's mallet, an opponent may try for the line, challenges man and beast, where polo with sticks of gold and silver. Reaching across, in front, over or sometimes the pony is better at if the stick broke, though the man in back of another player's pony anticipating maneuvers than the Reaching across, in front, over or sometimes the pony is better at played well, he was allowed to is taboo. It's all right, however, to try to run the other player out of The great demand of precision, bounds, provided it's done with when the player, wielding the horses running at about the same four-foot mallet, times his stroke the game is tough, speedy and speed, shoulder to shoulder, and to the stride of the horse and crammed with peril. Understand- at an angle of less than 45 deconnects with the ball, is the peak ing its rules and structure casts a grees. Umpire whistles signal

periods, or chukkers, of seven and Mokuleia is a good place to look Sunday afternoon beside the lua half minutes each, on a turf the for the bump, the cross, foul mal-minous island sea. size of three football fields. let work, neck and tail shots, and Whenever the ball crosses goal the horsemanship of polo. By half posts, it's a goal - no matter time you'll be under the mesmerwhether a man with a mallet or a izing lure of the game, knowing lives in Honolulu. She wrote this beast with a smashing kick from the running commentary article for The New York Times.

opponent arging his horse into the opponent's to push him off the line of the ball — is legal.

Polo fans in Hawaii this summer are in for a treat - the Virand America's top player, Owen national polo handicap system of

The stick and ball game that man on his back, is exhilarating. in riding skill and concentration. down the field, a polo vacation in

Moana Tregaskis is a writer who

# **Hearty Eating Near Paris**

breadbasket, the market garden, the hunting grounds and the dairy to the capital.

Although intensive urbanization has significantly transformed the landscape, reducing the number of maratchers, or market gardeners, who supply the produce for the Parisian table, one can still leave the capital in any direction and quickly find oneself driv-ing through flat, golden fields of wheat and corn, through forests filled with deer and wild ducks, past arms and dairies supplying cream, poultry, fruits and

True, the champignon de Paris, which once grew on the outskirts of Paris, now comes primarily from the

#### PATRICIA WELLS

Loire, and the asparagus that made Argenteuil famous is more likely to have pushed through the soil of Provence, but one still finds quantities of watercress, beets, carrots and cabbage carrying identity tags from

Today, numerous French dishes still bear the names of the towns and villages that gave their names to many fine products, including cream from Chantilly, cherries from Montmorency, carrots from Crecy. Take a look at a list of regional food festivals, and you'll see that Arpajon is still proud of its beans, Montlhéry remains faithful to its tomatoes, Mantes-la-Jolie still celebrates the onion.

And despite the massive urban sprawl, one can still find oneself in the countryside in a matter of minutes, settled in at a table near the Fontainebleau forest in the charming village of Barbizon, home to the 19thcentury Barbizon group of painters, such as Millet. Corot and Theodore Rousseau; touring Marie-Antoinette's milk house at the château of Rambouillet: wandering through the incredible kitchens of the château of Vaux-le-Vicomte, or touring the marvelous produce markets of nearby Versailles.

One of my favorite "day-trip" restaurants near Paris is Les Préjugés, a dream of a romantic country restaurant, situated in a beautifully restored home with a carefully attended garden in the village of Montfort l'Amany, a quick 48 kilometers west of the capital.

The dining room is luxurious, but far from cold filled with flowers and classical music, while in good weather, tables are moved out to the terrace for outdoor dining. The menu and wine list are intelligently conceived, and service is attentive but not overbearing. I loved the unusual pot-au-feu de foie gras, with rich duck liver that slowly melts into the rich broth; and the warm smoked salmon with a sauce of spicy Alsatian Gewürztraminer. Desserts are imaginative, and fresh: We sampled warm offper filled with raisins and almonds, and a lovely sable cookie topped with slices of fresh mango and delicious vanilla ice cream. A red Bordeaux to try here, if it's still on the wine list. is Château Potensac, a dark, rich and tannic Medoc that's generally a very good buy.

My first choice for lunch in Versailles is the lively

ARIS — Historically the Ile-de-France — the region that forms a 50-kilometer (30-mile) belt around Paris, measuring from the cathe-of-course, choncroute and cassoulet, salads of herring dral of Notre Dame - has served as the and celeri remoulade, and a litany of daily specials that might include lamb with white beans or simple grilled sole. This neighborhood brasserie is billed as the Lipp of Versailles, and one can see why. The setting is right out of the movies, with a cast that includes a tall, handsome maître d'hôtel who resembles Roger Moore, and slim mustachioed waiters sporting white aprons that reach all the way to their toes. Travel posters, antique enamel advertising plaques and autographed celebrity posters line the walls, while an enormous vase of bright, fresh flowers relcomes you as you enter the dining room.

I know friends who have driven out to Barbizon for lunch at the Grand Veneur, not returning to Paris until well after dark. It's easy to see how time can lose all importance as one is seated in the buge hunting-lodge style restaurant overlooking the Fontainebleau forest. style restaurant overtooking the Fontamebleau forest. The specialty here is grillade — meat, poultry and game grilled or roasted in the gigantic fireplace that dominates the rustic dining room — and though there is more quantity than quality here. I don't know anyone who ever had a bad time. Service is very friendly and children are realcone. riendly and children are welcome. One cool, gray Saturday we took a drive to an

enchanted castle in Saint-Symphorien le Châtean, an hour's drive southwest of Paris. As we took our table by the window overlooking the romantic, swan-filled lagoon of the Château d'Esclimont, a belicopter set lagoon of the Chateau of escument, a neucopies set down and a giggly young couple stepped out. Their expressions were decidedly blass, as if to say, well, doesn't everyone helicopter his way to Saturday lunch? Château d'Esclimont is that kind of place, where you come to rent the scenery, to see and be seen, to share a few quiet, romanuc bours at table. Go with that understanding, and you shouldn't be disappointthat understanding, and you succeded to consuppointed. The setting is spectacular, as you are bathed in old-fashioned splendor, seated at candledit tables within this private château, set in the midst of a forested park. this private chateau, set in the infost of a forested park. The food, however, is the sort designed for timid palates (I've come to call it good du château) and could stand some jazzing up. We did enjoy the little molds of fresh salmon filled with a salmony mousse, and the generous wild hare stew, but generally, the food sorely

Les Préjugés, 18 Place R. Brault, 78490 Montfort-l'Amaury, tel: 34.86.92.65. Closed January through the first week in February. Credit cards: American Express, Visa; 180-, 250- (lunch only), 350-franc menus. A la carte, 450 francs.

carle, 450 francs.
Brasserie du Théâtre, 15 Rue des Réservoirs, 78000
Versailles; tel. 39.50.03.21. Closed Christmas day.
Credit card: Visa. Terrace dining. A la carte, about 250

Grand Veneur, 63 Rue Gabriel-Seailles, on the Na-tionale 7, 77630 Barbizon; tel: 60.66.40.44. Closed Wednesday dinner, Thursday and end of July to end of August. Credit cards: American Express, Diners Club,

Visa About 350 francs.
Château d'Esclimont, 28700 Saint-Symphorien-le-château tel: 37.31.15.15 or 37.31.58.06. Open all year. Credit card: Visa, 325- and 410-franc menus. A la carte

# **Final** Waterfall

by Thomas Netter

EIRINGEN, Switzerland - It is not hard to see why Sir Arthur Conan Doyle chose the Reichenbach Falls near this Swiss village as a "worthy tomb" for his worthy detective. For the "torrent, swollen by the melting snow" along the Rosenalui Valley and plunging in a violent white froth over jagged rocks into a "tremendous abyss" of "incalculable depth" is indeed, as Conan Doyle writes in "The Final Problem," a "fearful place". "fearful place."

The slippery path winding up to the edge of the waterfall is treacherous and narrow, providing little leeway for Holmes and his arch-enemy Professor Moriarty to fight their last fight without tumbling into the sluice of water. And once over the edge there can be no return; the water disappears into a bubbling gorge with a roar.

Such a "tomb" then was the perfect way for Sir Arthur to end the career of the "foremost champion of the law" in a battle with the evil "Napoleon of Crime," Professor Moriarty on May 4, 1891 — even if, as the author declared, "I bury my banking account along with him."

Bank accounts and Moriarty notwithstanding, public outcry eventually forced Conan Doyle to revive Sherlock Holmes in "The Return." And it is with a light heart, and a heavy dose of nostalgia - and undoubtedly with an eye on their own bank accounts as well — that the entrepreneurs of Meiringen are working to breathe new life into the legend of Sherlock Holmes in this centenary year of his first case, "A Study in

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Not that the Sherlock Hoimes legend ever needed much reviving. The Sherlock Holmes Society of London is making its third pilgrimmage to Meiringen since 1968 in May. Wearing the Victorian costumes of 1891, when Conan Doyle dispatched Holmes over the falls, 70 society members are coming to this Swiss village of about 4,000 people by way of Geneva, Lausanne, Leukerbad and Kandersteg, roughly following the route taken by Holmes and his faithful companion, Dr. Watson on their last, fateful literary journey in "The Final Problem." The Holmes Society trip leaves London on April 30 and returns there by "aerial horseless

carriage" May 9. On the way, they will stop for a tour of the current Meeca of Sherlock Holmes memorabilia, the Château de Lucens near Lausanne. There, Adrian Conan Doyle, Arthur's son, rendered Holmes's fictional consulting room at 221B Baker Street, complete with the real writing desk of Conan Doyle, a set of disguises supposedly worn by Holmes, faded old editions of the "Illustrated Police Gazette," and a Victorian corkscrew brush for



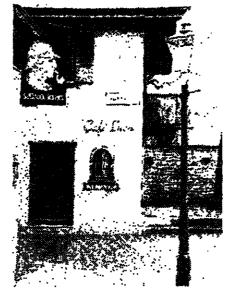
Meiringen village.

opening dusty bottles of wine and "brushing

away the occasional insect." The Château museum about 16 miles (25 kilometers) north of Lausanne commemorates Sherlock Holmes as if he really existed and seems to constantly tease one's ability to separate fact from fiction. A bottle of "London Fog — collected on Baker Street at midnight on Dec. 13, 1951," and certified, so it says, by a "passerby lost in the log," stands near a crumbling copy of "The Star," a London newspaper priced "three half-pence" of the same date, blurring impres-sions of artifice and age. Old "bloodstained" weapons such as cleavers require a second thought on their relative lack of significance. Only an apparently plastic set of severed ears preserved in rock salt are obvi-

In the Baker Street study at the Château, two bone china cups resting on stools beside the hearth suggest Holmes and Watson have just finished their tea and set off for their "final" journey to the Continent, Sharp-eyed readers of Doyle's books will notice the Alpine hiking pick to the right, a pick of the type found by Watson leaning against a rock after Holmes and Moriarty disappeared at the Reichenbach falls above Meiringen.

"We reached the little village of Meiringen, where we put up at the 'Englischer Hof' then kept by Peter Steller the elder." Watson says of his and Holmes' trip to The Conti-nent in "The Final Problem." Our landlord was an intelligent man and spoke excellent



Sherlock Holmes pub in Meiringen.

English, having served for three years as a waiter at the Grosvenor Hotel in London." Hans Theoni, the proprietor of Meiringen's Sportbotel Sherlock Holmes, speaks excellent English as well, learned while studying first in London and then working as a ski instructor in Squaw Valley, Idaho. But, says Theoni, a native of this village 17 miles east of Interlaken on the Lake of Brienz, the Englischer Hof "never existed."

written at a time when English tourists like Conan Dovle crossed the Alps via the Grimsel, Susten and Brüenig passes, and nearly every building in Meiringen served as either a hotel or an inn. This tourist trade gave this and local tourist officials are now trying to recover, even though several Sherlock Holmes films have been made here, and loyal readers will recognize the name of the town instantly.

Theoni is doing his bit to carry on the legend, building a Sherlock Holmes pub. marked by a Baker Street sign and 221B number. The narrow pathway outside the pub is lit by an old, copper and glass London street lamp Theoni imported and installed. And in his modern hotel dining room and bar, he has placed a real red London telephone booth for the house phone, and sells Sherlock Holmes T-shirts and knit caps for about \$5, he says, so that "whenever you think of Sherlock Holmes, you think about Meiringen, too."

"The Final Problem," he explains was

isolated village an importance that Theoni

Indeed, after a day on the trail of Sherlock Holmes, it begins to appear as if the great detective might have been here, in a realm the noted Holmesian Lord Donegal described as "a romantic chamber of the heart.



The Reichenbach Falls.

in a nostalgic country of the mind, where it is always 1897."

And with its old Swiss flavor, its crashing 300 foot Reichenbach Falls, and its seemingly uncharacteristic emphasis on the legendary detective, Meiringen seems to sud-denly ring with Watson's words in "The Adventure of the Empty House."

"Holmes!," cried Watson, "Is it really you? Can it indeed be that you are alive? Is it possible that you succeeded in climbing out of that awful abyss?"

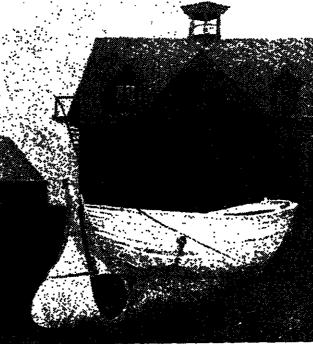
To which Holmes replies: "Well, then, about that chasm. I had no serious difficult; in getting out of it, for the very simple reason that I never was in it."

The Château de Lucens is easily accessible from Lausanne by car (take the Moudon-Payerne Road north), or by train. Meiringen is about a 30-minute drive from Interlaken, or longer from the north via the Bruenig Pass

The best way to reach the Reichenbach Falls and Sherlock Holmes plaque is by the funicular, although a winding road to Schwendi can be driven to within a steep, 10- to 20-minute walk to the falls. The tourist office will book rooms in Meiringen, call 036-71-43-22.

Thomas Netter is a Geneva-based journalist who contributes frequently to the International





Liberty Launch - Andrew Wyer



he works of N.C., Andrew, and James Wyeth opened in Leningrad to great acclaim, and are now being exhibited in Moscow for the first time.

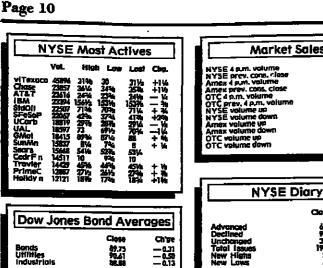
Made possible by AT&T, the exhibition, "An American Vision: Three Generations of Wyeth Art," will circle the globe for the next two years, bringing new understanding and appreciation of our special American way of life to thousands of viewers.

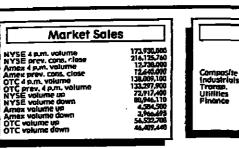
AT&T has a century-old tradition of bringing people together. We at AT&T like to think that the quest for excellence in our products and services springs from the same spirit of excellence that shines from these canvases.

Moscow, USSR-The Academy of the Arts of the USSR Apr. 24 May 31, 1987 Washington, D.C - The Corcoran Gallery of Art. July 4 Aug. 30, 1987 Dallas, Texas - Dallas Museum of Art. Sept. 29-Nov. 29, 1987 Chicago, Illinois - Terra Museum of American Art. Dec. 13, 1987-Feb. 14, 1988 Tokyo, Japan -- The Setagaya Museum. Mar. 10-Apr. 21, 1988 Milan, Italy-Plazzo Reale. May 17-June 20, 1988 Cambridge, England - The Fitzwilliam Museum. July 12-Aug. 29, 1988 Chadds Ford, Pennsylvania — Brandywine River Museum. Sept. 17-Nov. 22, 1988 Exhibition organized by the Brandywine River Museum, Chadds Ford, Pennsylvania O 1987, ADIT O 1987, Andrew Wyork O 1987, James Wyork O 1987, Beautywite I



Moscow is about to experience three generations of an American tradition.





United Press Internations

fall by a nearly equal amount.

Lehman Brothers Inc.

stically indecisive.

from 185.93 million on Wednesday.

Broad market indexes also were off. The New

Mr. Anderson said there was an overabun-

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"They seemed uncertain which way they wanted to go," Mr. Anderson said.
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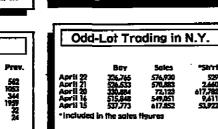
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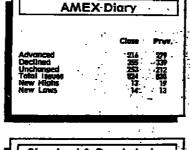


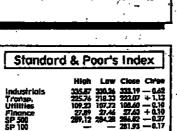
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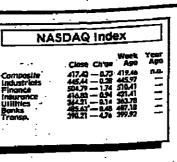


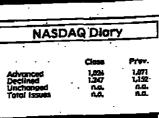
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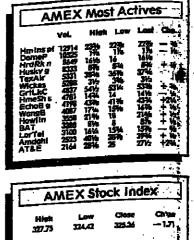
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NYSE Slips in Volatile Trading large effect on things and they're so unpredict-able. We're still in the process of forming a NEW YORK - Prices on the New York Stock Exchange ended lower Thursday in active bottom to the current correction. The stock market again was dominated by

and volatile trading that saw the Dow Jones industrial average rise as much as 17 points and action in other financial arenas. When bould prices fell as the dollar weakened further The Dow Jones industrial average fell 4.97 against the yen, stock prices gave up an early 10points to close at 2,280.97. Declines led adpoint gain. vances by 10 to 6.
Volume totaled 173.93 million shares, down

Analysts said investors were generally unper-turbed by the government's GNP report. Some had said a steep rise in the GNP could prompt the Federal Reserve Board to raise interest rates, which could hurt stock prices.

York Stock Exchange composite index fell 0.32 point to 162.23. The price of an average NYSE-listed share dropped 8 cents, while Standard & Poor's 500-stock index lost 0.37 point to 286.82. But the government said the increase reflected a big inventory buildup rather than a stronger economic performance. Futures-related trading programs churned A brief late-afternoon rally was erased when the market, said Rodd Anderson, vice president stock-index futures began to sell at a discount to in the equity trading department of Shearson the underlying stocks, prompting arbitragers to

sell the stocks and buy the futures. Premiums and discounts changed three or four times today." Shearson Lehman's Mr. An-

Texaco was the most active NYSE-listed stock, rising 14 to 314. A bankruptcy court said Texaco and Pennzoil could continue their legal battle over Getty Oil in Texas courts. Pennzoil was off 1½ to 74.

Chase Manhattan followed on the actives list, up 1% to 36, and IBM followed, unchanged at 154%. ment, said traders "were somewhat surprised" by the unexpectedly large 4.3 percent rise in first-quarter U.S. gross national product, but that a feeling of relief prevailed.

Blue chips ended mixed. AT&T dropped ¼ to 24%, Union Carbide fell % to 29¼, General Motors added 1/2 to 88%, Sears fell 1/2 to 531/4 and General Electric slipped ¼ to 103%.

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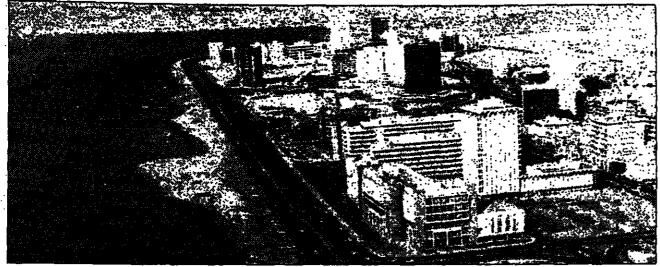
The Gulf

ADVERTISING SECTION

# AHKA

# GATEWAY TO THE GULF

The opening of the new causeway linking the island with the mainland is more than just a bridge to the rest of the Arab world. It has created new vistas for Bahraini businessmen, and given a boost to local industry. It has also added another dimension to Bahrain's position as the leading banking and communications center of the Gulf. Tourism is fast becoming another major development area.



**ADVERTISING SECTION** 

Aerial view of diplomatic area.

ORE than one million travelers have used the \$1.2billion King Fahd Causeway connecting Bahrain with the mainland of Saudi Arabia since its official opening in November 1986. The land link is creating new vistas for the Bahraini business community, and is also boosting the local tourist industry. "We are just beginning to look more deeply into tourism, as we believe we have a great potential for creating a regional tourist center," says H.E. Tariq Almoayed, minister of information.

Now that the Gulf economies have become more stabilized, Bahrain's position as the leading financial center in the region has been reestablished. The new capital-markets law and the imminent opening of a new stock exchange will also enhance financial activity. February figures from the Bahrain Monerary Agency (BMA) show an increase in assets for the Offshore Banking Units (OBUs) to \$53.5 billion for the third quarter of 1986, the first quarterly rise since 1985.

The canseway, one of the most remarkable feats of civil engineering in the Arab world, has also reaffirmed Bahrain as the Gulf's premier communications center. Efficient

communications have been the backbone of the development of the financial and trading community in Bahrain. It now has a direct land link for the first time with the other members of the Gulf Cooperation Council: Kuwait, the United Arab Emirates, Qatar, Oman and Saudi Arabia.

Batelco has been instrumental in providing the latest state-of-the-art telecommunications, which have enabled the banking and financial sectors to expand. Meanwhile, Gulf Air, owned jointly by Qatar, Abu Dhabi, Oman and Bahrain, has been consolidating its network of world routes, centered on Bahrain.

From a communications point of view, the causeway has already had a significant effect on some local industries, particularly on distribution services from the island to Saudi Arabia's industrialized Eastern Provinces, one of the most rapidly expanding regions of the Kingdom. Ashok H. Gandhi, of Universal Cargo Agencies, says: "Transportation is poised for great strides."

Because auto insurance is mandatory in Bahrain, all entering vehicles must be insured. This has led to a boom in insurance and the start-up of a new company last year.

In fact, 1986 was a very important year for Bahrain. Besides the opening of the causeway, there was an upturn in business among the 74 OBU and 15 financial services companies and the start-up of the latest industrialization project, Gulf Aluminum Rolling Mill Company (Garmoo).

With limited oil resources and production averaging only 42,000 barrels a day, Bahrain has tried to diversify its economy as much as possible. The first major industrialization project was the establishment of the ALBA aluminumsmelting works in 1971. ALBA is now set to increase production capacity to 250,000 tons a year. As part of an overall strategy to increase the added value and to improve import substitution, ALBA's main local customers have been Balex, an extrusion company; Midal, the cable manufacturer; and Bahrain Atomizer.

Now 40,000 tons of aluminum slabs are going to Garmoo, which turns them into coil and sheet aluminum. The total labor force at Garmoo is around 250, 29 percent of which are

One reason for choosing Bahrain as the site for the rolling mill, which is a Gulf Organization for Industrial Consulting (GOIC) project, was the availability of local labor. In addition, the smelter itself is only 10 kilometers (6 miles) away, and there is easy access to water, power and gas.

The causeway provides Garmoo with a quick and easy route for exports to the mainland and the other GCC countries. Bur Garmoo also has its sights set on markets further afield: North America, Europe and the Far East. Additional downstream projects, including a foil mill, are planned for the future.

While some Bahraini businessmen had originally expressed fears about the causeway, so far it appears to be having a more positive effect than expected. Traders have been quick to realize the advantages of the land link, which

has also given a boost to such service industries as tourism. Like many of the new Gulf states, Bahrain has been in danger of losing its heritage and traditions through rapid overdevelopment. Steps are now being taken to restore old buildings, such as the Arad Fort, Sheikh Isa House in Muharraq and the Amir's birthplace in Jasra. A recently opened Heritage Center provides a picture of Bahrain's past, in particular of life before the oil-boom days when pearl fishing was the sole basis of the island's economy.

Sheikh Rashid Al Khalifa, director of tourism at the Ministry of Information, wants to see a revival of the pearl industry, which could become a major tourist attraction. This might be based on a special "pearl island," which could also be the site of a variety of cultural events, festivals and

Minister H.E. Tariq Almozyed sees the growth of tourism, particularly in the air-travel stop-over market, as an important potential employer. "The great opportunity for employment is one of the single most important aspects of the tourism drive, and the industry will certainly flourish if it is run by well-trained Bahrainis," he says.

As a start, the international traveler is being wooed by the recently completed and expanded duty-free shopping facilities at the airport. Following the lead set by other airports in the region, Bahrain has substantially improved its duty-free complex, which now offers one of the widest ranges of electronic goods anywhere in the Gulf.

Once again, Bahrain is on the move as far as development and confidence are concerned. A return to economic normality, greater concentration by the financial sector on private banking and investment services, a substantial tourist potential and the causeway are breathing new life into the island and creating new opportunities for the future.

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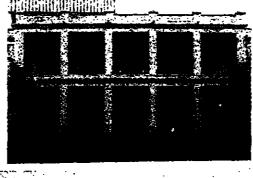
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Centre (which is situated in the centre of Manama — the capital) with hundreds of exhibits covering Bahrain's rich historical past or perhaps you would like to visit the "Gold Souk" area and be dazzled by the many displays of traditional and modern gold jewellery.

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Ministry of Information Directorate of Tourism & Archaeology P.O. Box 26613 Tel: 727111 State of Bahrain

#### **Post-Causeway Communications**

THE opening of the causeway has proved a major challenge for the communications industry in Bahrain. The first commercial delivery to Saudi Arabia, following the opening to goods traffic on February 15, 1987, was made by the local Midal Cables, and the firm predicts rapid expansion of markets.

Mina Sulman, the island's main port, is not taking the sudden surge in land trans-

for Bahrain as an oil-

producing and refin-

ing center, even if immedi-

ate prospects look patchy

and production from the is-

lower Gulf, dating back to

1932, and has gone through

Company (Banoco) chief ex-

ecutive Mohammed Saleh

Shaikh Ali says the hunt for

more oil offshore has been

shelved for at least two

years. "We need time to in-

terpret data collected so far,

study new techniques and

look for new offshore areas

before we attempt to drill

again," he says. The future

of offshore exploration has

been in question since July

1986, when the giant rig Al-

baz was towed back to shore

after a ten-month search.

Bahrain is in fact an archi-

pelago of 33 islands, where

considerable offshore poten-

tial is thought to exist, but

for the time being, work will

go ahead onshore only. An

extra 20 onshore wells are to

be drilled in 1987, and ac-

cording to Saleh, plans are in

hand to start pilot studies on

enhanced recovery tech-

niques for oil and gas.

Bahrain National Oil

many changes.

port's management intends an-style business approach to reap the full potential of that goes down well with its the first overland exit from Bahrain. With the downturn in imports into both Mina Sulman and Saudi Arabia's eastern ports, neither side is anxious to lose busi-

The shipping industry in Bahrain believes that Mina Sulman will boost market shares. The Bahrain port has quicker customs procedures, port sitting down. The and user fees, and a Europe-

Onshore Drilling Main Priority

ral decline in the Bahrain

field over the next couple of

HERE is still a future pal aim is to arrest the natu- of enhanced recovery meth-

clients. Nevertheless, a noncompetitive approach may pay off. Bahrain Chamber of Commerce & Industry members have been meeting with their Dammam counterparts

low-cost connections to the Kingdom's largest city, which could affect the existing joint operation by Gulf Air and Saudia of a shuttle service between Muharraq airport and Dhahran. Car in recent weeks to discuss tolls for using the causeway better joint-purchasing ar- at BD2 (U.S. \$5) per trip are considerably cheaper than the existing airfare, but delays on the causeway can sometimes cut down the competitive advantage. Foreigners must get visas, as if

Arabia and Kuwait is a Bahrzini, Tawfeeq Almoayed. GPIC has brought in the Manama-based Gulf International Bank (GIB) as its financial adviser, since the and methanol in July 1985. According to Almozyed, both lines are averaging production rates of over

100 percent, making the quantity produced to date in excess of 1 million tons. GPIC's problem is that falling world demand for its products has affected prices paid, but Almoayed adds:

tering." The competitive advantage of GPIC and other downstream industries based on Bahrain is that they are close to their raw materials. Provided the Gulf Cooperation Council (GCC) countries can overcome protectionist barriers in developed countries, their heavy investment in energy-based industries, made in the early 1980s when the cost of construction was low, should pay reasonable dividends in the years to come, thus avoiding Bahrain's becoming totally

dependent on service indus-

"Our profit margins are the

only parameters that are suf-

— John Wilson

rangements. A joint public-transport

company has already been set up by the two countries cheaper handling charges in order to exploit the link. Saudi Bahrain Public Trans-

ods of oil production

through the injection of

port Company will offer

they were entering by air. The Bahrain-based Gulf Air plans to go ahead with expansion of its route network. Says spokesman Hamad al-Medfa: "In the longer term, the United States and Australia are possibili-

Bahrain has long prided itself on being an ideal stopover for airlines operating between Europe and the Far East. Tenders for a terminalextension contract were issued on February 9, with a closing date of April 7, and a project budget of \$58.3 million. The expansion will allow Bahrain's airport to handle 4.5 million passengers a

current 72-hour arrangement boost traffic. At present about 3 million passengers a lines. Swissair, Lufthansa and a number of Third World airlines have added new capacity in the past 12 months. Improvements have also been introduced in the duty-free shopping arcade, which is popular with which, in 1986, reported passengers transiting Bah- sales increases in ship repair

ernment is hoping to go

ahead with a new industrial

park in an area south of

Hidd, which will be bigger

than anything attempted to

date. Says a senior official at

the Ministry of Develop-

ment & Industry, Yousef Al-

Khaja: "The new area will

be bigger than Sitra, but we

are not in a position yet to

reveal details of the project,

which is at a planning

stage." The new strategy is

also said to include the es-

tablishment of industrial

townships, taking into ac-

count long-term objectives.

Says a senior government of-

ficial: "These townships will

be identified for ensuring fu-

ture growth of the manufac-

turing and industrial enter-

prises, both in the public

and private sectors." He adds

that past experience in re-

gard to township planning

in Bahrain has been "good

and encouraging," as wit-

nessed by the Issa Town pro-

ject started by the current

Despite the energy with

which Bahrain's industrial-

ization drive has been pro-

moted by its veteran 63-yearold Development &

Industry Minister Yousef al-

Shirawi, many promising

projects, particularly in the

light-industry sector, have

been slow to come to fru-

ition. That may now be

changing. According to a se-

nior executive at the British

Bank of the Middle East,

who made a special study of

local industry in Bahrain: "A

lot of new industries were

struggling along without

tunities such as the opening

of the King Fahd Causeway

link to the Eastern Province

of Saudi Arabia. Says the

director of industry at the

Ministry of Industry & De-

velopment, Khalid Ashour:

The enormous industrial

potential offered by the

Kingdom of Saudi Árabia

will hopefully witness great-

er participation of the pri-

industries having a good

year is Aluminum Bahrain,

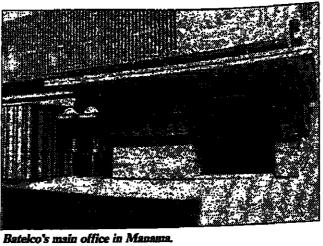
one of the island's largest

Among the established

vate sector."

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his little



rain on the long-haul routes to the Far East and Australasia. An airport tax of BD2 (\$5.30) a head has recently been introduced for departing passengers.

Bahrain Airport Services, The introduction of the whose staff of 1,800 operate seven-day visa, to replace the all ground and carering services at the airport, now has for visitors, will certainly a BD2.5-million new air-cargo terminal with an area of 62,000 square feet. A further expansion of engineering services, including new workshop facilities for aircraft maintenance, is also in

Service industries in the communications field include the Arab Shipbuilding & Repair Yard (ASRY),

coupled with high productivity. With ship-repair yards in Europe and the Far East in difficulty, ASRY increased the number of vesa high dry-dock occupancy rate, close to 80 percent.

Also on the services side, the government decision announced on Sept. 1, 1986 to cut charges for international telex and direct-dial telehas been widely welcomed The Bahrain Telecommunications Company (Batelco) new products, including a pan and a sophisticated telecommunications. West German paging sys-

tem. The cuts in tariffs have reduced Batelco profits by more than 33 percent, to \$46.7 million for 1986. International telephone traffic increased by 2.7 percent in 1986, but telex and telegraph traffic fell by 7.3 percent and 15.4 percent respectively. Batelco will spend close to \$66 million on telecommunications in the coming year. Among the companies already working on the program are a number of local contractors including Mannai Engineering.

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Mario di Salatiri 🙀

Batelco was the first company in the Gulf to link up to the Arabsat satellite system. At present, Batelco is sels repaired and maintained using 74 Arabsat channels to communicate with Jordan, Kuwait, Oman, Saudi Arabia, Tunisia and North Yemen. For the future, Batelco has signed a further five-year management contract with Cable & Wireless of the phone calls by 15 percent United Kingdom, which retains a 40 percent stake in by the business community. the operation. Communications remain essential if Bahrain is to retain its competihas introduced a number of tive advantage over other centers in the Gulf, and nobrand-new cellular mobile where is this more true than telephone system from Ja- in the fast-moving world of

\_ John Wilson

#### land's onshore oilfield is million expansion of the Sicompany is interested in reyear use the airport, which is down to some 42,000 barrels some 400 oil wells, while the tra refinery itself. A structuring its debt. GPIC served by more than 20 aira day (b/d). This oil indusrefinery at Sitra has a feasibility study is being started producing ammonia try is one of the oldest in the

as part of a five-year development program. Bahrain has throughput of 240,000 b/d, less than 20 percent of which is from local sources. As a result of the fall in Saudi crude-oil exports, production has been shut down at the Abu Safah field, which straddles the offshore median line between Bahrain and the Kingdom. In compensation, Saudi Arabia has made available 75,000 b/d of Arabian medium-type crude to boosting output of high-val-Bahrain as a make-good to ue products. Advanced instrumentation and comput-Bahrain for the loss of reveer-process control are nue from Abu Safah, which

In January the cabinet approved a \$65-million expansion program at Bahrain National Gas Company (Banagas), which operates a liquefied-petroleum gas plant at Dhukhan. This would double the plant cafeet a day. The expansion, which will be the fourth since the plant became functional in 1979, is necessary because of the growth in ques for oil and gas. Bahrain's gas production, Says Saleh: "Our princi- the result of the application

was shared between the two

Khuff gas. years." Banoco will drill 20 new wells a year until 1989 More distant is the prospect of a major U.S. \$900done by a team made up of representatives from the government and the operators of the refinery, Caltex Bahrain, which owns 40 percent of the Bahrain Petroleum Company. The study will take 18 months. If approved, modernization will take place in three \$300-million phases to be completed by 1995, with the aim of

role in the refinery. Says Development & Industry Minister Youssef Al-Shirawi: "Bahrain's refinery has stood the test of time for 50 years. With an effective program of refurbishment and modernization, it can look forward to entering the pacity to 340 million cubic 21st century with greater confidence."

expected to play a greater

On the petrochemicals front, Bahrain is committed to its role in the Gulf Petrochemical Industries Company. The chairman of this joint venture with Saudi

Industry Attentive to New Land Link HE current emphasis employers. The smelter's on service industries 1986 output amounted to evident in the lower 178,188 tons of hot metal Gulf is being balanced in and 178,194 tons of finished Bahrain by renewed enthusiproducts, both increases on asm for industry. The gov-

1985 production. The Gulf states were the most important market, taking 67,000 tons, but local purchases doubled to 47,500 tons. Much of the increase was taken by the Gulf Aluminum Rolling Mill Company, which started in January 1986 and in its first year purchased some 25,000 tons. Other users were Bahrain Atomizers International. Midal Cables and Bahrain Aluminum Extrusion Company (Balexco).

Balexco is one of the major success stories in the industrial development of Bahrain. Having celebrated its 10th anniversary in March 1987, this 100-percent-government-owned venture is already prospering as a result of the opening of the causeway.

Says Balexco chairman Dr. Abdul Latif Kanoo: "The opening of the causeway has helped us save money in transport costs, and will enable us to promote the aluminum industry from Bahrain to the other Gulf states. And we have succeeded in selling our product in the face of cheaper imports because of quality." Balexco was the first aluminum extrusion plant in the Gulf, and has now achieved an output level of 6,000 tons a year. It saves the Bahrain economy approximately U.S. \$5.3 million a year on imports of aluminum, and earns \$10.6 million a year from its exports. Balexco is now looking to diversify its product range, and in the future will manufacture more value-added products.

the benefit of protection, but since December this has Bahrain's highly skilled private sector may soon turn Three that received imagain to industrial projects port protection in December now that the causeway has 1986 were Gulf Acid Indusprovided a link to the Saudi tries, Albourshaid Industries hinterland. In taking advanand Maskati Brothers & rage of this opportunity, Company. The protectionist Bahraini businessmen will legislation is described as "a have to compete with their trial," but it is understood subsidized Saudi counterthat products competitive parts, particularly those at the Jubail industrial city, 150 with those made by the three companies will be pekilometers (93 miles) north nalized if imported. On the of the causeway. government side, there has certainly been no lack of inithe quality of life that the tiative in exploiting oppor-

The Bahrain advantage is island and its liberal tradition can offer to an industrial work force which, even with rapid Bahrainization, is still very dependent on foreign workers. Still, not every industry is a first-time winner, and some companies have been having difficulties, partly due to the recent overall recession and also because of the Gulf war.

One example is the Arab Iron & Steel Company (Aisco) plant in Bahrain, which is trying to break even. Built at a cost of \$160

million, the company saw 2 munity is constantly remind-\$31.6-million loss in 1986. ing everyone, there is likely With sales coses for the year to be a rapid return to profittotaling \$16.1 million, only ability in many sectors when \$4.7 million was made in hostilities cease — whenever revenues. Executives at that might be. What is cer-Aisco put some of the blame tain, though, is the benefion the Gulf war for depriv- cial effect in many sectors of ing the plant of 50 percent of the land link with Saudi Araits potential market.

But, as the business com-

— John Wilson

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#### ADVERTISING SECTION

#### Investment Banking in the Limelight ENEWED emphasis

investment banking is repositioning Bahrain as a financial center, after a period of slowdown when assets of the reporting offshore banking units (OBUs) stagnated in line with the general economic decline in the region. Investors' seminars are now the new vogue. These inchide the biggest players, such as the Arab Banking Corporation (ABC), which recently took a road show to Dubai, and niche specialists like Bahrain International Bank (BIB), which has a growing involvement in intemational financial markets as well as prudent management. BIB has only 25 cmployees, but in 1986, on total assets of \$346 million, increased its net income by 15.6 percent to \$16.3 million. The bank invests mainly in high-quality U.S. financial instruments, but plans to move into American real estate and to develop various

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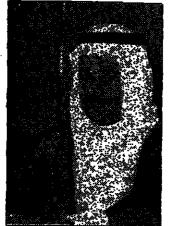
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Abdulla H. Saif, governor of the Bahrain Monetary Agency and chairman of GIB.

investment instruments for aggressive marketing in the Gulf. The first of these, launched in March, was the Gulf Matuschka German Private Companies Fund, which will provide Gulf investors with the chance to participate in equity and equity-related investments

in private companies in West Germany. BIB is acting as underwriter and sole placement agent of the fund. Says BIB's general manager, Donald Selinger: "Within the international investment community we are now viewed as a highly creditworthy institution. This recognition has enhanced our ability to deal actively in the global financial and capital markets." Despite Selinger's bullish

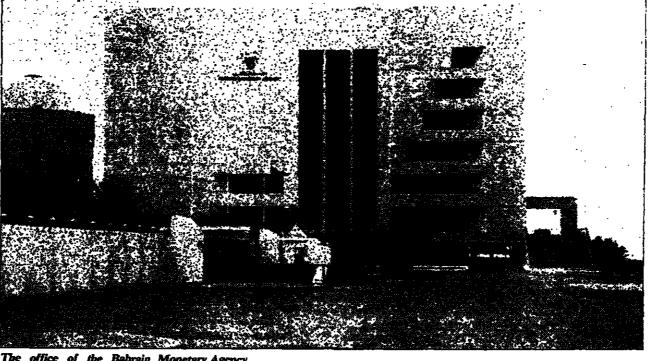
statement, which is mirrored

by many other Bahrainbased banks, the community has taken some body blows in the past quarter, although figures released in February the Bahrain Monetary Agency (BMA) covering the third quarter of 1986 show the first quarterly increase in OBU assets since 1985: to \$53.5 billion in September 1986 compared with \$51.1 billion at the end of June 1986. And despite the decision by Lloyds Bank to withdraw, announced in December, many of the other longestablished banks, including the U.S. Manufacturers Hanover Trust Company, which opened in 1975 in Bahrain, have remained committed, as have regionally based institutions such as Scandinavian Bank, licensed in Bahmin in 1976.

abandon Bahrain now would be shortsighted. The King Fahd causeway has brought more rich Saudis and Kuwaicis into the city. This has corresponded with a general improvement in the fortunes. of many of the OBUs. At United Gulf Bank, first-half 1986 results showed a profit of \$4 million after provisions, compared with a loss in 1985. But the local banks with strong branch networks are in the best position to benefit from the retail boom. Among them are the Bank East), a wholly owned sub-

Many of these interna-

tional banks realize that to



The office of the Bahrain Monetary Agency.

recent share issue was fully subscribed: an issue of BD54 million (\$143 million) in new capital.

BBK was hit in 1985 by non-performing loans, but has reacted well with the appointment of a Bahraini as general manager: - Murad Ali Murad, formerly general manager of the Saudi National Commercial Bank in Bahrain. This is one of the top performing OBUs, its to focus on investment bespecial expertise being in Saudi riyal financing.

As part of its growing international profile, BBK opened an office in Istanbul in November 1986 to capitalize on the growing investment flows between the Gulf and Turkey.

The national group most committed to Bahrain is undoubtedly the Japanese, although they were also the last into the field, having only started to arrive in force in 1980. One of the early ones was Namura Investment Banking (Middle of Bahrain & Kuwait, whose sidiary of Namura Securities Co., Tokyo, which received a license in 1982. It now has a paid-up capital of \$25 million. In February, trading started at Okasan International (Middle East), a joint dle East economies." Despite this overall picture, venture involving Bahrain's social-security organization, Arabian Investment Banka strong contribution to the balance sheet. BBME has ofing Corporation (Investfices in nine Middle Eastern corp), two Kuwaiti groups and Marubeni International Finance. The bank intends percent stake in the Rivadhased Saudi British Bank.

tween Japan and Bahrain no small ambition considering its \$3 million paid-up capital - but it will concentrate on securities, underwriting and brokerage. In 1986 the Japanese in Bahrain had what they will concede was an excellent year, made profitable by the strength of the Tokyo market and the rising yen - two external factors unrelated to the eco-

The Bahrain government's policies toward industry have led to new opportunities for the banks. Among the most active is the British Bank of the Mid-

nomic health of the Gulf.

dle East (BBME), which describes 1986 as having been a 'difficult year in which plummeting oil prices continued to depress most Midoperations in Bahrain made countries, including a 40

The OBUs in Bahrain have been contributing greatly to the growing sophistication of the marketplace. A money-market instrument that has been growing in popularity is the commercial paper - a shortterm note issued on behalf of Gulf borrowers which can be traded - a good example of which is a new \$100-million program for Gulf Air, the Bahrain-based airline owned by Abu Dhabi, Qatar, Bahrain and Oman. Futures and options are appearing on a limited scale, with a

ments. Within Bahrain, Treasury bills have been introduced by the government as a means of financing its

Some of the OBUs, like the Arab Solidarity Bank which has recently changed its name to Arab Saudi Bank, are having to develop new skills to take advantage of new monetary instruments and other innova-

Inevitably, any discussion of Bahrain as a banking center returns to the performance of the big two, ABC and Gulf International Bank (GIB). Here the news is good. ABC in February announced net profits for 1986 of \$107 million, with provisions of \$53 million, compared to \$109 million profits and \$61 million loan-loss provisions in 1985.

Total assets recorded a growth of 11.6 percent during the year, increasing from \$13.06 billion at the end of few banks becoming more 1985 to \$14.58 billion at the active in Future Rate Agree- end of 1986.

In an aggressive series of moves in early 1987, ABC set up American and Dutch joint ventures. The U.S. project, American Bridge Finance Limited Partnership, is to specialize in providing bridging or convertible loans of \$1 million to \$5 million for small and medium-sized American companies in the run up to the floatation of their stock, while the Dutch company, ABC-Kooijman Capital Markets, is to engage in a wide range of activities, including management buy-outs, mergers and acquisitions and securities underwriting. At GIB a progressive picture emerged in 1986, with net income at \$70 million, 4.5 percent higher than in 1985. Total assets rose by 3.6 percent to \$8.06 billion. GIB's general manager Ghazi Abdul-Jawad, commenting on the results, said the bank's strategy was to establish its services in Bahrain first, and then expand to London and New York if necessary. This points to the bank's continued penetration of trade finance markets and, in particular, to its growing role as a conduit in the trade flows between the Gulf and other areas of the world. With ABC having strengthened its Far East links with a Tokyo representative office in October 1986, GIB plans to open in Frankfurt in the third quarter of 1987. Bahrain is also home to a number of other banks that have made a name for themselves in the United States. Investcorp bossted record profits for 1986, with net income of \$15.2 million for the year a 25.6 percent increase over 1985, and the fourth consecutive year of record earnings. Business will be expanded in

the United States and Eu-

rope this year, with the

opening of a New York of-

fice. Investcorp is one of the

region's most profitable

banks, showing a 4.5 percent



Mr. Yacoub Yousef Moham med, deputy general manage of the National Bank of Bah

return on average assets in 1986. A November 1986 share issue was hugely over-

As might be expected, the chairman of the Bahrain Bankers' Association, Iqbal Mamdani, who is president of the Trans-Arabian Investment Bank (TAIB), declares himself generally optimistic about the future. In 1986 the bank made a \$6-million net profit. TAIB is soon expected to announce a portfolioinvestment service. The bank is also working on an Islamic fund, Says Mamdani: We've cut back our loans to a very conservative level, we have put ourselves on the international map to widen our earnings base, and we are also working on a number of products which we hope will appeal to our customers." Mamdani, one of the veteran commentators on the Bahrain banking scene, says 1987 "should be the year of innovation and vigor" for his bank. It could also be the motto of Bahrain, today emerging as an investment-banking center now that the construction boom

--- John Wilson



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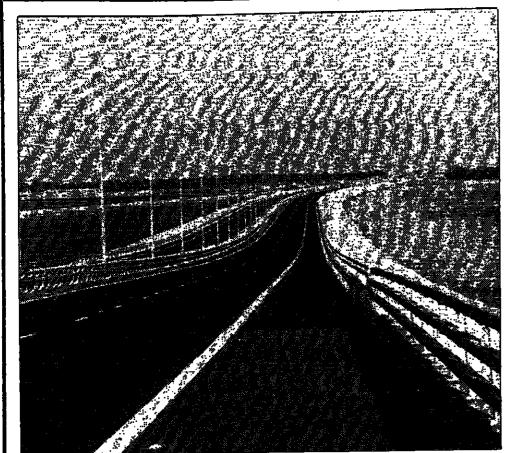
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The Banking and International Group



The causeway looking towards Bahrain from the direction of Saudi Arabia.

#### **Entering the Causeway Era**

HE building of the King Fahd Causeway linking Bahrain with the Eastern Province of Saudi Arabia 25 kilometers (15 miles) away has not only been a considerable feat of civil engineering, it has also resulted in major changes in the pattern of social engineering among the six Gulf Cooperation Council (GCC) countries, which now have a land link for the first time.

The Saudi minister of finance and the national economy, Mohammad Aba-Khail, has said that the causeway is "a major contribution to the joint development of GCC member countries." Since the grand opening

of the causeway last November, after numerous delays following its completion one year ago, about one million people are estimated to have crossed from both sides. Passenger traffic is now around 35,000 per week. The causeway has created significant changes in business, especially in transport and distribution, at the cost of some air and the traditional dhow trading routes between the island and the mainland. It has also created new opportunities for some Bahraini manufacturers and ex-

However, as Sheikh Isa Bin Abdulla Al Khalifa, Bahrain's development ministry undersecretary, says: benefit Bahrainis can look forward to enjoying."

Certainly on the human side it has opened up new possibilities for leisure and recreation. Already hotels in the island are busier than ever before on the weekends, but it is still too early for the real impact of the causeway to be measured.

The plan for the causeway was first mooted 34 years ago by King Saud bin Abdul Aziz Al Saud. But it was not until a lunchtime chat between the two rulers in the mid 1960s that the idea began to take on a more distinct form. A joint Bahrain-Saudi causeway committee held countless brainstorming sessions with experts from all over the world to try to ascertain the best form for a land link between the

In 1973 Bahrain was finally able to give the go-shead for detailed planning of the project. Two years later a joint venture was formed between Al-Mehandis Nizar Christiani and Nielsen and Kampsax International. Known as Saudi-Danish, it made a detailed feasibility study, and after fierce competitive bidding, the main part of the \$546-million contract for the causeway itself was awarded to Ballast Nedam Groep in the Netherlands in 1981. Bids were re-

from the finalized link is a companies. The total value of the contract with ancillary

works and approach roads

was more than \$1.2 billion.

The causeway consists of

five bridges and seven embankments, with an artificial island at the halfway point for the two border-control stations. The bridge over the main shipping lane is 90 meters wide and 26.5 meter high (297 by 87 feet). Its supporting piers have been built to withstand a maximum ship-collision impact of 2,000 tons. All the concrete structures are also built to withstand major earthquake shocks — up to 6 percent lateral earth move-

The border stations have customs and immigration facilities, tower restaurants, shops, mosques and desalination and sewerage plants, and are more like small villages on an ocean island than control points.

Solar laser equipment was used to position the piles, which form the backbone of the causeway. Its construc- expects to earn BD173 mil-Kurdi of Saudi Arabia and tion called for 13 million lion (\$460 million), repretwo Danish companies, tons of sand, 5 million tons' senting a fall of 24 percent of rocks and stone and 365,000 cubic meters of pre-

major operation, and Ballast Nedam had to build a special precast concrete production yard - one of the largest in the world. A multinational labor force predominantly Southeast

project. The average number of employees on site mimbered 1,300-1,500.

As the construction was nearing completion in late 1985, less than five years after it began, a special joint commission between Bahrain and Saudi Arabia was established as the main operaring body. The causeway has been designed to cope with up to 26,000 vehicles 2 day traveling in any one direction. This capacity should be sufficient until the уеаг 2000.

Since February, the link has been open 24 hours a day. Pedestrians, motorcycles, cyclists and horsedrawn vehicles are not allowed to use the causeway. The charge for cars is BD2, and BD3 for vehicles carrying up to 25 passengers.

A special joint-transport company, Bahrain-Saudi Arabia Company, has been formed to provide passenger and freight services between Manama in Bahrain and Damman in the Eastern

One new business that has sprung up as a result of the causeway is the United Insurance Company in Bahrain, which provides mandatory insurance coverage for chicles using the causeway.

The curving sweep of the four-lane highway (there are also two emergency lanes) on the causeway creates a dramatic and elegant vista as it sweeps across the sea to Sandi Arabia. It is one of the most spectacular civil-engineering achievements to date in the Arab world. Most important of all, it opens up new horizons for the community of Bahrain; now no longer an island.

-Lee Voysey \$750 million share capital as Houston, the Cayman Is- tion.

#### ABC Ends First Phase of Development Development of new

THE Arab Banking part of the drive by oil-rich lands, Singapore and Tokyo. states to diversify their as-Corporation (ABC), one of the two bigthe beginning by Saudi, has gest Arab banks incorporatbeen to create an internaed in Bahrain, has had a tional bank with an internahighly energetic first seven tional clientele and deposit years. It started in 1980 with base, and a group strong and a room in Bahrain, a man diversified enough to sustain with a vision - Abdullah' growth during the cyclical Saudi — and a couple of world economic fluctuaoffice staff. Since then the tions. Saudi commented in a bank, owned equally by Kurecent interview with the wait's finance ministry, the London-based Middle East Abu Dhabi investment au-Economic Digest: "It is imthority and Libya's treasury portant to diversify our assecretariat, has forged ahead sets, but more important to in the international banking diversify our liabilities." The scene to show at the end of strategy of the three share-1986 footings of \$14.6 bilholders has been to keep lion and a steady annual net their distance and let ABC income over the past four management get on with deyears of \$107-\$110 million. veloping the bank. This year, however, says

Abdullah Saudi, ABC's pres-ABC followed the acquisition trail with vigor, aimident and chief executive, is ing to buy a client base in a time for assessment as the major markets and opening bank completes what he deits own branches or offices scribes as its first phase of in other major centers. It development. "In this first bought all but 10 percent of period we have achieved a the West German Bank lot of our projections. ABC is now established as an in-Richard Dans & Co. in 1982; in 1984 it bought one of ternational bank that enjoys Spain's larger banks, the respect and prestige. We are Barcelona-based Banco Atdiversified; we can offer a lantico, with some 200 wide range of services to our branches, and in 1985, 75 clients. What we now need percent of the Sun Hung is to strengthen this position by reinforcing efficiency." Kai Bank in Hong Kong, now called International This means that communi-Bank of Asia. It has also cations systems, structures formed a joint venture for and information, hardware stockbroking in the Netherand software have got to relands through its investspond appropriately and ment-banking subsidiary. quickly to the needs of the Simulcaneously, ABC was new global ABC group opening offices worldwide subsidiaries, affiliates, offices

and branches — and thereby and developing subsidiaries. By the end of 1986 it had ensure maximum profitzbilibranches or representative ty on the group's existing offices in London, Paris, Mi-ABC was started with

In a number of these centers sets. Strategy, directed since ABC has also established subsidiaries, the highest concentration of these being in London. Szudi szys he would like a greater presence in some other markets, citing the Far East as one, provided domestic regulations are acceptable. But he adds: "At this moment our acquisitions are enough. Our emphasis is on assessments." Saudi, often described as charismatic or aggressive, and sometimes as both, now aims to get maximum effi-

ciency out of the ABC worldwide group. "We are a young bank, but born big. We need to fill the gaps in our systems. We are happy with what we've done, and in today's challenging international banking environment we shouldn't minimize benefits. We can look to expansion through our subsidiaries and to the longer term target of balancing our gearing and ratios." ABC is, like other young Arabowned banks, conservatively geared. In Saudi's view it has ample room for growth. To this end an internal restructuring of ABC is in

progress, dividing the bank's business into five sections: global treasury, to coordinate funding of all units worldwide; commercial loans, letters of credit and trade and commercial facilities; investment-capital markets, corporate finance and bond markets; direct investment, to oversee and coordilan, Rome, New York, for assessment and innova- next year."

products is not easy. "They are getting more sophisticated, and we need a proper setup for them," says Saudi. "Products such as REFs might not suit ABC, but we may look at swaps and debt management." ABC has been developing its fee-income base. "In 1986 fee income increased to 35 percent of total revenues from 1985's 29 percent," said Saudi, adding, "I must admit it is not casy, and the competition is strong. But we can sometimes achieve related business, and this contributes to growth." ABC has also created ABC Investment & Services Co. in Bahrain to offer investment-banking services. to individuals. It now considers its track record good enough in this area; previously ABC's investmentbanking clients have been in

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The location of ABC's head office in Bahrain, says Saudi, "is still very suitable. Originally we looked at Bahrain, its facilities, its communications and time zone and decided to locate there. Those same qualifications apply today." While ABC's head office remains there, along with the Middle East region's head office, some regional branches are being redeployed. For instance, the New York branch, whose assets top \$1 billion, and the Milan branch became head offices of their regions.

the public sector.

As for outlining the secand phase of ABC's developnate ABC's own invest- ment, Abdullah Saudi had ments; and new products, the last word: "I'll tell you

- Caroline Montagu

#### Gulf Air Facing Up to New Market Conditions → ULF Air showed a charge of marketing, consider economic repercussions, transcontinental sectors and European sec-

loss of BD4 million J (\$10 million) during 1986, the result of a downtum in the regional economy and partly of recessionary forces plaguing the airline industry in general. It

The airline's woes stem from a variety of factors, but Making the piles was a mostly from a lower level of disposable income, the aggressive sales pitches of several airlines offering unauthorized fare discounts and increasing competition from local regional markets.

Hamad A.F. Al Medfa, executive vice-president in ers the denial of air traffic bringing down the level of rights in some Asian and commercial and industrial European sectors a serious activity in the region. This impediment to Gulf Air's has been followed by a sublines that are allowed to op- power. In addition the expaerate in the sectors that form triate population, which said. "The open-air policy completed and governments followed by governments pursue localization policies. has not been reciprocated." He hopes that these disputes emerging market trends and

its expansion plans.

be obliged to operate under isting routes, reequipment austere conditions. Reduc- and refurbishment of airtion in government expendi- craft, planned expansion airline has immense potenture has triggered a series of within the region and in the tial for growth in the Far

"In order to cope with the will be resolved, permitting remain competitive, Gulf management to implement Air has been concentrating its efforts on improving the Even so, the airline will operational efficiency of ex-

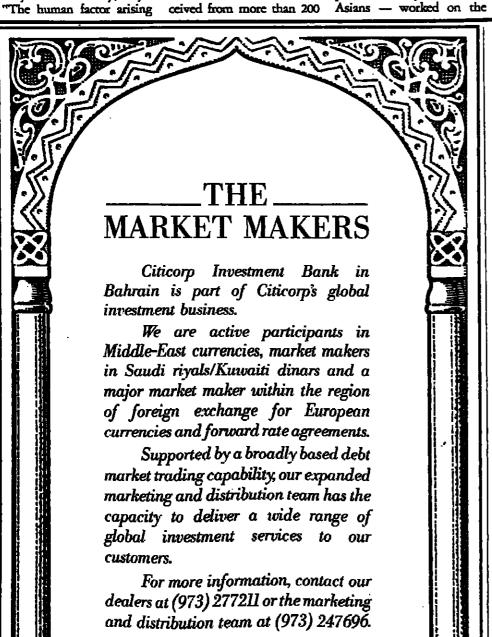
ness," Medfa said.

ble, lowering for a while the staff. "A number of aircraft." currently on lease will be returned upon the expiry of their contract period. A reduction in fleet neccessarily reflects on the staff strength," he said.

optimizing cost effective tors. The airline hopes to increase its frequency to As part of its cost curs Hong Kong, Bangkok and Gulf Air streamlined its or- Manila. "As the largest expansion program. "Air- stantial fall in purchasing ganizational structure, lay- Gulf-based operator flying ing off hundreds of employ- into London, the station is ees. According to Ali among the most important the home base from Gulf made up a major share of the Ibrahim Al Malki, the air- for Gulf Air. All expansion Air have been blocking our travel market, has been line's president and chief ex- in our European operations entry into their territory," he shrinking as projects are ecutive, the step was inevita- will be based on this key. morale of management and "depend on the permission granted for access," he said.

The airline's diversification program includes involvement in the hotel industry (with one hotel each in Bahrain and Doha, Qatar, and a newly opened hotel in Medfa believes that the Abu Dhabi) and a helicopter company in Doha.

Stephen Victor



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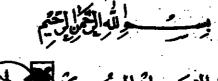
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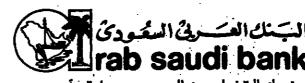
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Okasan Sets Up in Bahrain curities Co. Ltd. of Japan (total assets \$25.64 billion at the end of 1986) decided to esrablish its presence in the Middle East, Bahrain was the "first and natural choice." Undaunted by the presence of almost 200 commercial, offshore, investment and specialized banks, foreign exchange and money brokers and representatives, Okasan saw the advantages of modern communication facilities, sophisticated banking procedures, a tolerant society and most of all a strategic location and a favorable time zone. According to Ta-

gram during 1986. Okasan International Middle East (OlM) was set up in December 1986 as an investment bank jointly with Bahrain's General Organization for Social Insurance: Arabia Investment Banking Corporation (Investcorp); the Kuwait and

dachi Shindo, managing di-

rector of the group, "interna-

tionalization" formed the

core of the company's devel-

opment and expansion pro-

HEN Okasan Se Middle East Financial In grow with its customers and vestment Co., Kuwait; Abdulmohens Abdul Aziz Al ued prosperity. Babtain Company, Kuwait; and Marubeni International

Finance PLC, England. The company offers extensive services in the field of securities, including sales, brokerage and underwriting. Advisory services are also available to customers engaged in activities, with the involvement of the countries of the Arab Gulf Cooperation Council (Bahrain, Saudi Arabia, Kuwait, the United Arab Emirates, Oman and Qatar) or the other Middle East countries. According to Koki H2g2,

the company's Bahrainbased managing director, the OIM is well-equipped to offer comprehensive services and facilities to individual and corporate investors. "As investor needs continue to diversify with the rapid industrialization of the financial markets, OIM will mobilize the requisite resources to achieve the targets and objectives specified by the clientele," he said adding that the company aims to

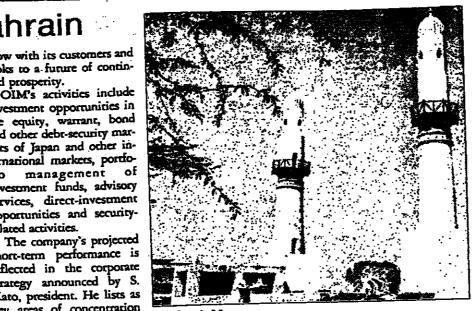
looks to a future of contin-

OIM's activities include investment opportunities in the equity, warrant, bond and other debt-security markets of Japan and other international markets, portfolio management of investment funds, advisory services, direct-investment opportunities and security-

related activities.

short-term performance is reflected in the corporate strategy announced by S. Kato, president. He lists as key areas of concentration progressive liberalization and internationalization of Japan's financial markets, sophistication and diversification of customer needs, expansion of field business, Immortality introduction of financial instruments and further development of 24-hour trading in Japan. He has also announced the introduction of a three-year plan that aims to offer quality service, guaranteeing safe returns on invest-

— Stephen Victor



# The Island of

AHRAIN'S heritage and culture has long interested historians and archeologists. They have traced its roots as far back as 3,000 B.C. when, they believe, the island was the land of "Dilmun." According to the ancient writings of Sumeria and Assyria, this was an island of immortality where there was "no widow, no sickness, no death or lamentation."

Many historic ruins have been found on Bahrain, dating from the Bronze Age and beyond to the remains of fortresses left by the voyaging Portuguese. British and Danish archeologists have played an important part in uncovering the nation's past. Recently, Sheikh Haya Al

Khalifa was appointed undersecretary for cultural and national heritage. The new government post was created partly as a result of the causeway project, which threatened thousands of ancient burial mounds lying in the path of the approach roads and a housing project. Also recent is a major study being done on the old pearl beds, abandoned in the 1930s after oil was discovered.

Pearling was once the sole basis of the economy, and Bahrain's pearls were famous for their quality among Gulf traders.

Not far from the Diplomatic Quarter is the brandnew BD10-million Bait Al-Quran museum. It will house the many Islamic manuscripts, prints and other relics collected over the years by Dr. Abdul Latif Jassim Kanoo. When all the exhibits are finally installed, it will rival the recently built museum of Islamic treasures in Kuwait. But the Bait-Quran will have more than just permanent displays of Islamic material. It is also intended to be an important study and information center for Islamic literature and ideology.

Maintaining and encouraging interest in Bahrain's heritage is seen as an important part of government policy as rapid economic development takes place in the island. As construction work continues and archaeological discoveries are made, history is being "rewritten." This has aroused renewed interest, particularly among Bahrainis themselves.

More recently, the Government has begun to concentrate efforts on promoting Bahrain as a regional tourist center, not just for leisure activities, but as a place where visitors can explore its rich cultural, social and religious traditions.

The newly converted Heritage Center, which once housed the law courts, provides a vivid glimpse into the past. The center is a reconstruction of a typical traditional Bahraini house, with a wealth of intricately carved woodwork. Particularly oustanding are the massive carved reak entrance and a carved wooden staircase, which highlight the excellence and skill of the Arab craftsmen.

Each room illustrates an aspect of the daily life of an average Bahraini family. The living room reflects the simple yet elegant lifestyle of the Bahrainis and their legendary hospitality, which distinguishes them as friendly and helpful people. The "mailis," the "marriage bedroom" and the kitchen complete the average house of the past.

Writing in her latest book, "Bahrain: A Heritage Explored," local author Angela Clarke says: "Every effort has been made in the center to make visitors feel part of a living museum, as each room, with explanations in Arabic and English, depicts a scene from the traditional Bahrain life... each of the items gives you the visual appreciation which cannot be seen elsewhere in

Among the items on show are costumes, herbal medicines, cooking utensils. toys and musical instruments. The center also has displays of ancient clocks, photographs, cannons and rifles, as well as a typical souk and a roadside cafe.

For anyone coming to Bahrain who wants to get 2 taste of what life here was like in the past, a visit to the Heritage Center is a must.

- Lee Voysey

#### **MHT Stresses** Global Banking Operations

HILE the money market in the Gulf in general and Bahrain in particular has been experiencing difficulties arising from "risk-prone lending," banking institutions that have struck a balance between their assets and liabilities are in a safe position. Restricting their credit expansion largely to activities that guarantee safe returns, banks have been directing their marketing efforts towards portfolio investments and other avenues that are generally called off-balance sheet activi-

The operations of the Manufacturers Hanover Trust (MHT) in Bahrain have made significant strides during the past two years, adapting in the process to changing money-market conditions. In terms of international banking operations, 1985 was a watershed year for the bank, during which it demonstrated the ability to adapt itself to the requirements of the region. Acting as an effective link between the principal American markets, its services are continuously used by a growing list of clients and banks in the

According to Albert I. Kirtaneh, vice president and manager of the Bahrain branch, the company's ability to access the international money markets quickly through modern and sophisticated microelectronic technology has encouraged its clients to seek a variety of foreign exchange services. "Apart from speed and efficiency that are guaranteed, MHT also offers a comparative cost advantage in communications and the option to obtain services through conventional methods," he said. "The market trends signal a significant turn towards global banking."

MHT has been an active participant in the transition of the banking sector from conventional practices to modern techniques since its presence in Bahrain was established ten years ago. As Kittaneh describes: "Initial activity comprised almost all aspects of traditional banking, including letters of credit, refinancing and accommodation to trade. We have registered significant improvements since then to offer innovative products to cope with rapid changes occurring in the financial practices and requirements of the business community."

The bank's regional process center in Bahrain has proved to be highly beneficial to the banks in the area. The center has been effectively using the potential offered by foreign-exchange trading, interest-rate and currency swaps, Euro bonds and notes and local currency lending. "Expansion in foreign-exchange activities has been continuous, and MHT can claim to be foremost in the field of spot interbank transaction," Kittaneh said. "The difficulties experienced by the banking institutions and the money markets of the region during the recession period can be regarded as vital experience and as a guidance for the future. We, however, intend to stay on in the market."

— Stephen Victor

#### Scandinavian Bank

HRISTOPHER Hart, general manager of the Scandinavian Bank, a market maker in the Saudi riyal money market, is optimistic about the future of the area's economy. "The nature of our business and the volume of that business reflect the changing dynamics in the region," he says. SB's activities over the last ten years are closely linked with those of Scandinavian companies in the area, especially in Saudi Arabia. "We recently identified 177 companies with a presence in the Arabian peninsula, and a growing number of them are now involved in light-manufacturing projects on a joint-venture basis," says Hart, underlining the switch in interest from construction to light industrialization and manufacturing in Saudi Arabia. Commenting on these changes, he says: "It is important to recognize that we have reached a normal level of market activity for a country of 10 million people . . . when considered in this light, the level of business activity that we see today is logical. One should not compare the Saudi Arabia of 1986 with that of 1982, but rather that of 1986 with that of 1976."

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Consolidated Balance Sheet  Assets Cash and short term funds Other deposits with banks	31 Dec 1986 US\$ (000) 264,995 148,654	1985 US\$ (000) 228,279 178,354
Marketable securities Certificates of deposit Commercial loans and advances Accrued interest and other assets Fixed assets	5,540 60,800 246,319 9,782 712 736,802	5,333 60,000 228,814 14,474 866 716,120
Total assets	730,002	710,120
Liabilities Deposits from customers Deposits from banks Certificates of deposit issued Accrued interest and other liabilities	28,642 571,233 17,000 8,078	15,009 583,528 9,605
Total liabilities	624,953	608,142
Shareholders' Funds		
Share capital Statutory reserve General reserve Retained earnings	52,000 1,585 8,000 2 <del>6</del> 4	1,198 6,500 280
Total shareholders' equity Shareholders' subordinated loan	61,849 50,000	50,000
Total shareholders' funds  Total liabilities and shareholders' funds	111,849 736,802	740 400

- The Bank's consolidated net income rose by 14.5% in 1986 from US\$ 3,380,000 to US\$ 3,871,000.
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#### **ABN Anticipates Growth Period**

AHRAIN'S banking industry has undergone a tumultuous phase after a period of hectic economic activity during the boom years of the 1970s. The market in general, and the construction and consumer sectors in particular, have been shrinking with the completion of major infrastructure projects and the resulting mass exodus of the expatriare population. Worldwide recession, worsened by the collapse of oil prices, has had an adverse impact on several segments of the economy. The performance of the banking sector during 1986 must be viewed against such a backdrop of events, says W.J. van der Mei, general manager (Middle East and Africa) of the Algemene Bank Nederland N.V. (ABN).

According to him, investment banking and other modern practices have immense potential, which can be exploited not only to sustain growth and development but also to compete effectively in the international finance market. Although the ABN in Bahrain does not possess a license to participate in this activity, the prospects for innovative techniques in banking are bright, he says.

Although in comparative terms the performance of the bank during 1986 was not up to expected levels, Mr. van der Mei is proud of the bank's presence in Bahrain and its contributions to development activities in the region. "ABN's long-standing reputation in Bahrain, fortified by its track record, augurs well for the promotion of Bahrain as an important center of international finance," he said. "As the economy turns around, we are confident that higher rates of

growth can be achieved." The ABN operates a domestic branch in addition to an offshore banking unit (OBU). According to Mr. van der Mei, the former is constrained to be content with a smaller share of the commercial banking market, since more than 80 percent of the banking activity is concentrated in the top five commercial banks. The OBU is still experiencing the effects of recession, although signs of recovery have been cited in recent months.

Mr. van der Mei expects that the bank will direct much of its efforts this year to streamlining its moneymarket system. "Scope for expansion does exist and areas of increasing activities have been identified. The highlights of the program envisaged for 1987 include automation of the dealing room and diversification of the commercial activities of the OBU, which now specializes in interbank business," he stated, adding that the bank is fully prepared to cope with the emerging capital market in Bahrain.

BAHRAIN INTERNATIONAL BANK E.C.

CONSOLIDATED BALANCE SHEET AT 31 DECEMBER 1986
(Currency: Thousands of U.S. Dollars)

CONSOLIDATED STATEMENT OF INCOME AND RETAIN. FOR THE YEAR ENDED 31 DECEMBER 1986 (Currency: Thousands of U.S. Dulbers)

— Stephen Victor

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#### Making a Mark on the Tourist Map

OURISM is emerging as a major industry in Bahrain. The government is eager to promore the country as a regional tourist center and is working to develop the necessary infrastructure, facilities and amenities to attract toutists. Bahrain's importance as a seat of Islamic culture and art has also been underlined by recent projects undertaken by expert teams of archaeologists and histori-

Bahrain is often referred to as Dilmun, or the Land of Immortality. According to archaeologists, mention was made of Dilmun in inscriptions from the Sumarian, Babylonian and Assyrian eras. Recent studies have established its links to the Indus Valley civilization. The oldest traces of habitation date back to about 190,000 B.C. According to a legend, Gilgamesh, King of Uruk, visited the area in search of eternal life.

The country's strategic location makes it a rendezyous for businessmen and traders, who appreciate its cool, pleasant water springs and the friendly and courteous attitude of its people. Apart from being an international center for trade, commerce and finance, Bahrain offers excellent tourist interests for both business and holiday travelers. According to Sheikh Ra-

shid Bin Khalifa Al Khalifa, director of tourism and archaeology attached to the ministry of information, the interest evinced by the government and historians in the country's past led to the visit of several expert teams from France, America and India in recent years. "These exercises have helped to unearth invaluable information and materials that help us to understand the history of the country. Both from the archaeological and touristic points of view, Bahrain has much to offer," he said.

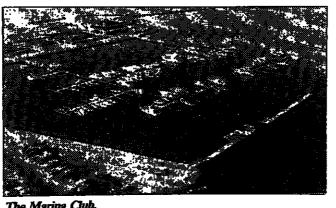
Among the recent discoveries are Bronze Age terriples, a treasured collection of ancient seals, portery, bronze and copper artifacts and the Al Khamis Mosque, reputed to be the oldest in the Islamic world. These have been carefully preserved, and are visa) has registered a sharp

now available for tourist visits and historic study.

are just a few of the places. that recall Bahrain's glorious past," he said.

man Mansoor, tourism advisor to the government, Bahrain is the ideal link between the East and the West. As a gateway to Europe, it offers an excellent transit point. Businessmen will find many activities for leisure time, he says, suggesting visits to villages where the traditional cottage industries are still pursued and a tour of historic sites, including castles, forts and the old house of his Highness the Amir, Sheikh Isa Bin Sulman Al Khalifa. "The causeway to the kingdom of Saudi Arabia has in effect provided surface access to the entire region. Visitors to Bahrain can now utilize the services of many international car-rental companies to travel to various centers in the Kingdom, Kuwait, the United Arab Emirates and beyond," he says.

In its efforts to attract (Saudi Arabia, Kuwait, the United Arab Emirates, Qa-



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Sheikh Rashid also points out as a major attraction the site of more than 170,000 burial mounds (believed to be the largest cemetery in the world) that were unearthed during recent excavarions. "Bahrain has much to offer to the business traveler. Apart from facilities for

sports and recreation (golf, tennis, swimming and horse racing for instance), there are ample avenues of evening entertainment. However, our aim is to present the unknown facets of Bahrain. The National Museum, the Bait Al Koran, the Heritage Center and the Bahrain Fort

According to Abdulrah-

tourists and passengers in transit (Bahrain's international airport handles more than 8 million passengers a year, many of whom are in transit), the government relaxed its entry regulations last year. Visas for stays up to seven days can now be obtained more easily. Meanwhile, the number of tourists traveling to from the countries of the Gulf Cooperation Council

tar and Oman, whose citi-

zens do not require an entry



BOMBAY · CAIRO · COLOMBO · DELHI · DHA I · LONDON · MANILA · MUSCAT · FARIS

increase since the opening of the causeway in November

There is no shortage of hotel accommodations, although a major fair or exhibition will sometimes provide an exception. The standard of hotels, service and food is excellent, ranging from the prestigious Reother first-class hotels like plimentary continental the Hilton, Sheraton, Diplomat, Gulf, Holiday Inn and business traveler. Ramada to the smaller and facilities - larger rooms,

gency Intercontinental and separate reception and combreakfast — aimed at the

The hotels also offer a more traditional hotels like wide variety of restaurants the Delmon and Oasis. and cuisines, from the Japa-There are hotels in all price nese restaurant in the Hilton wants to make sure that it is ranges. Many of the larger to the Regency's French hotels now have exclusive. Versailles restaurant to the Casa España next to the Del-

mon. Above the Oasis is one of the best Iralian restaurants in the Gulf. Bahrain now has restaurants representing varied international cuisines - Greek, Indian, Iranian, Lebanese - as well as many of the best-known fast-food chains. These include Hardees and Wimpy. In order to meet the

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growing demand for accommodations resulting from the causeway, the goverment's newly formed Tourism Projects Company is planning to build new rental apartments and motels.

The ministry of information's high council for tourism is also looking at ways to improve the existing environmental facilities beaches, parks, gardens and possibly create new ones to cope with the expected increase in visitors. Bahrain well and truly marked on the tourist map of the future.

-Stephen Victor

#### Real Estate a Buyer's Market

boom years of the 1970s, real estate was a seller's market. Infrastructure facilities were being developed and joint ventures and new commercial activities established. As a large expatriate population was brought in, demand for commercial and residential accommodation grew and property became a valuable commodity.

Today, property owners and real-estate agents who were formerly inflexible about rental rates are overwhelmingly open to negotiation. Many of them offer attractive terms even at the

The current downturn in real estate is partly an offshoot of supply and demand. While the construction sector was booming, many landowners decided to go commercial. In their haste to capitalize on the boom, most property owners and devel-

URING Bahrain's opers overlooked the island's serious limitations: its size, population, long-term market potential and the transitory nature of the expatriate work force. Today, there are more

properties in Bahrain than people willing to lease them, and the number of real-estate agents far exceeds current requirements. As a result of these market forces, the customer has emerged more assertive and selective. Many of the difficulties

facing the property sector may still be overcome. Although the opening of the King Fahd Causeway, providing a land link to Saudi Arabia, has not yet improved market conditions as expected, it has had some influence. Service apartments are showing increased occupancy, and many real-estate agents are experiencing an increase in business.

In addition, the government's efforts to revive the



and shopping complex.

quire \$3 billion over the rence of that "golden era."

boost to the construction sector and consequently to the real-estate business.

A recent decree permits Bahraini and other citizens of the Gulf Cooperation Council (Saudi Arabia, Kuwait, United Arab Emirates, Oman and Qatar) to own apartments. Although it is still somewhat early to assess the effects of this legislation, market movements indicate that the property sector is on the road to recovery.

As in the rest of the GCC states, most projects related to Bahrain's economic development are initiated by the government: Although Bahrain has not been seriously affected, it has been greatly influenced by both regional and global economic factors. Property owners are no

economy have begun to longer experiencing the cushow results. Its ambitious phoria of the boom years, diversification and industri- nor are they unrealistic alization plan, which will remenough to expect a recurnext ten years, will give a \_\_\_Stephen Victor

E D D A H

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#### TECHNOLOGY

#### New Ways to Vanquish A Bridge's Old Foe: Salt

By CALVIN SIMS New York Times Service

EW YORK — The problem was emphasized tragically in New York this month: Almost half of the bridges in the United States are structurally deficient and can no longer carry the loads for which they were designed. Repairing those bridges will pose technological challenges, as well as rich rewards, for engineers and construction companies. Even before the sudden collapse of the two bridges on Schoharie Creek near Amsterdam, New York, in which at least six persons died, the Federal Highway Administration estimated that more than \$20 billion in federal and state funds would be spent in the next five years to repair major defects in U.S. bridges.

After years of sustaining. heavy loads of traffic and resisting the elements of nature, a bridge can develop a variety in one process, a small electric current of problems ranging from deterioration of its deck to fais made to flow

tigue in its supports. Engineers have devised a number of methods, some relatively basic and others that

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test the limits of technology, to make those bridges sound again. The engineers also are designing special features for new bridges that will not only extend the lives of the spans but also make them much easier to maintain.

along the deck.

Most of the repair work occurs on the deck of the bridge, which is most vulnerable to widespread deterioration. The main cause of that deterioration is salt, which is spread on the roadway to melt snow or sprayed up from the body of water beneath.

Water laden with salt penetrates the surface and corrodes the reinforcing steel bars within the concrete. The rust on the bars causes them to expand, spalling (flaking) the concrete above the reinforcement. Pot holes develop, and the deck is weakened.

As a remedy, engineers strip the concrete down to the reinforce-

ing bars and replace the corroded reinforcement with bars coated with epoxy, which resists corrosion. A heavy layer of concrete is placed over the new reinforcement, and that layer is coated with latex to prevent penetration of water.

The reinforcing bars and concrete of all new bridges are being coated with epoxy and latex. In many urban areas the deck of the bridge cannot be closed for the long periods needed for renova-tion. Instead, engineers replace the deck in sections with lightweight steel plates, which are stiffened by a series of ribs beneath the plate. The deck is then covered with an epoxy-coated asphalt.

HAT REPLACEMENT, which is known as an orthotropic deck, is a much faster way of repairing a deteriorating concrete deck than applying a new layer of concrete. Unlike concrete, which takes days to dry, asphalt hardens quickly and does not contain reinforcing bers that must be protected

Corrosion of a bridge's deck is actually caused by salt water seeping into the concrete, which creates a series of minute batteries along the reinforcing bar. One side of the bar then begins to corrode. Engineers are experimenting with a new method of preventing deck deterioration that uses a process called cathodic protection. In this process, a small electric current is made to flow through a metal mesh laid down with the deck. Leaking expansion joints are another major cause of bridge deterioration. Water containing salt may leak through the expan-

sion joints, the breaks in the main span of the bridge deck that allow it to expand and contract with changes in the temperature. As the bridge moves, the deck glides over expansion bearings between the deck and the underlying supports. If the bearings become corroded, or their moving parts freeze, the bridge cannot expand and the resulting forces can tear the steelwork apart.

Engineers are designing new bridges so that they are strong enough to resist the expansion and contraction caused by changes in temperature. Thus, the number of joints and bearings can be greatly reduced or eliminated. In some of the bridges that Ammann & Whitney is building in Pennsylvania, engineers have designed the concrete deck as one continuous section.

**Currency Rates** 

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Other Bellar Values

#### **U.S. Fines** Executive At Thrift

\$100 Million Is Record Penalty

Las Angeles Times Service
DALLAS — A former executive accused in a loan fraud scheme that led to the failure of a Texas savings and loan has agreed to a \$100 million civil penalty, apparently the largest settlement by an individual in thrift industry history.

Spencer H. Blain Jr. agreed Wednesday in a Dallas court to settle a civil suit brought by the Federal Home Loan Bank Board for his role in the March 1984 failure of Empire Savings & Loan Association of Mesquite, Texas.

It was the largest failure in savings and loan history at the time in terms of assets and deposits.

Mr. Blain, who was the chairman, chief executive and largest shareholder of Empire, was ac-cused by the bank board of helping defrand the thrift of more than \$142 million through fraudulent loans to speculative condominium developments in the Dallas area along an interstate highway.

As a result of the failure, the Federal Savings and Loan Insurance Corp. had to pay about \$300 million to Empire's depositors.

It was the most expensive depositor payout in the history of the federal agency. The Federal Savings and Loan Insurance Corp. itself is now technically insolvent, having made payouts to depositors in a growing number of savings and loan failures in recent years.

The chairman of the Federal Home Loan Bank Board, Edwin J. Gray, said that the thrift's failure olved "one of the most reckless and fraudulent land investment schemes this agency has ever seen."

But the board does not expect to receive all of the \$100 million because Mr. Blain does not appear to have much in cash and assets from his Empire activities.

The settlement requires him to autos, his residence in an exclusive neighborhood and interests in scores of oil and gas wells.

#### Savile Row Fights U.K. Alterations Tailors Threatened by Zoning Changes, Higher Rents

By Steve Lohr New York Times Service
LONDON — Fashionable Sa-

vile Row, the London district known worldwide as the home of the finest men's tailoring, has survived a host of threats over the past century, ranging from the 1940 blitz to the leist

Yet today, this citadel of sar-torial classicism is threatened by a simple zoning proposal linked to a pair of forces one would scarcely expect to be at odds with the clothiers of the well heeled -the Conservative government of Margaret Thatcher and the boom in London's financial dis-

Savile Row tailors argue that the proposed change would qua-druple their rents and drive most of the 3,000 craftsmen fashioning custom-made, or "bespoke,"

suits out of the historic district. "It would mean a slow death for Savile Row tailoring and that would be a tragic loss for Britain," said Robert J. Bright, chairman of a leading Savile Row es-tablishment and a top official in the National Federation of Merchant Tailors.

The fate of Savile Row may not be one of the central political issues in Britain today. But the debate over the proposed zoning change has attracted considerable attention in the past few months, especially among the elite clientele of Savile Row, where the cost of a suit averages £800 (\$1,300).

The issue was debated before the House of Commons in Feb-



London's Savile Row, famous for traditional tailoring, could be disrupted by growing demand for office space.

ruary, although it only needs the Channon is a lifelong Savile Row signature of Nicholas Ridley, the customer. secretary of the Department of the Environment, to become law.

There are even reports of subtle divisions on the subject within the Thatcher government, with the differences not entirely unaffected by suit-buying habits. Mr. Ridley is firmly backing the proposed zoning change. He has told Savile Row representatives he typically buys his suits at Marks & Spencer PLC, the British department store chain, but is also quite fond of a few he picked up in Hong Kong.

Paul Channon, the trade and industry secretary, is said to be more sympathetic to the Savile Row constituency. A scion of the wealthy Guinness family, Mr.

Anything that affects Savile Row is an international affair. More than half of last year's \$44 million in sales by Savile Row tailors were to foreigners, with Americans by far the largest group of overseas buyers. Indeed, it has been a favorite of American bankers and financiers since Julius Morgan became a Savile Row customer in 1852. His son, J. Pierpont Morgan, was also a devoted Savile Row client.

And Robert Bright, of Wells of Mayfair, points with pride to the spacious, mirrored fitting room where William E. Simon. the former U.S. Treasury secretary, secretly met with his British

See TAILORS, Page 19

# **GNP Rises 4.3%** In U.S., Inflated By Inventories

economy expanded at a surprising annual rate of 4.3 percent in the first three months of 1987, the most rapid growth in almost three years, building of depleted business inthe government reported Friday.

of the gross national product came expansion in stockpiling of cars.

But the restocking came when business inventories, analysts said, final sales were falling at an annual and masked substantial weakness rate of \$20.4 billion. The 2.2 perin the economy, including a leap in cent decline was the first quarterly the inflation rate.

The rise in first-quarter GNP, which measures the nation's total output of goods and services, followed a meager 1.1 percent increase in the October-December period.

An inflation index tied to the reduce unwanted stockpiles.

GNP rose at an annual rate of 3.6

But in the most positive el percent in the first three months of the year, up from a 2.7 percent quarter of 1984.

The increase in prices came from a sharp rise in energy costs, which had been falling throughout most of 1986, the department said. The 4.3 percent gain in the GNP

was the fastest expansion rate since the economy grew at a 5 percent But analysts said that the pickup in

WASHINGTON - The U.S. reversed in the current quarter.

Analysts discounted the firstquarter increase because it was concentrated almost solely in a re-But the sharp increase in growth

Recorded Friday.

Neutonies. Inventories grew by a giant \$59.5 billion, reflecting a big

> But the restocking came when drop since the third quarter of 1982, the low point of the last reces-

The combination of falling sales and rising inventories is expected to translate into sluggish activity in the current quarter as factories are forced to cut back on production to

But in the most positive element of its report, the government said that the trade deficit shrank by annual rate in the fourth quarter \$13.8 billion in the first quarter. and the biggest jump in prices since The improvement came from an a 4 percent increase in the first II.I percent decline in imports, which offset a 1.6 percent drop in

Although imports have contin-ued to rise in dollar terms, the GNP report showed that the actual volume of imports shrank substantially in the first quarter.

"Our trade balance has begun to swing in the right direction," Commerce Undersecretary Robert Ortner said after the report was released. "These kinds of gains will give us a good leg up on GNP growth for 1987."

Many private economists, however, believe that the weakness in consumer spending evident in the first quarter will offset much of the improvement in trade. They are predicting that GNP growth this year may show little improvement from the 2.5 percent increase in 1986, the weakest performance since the 1981-82 recession.

The GNP report showed weakness in most other areas in the first quarter. Personal consumption spending, which accounts for about two-thirds of all GNP activity, edged down 0.4 percent, the second consecutive quarterly decline.

Housing construction fell 7.2 percent and business investment dropped an even sharper 12.8 per-

#### GM Tries Out Japanese Methods in California

By Harry Bernstein

Los Angeles Times Service
LOS ANGELES — A plan that could change the way cars are made in the United States will go into high gear next week when a massive education program opens for more than 2,500 first-shift workers at General Motors Corp.'s plant in the Los Angeles community of Van

They will go to a nearby high school on April 30 to learn new ways of doing their jobs. Then, May 11, they will be followed by 2,000 secondimmediately surrender virtually all shift workers who have been on indefinite lay-his personal holdings, including off but will be recalled so they, too, can learn more than \$700,000 in cash, three how to use an Americanized version of the Japanese "team concept" of making cars.
If, in practice, the system comes reasonably

of the United Auto Workers and GM have, the company and union will almost surely join forces to introduce similar systems throughout the giant corporation.

That major, corporate-wide transformation could take months if not years to put into effect, but, if it succeeds, it would probably spread to the other U.S. automakers.

GM and other U.S. manufacturers already use some of the methods planned for Van Nuys, such as "workers' circles" that increase workers' responsibilities on the job, and fewer special privileges for management, such as private dining rooms and convenient parking.

There are no exact precedents, but the Van If, in practice, the system comes reasonably Nuys system is most closely modeled on the one down to less that close to the high expectations that most officers now used in Fremont, California, by the GM-about 15 percent.

Toyota joint venture called New United Motor Manufacturing Inc., which produces Novas. But in many other ways, the system at Fremont and Van Nuys are comparable, according to Bruce Lee, regional director of the UAW, who helped plan operations at both plants.

Nearly 100 different job categories are re-duced to three or four, which means that workers can move more easily from one task to another. Teams of six to 10 workers and a team leader decide themselves how best to distribute the work equitably, how to design their jobs most effectively and how to check the quality of most of their own work.

Worker grievances against alleged abuses by management are relatively rare, absentecism is down to less than 3 percent, compared with

Growth opportunities worldwide

#### **Costs Linked to Inquiry Slash Guinness Profit**

the Anglo-Irish brewing giant, said Thursday that it had set aside more than one-third of its latest pretax profit to cover costs incurred in missed in January from his post as

over of Distillers PLC. Guinness reported a pretax profit of £355 million (\$577.6 million)

Guinness said Thursday for the 15 months ended Dec. 31, pay its previously declared slightly more than analysts had interim dividend predicted, but said that £125 mil-share on May 28. lion was set aside. The profit com-

months ended Sept. 30, 1985. The results were issued on a 15-Closings in London and Surich, fixings in other European centers, New York roles at 4 P.M.
(a) Commercial franc (b) Amounts needed to bay one pound (c) Amounts needed in buy one obtaind (c) Inits of 100 (x) Units of 1000 N.Q.; not quoted; N.A.; not available.
(=) To buy one pound: \$U.S.1.44. month basis because Guinness nor- ers acquisition. mally reports profits for the year ending Sept. 30 and Distillers, a whisky maker, normally reports for the year ending March 31. From Currency per U.S.s S. Kor., won 945.50 Spote, peserto 127.20 Swed, krosso 4.314 Telmon S 31.40 Thai belst 31.53 Turkish kro 794.93 UAS dictorm 3.4725 now on, Guinness plans to report on a January-to-December basis. Guinness shares rose after the announcement to close at 331

pence Thursday on the London Stock Exchange, up from 318 pence Wednesday. Guinness is facing a British government inquiry into dealings in its shares during its successful £2.7 bil-lion purchase of Distillers last year. The takeover followed a battle with

a rival bidder, the British supermarket chain Argyll Group PLC. Guinness also is fighting in court to retrieve fees totaling £25 million that it says were paid during the

The company said that the special charge included £68 million to cover possible losses on its investment in a fund once managed by the New York speculator Ivan F. Boesky; \$40 million to cover certain legal obligations and disputed funds related to the Distillers purchase, and £17 million for unrecovered payments made in connection with the acquisition.

Guinness has admitted arranging for the repurchase of its stock to boost its share price and make its offer for Distillers more attractive

than Argyll's bid last year.

The British government has been investigating whether the Guinness investment in Ivan F. Boesky & Co. may have been tied to heavy pur-chases of Guinness shares that Mr. Boesky allegedly made in the final stages of the takeover bid. Guinness said that net profit be-

fore extraordinary items totaled £230 million, or 36.3 pence a share, compared with £54 million or 25.2 pence a share in the previous period. But the £125 million charge reduced net profit to £105 million. Guinness said that the charge took account of uncertainties over the timing and the amount of the recovery of assets.

The company's former chairman, Ernest Saunders, for example,

Compiled by Our Staff From Dispatches has been accused by the company LONDON — Guinness PLC, of helping make a secret £5.2 million payment to Thomas Ward, a U.S. director of the company. Mr. Saunders, who was dis-

difficulties surrounding its take- chairman and chief executive, denies the company's allegations of Guinness said Thursday it would pay its previously declared second interim dividend of 5.86 peace a

The payment had originally been pares with £86.1 million for the 12 planned for Jan. 30, but was susended because of uncertainty ove

#### Boesky Plea Is 'Guilty' On Securities

NEW YORK - Ivan F Boesky, a major figure in Wall Street's insider trading scandal, pleaded guilty Thursday to one count of violating federal secu-

He faces a penalty of up to five years in prison and a maxi-mum \$250,000 fine. The 50-year-old financier,

ooking subdued and exhaust ed, entered his plea in U.S. Dis-trict Court in Manhattan before Judge Morris E. Lasker, who scheduled sentencing for Aug.

Mr. Boesky was released on his own recognizance.

Nearly 200 people packed the courtroom for the plea by Mr. Boesky, once one of the richest and most admired stock specul lators in the United States whose career was shattered by the multimillion-dollar inside

trading scandal.
It was the first court appea ance for Mr. Boesky since he agreed six months ago to coopcrate with federal investigator in implicating others in the snowballing scandal, which deeply embarrassed Wall Street and led to congressional demands for reform in the securities industry.

Mr. Boesky agreed in No-vember to pay the Securities and Exchange Commission an unprecedented \$100 million penalty to settle its charges that he illegally used nonpublic information to profit from securities trades. He also agreed to plead guilty to the previously unspecified criminal charge.

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Moreover, we offer an exceptionally broad spectrum of services, including Gold Card 5 privileges through American Express Bank and our exclusive, round-the-clock Premier Services,555 for the business and personal travel needs of certain clients.

To help you benefit from this broad array of services, we assign one of our Account Officers as your personal advisor. An experienced professional, he coordinates American Express Bank's global resources on your behalf, supported by one of today's most advanced telecommunications and computer networks.

and make them grow.

Private banking re-defined, by American Express Bank: personal, innovative, fine-tuned to the special needs of international clients. For more information on how this unique concept can help you reach your financial goals, contact us today. In Zurich, telephone 01/211 55 20; in Geneva, 022/32 65 80.

addition to full-time, professional portfolio management, we give you access to the investment

opportunities provided by the worldwide Ameri-

can Express family of companies. Result: you have

an unequaled choice of ways to protect your assets

Your personal advisor

American Express Bank Ltd. is a wholly-owned subsidiary of American Express Company, which has assets of more than US\$99 billion and shareholders' equity in excess of US\$5.7 billion.



Thursday, his office said Friday. James A. Boyle, 81, the judge

7 13/16

West German

France next week from Monday to neart failure in New York.

Gold

P.M. 452.13 452.55 452.55 452.55 450.50 440.20

Tuesday of cardiopulmonary failure in New York.

Roger Cazes

**US. Futures** 

Via The Associated Press

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Company Results Allied Signal
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on. Neta piso in 1987 115.1 24.9 0.81 | Ist Quar. | 1987 | 1996 | Revenue | 525.8 | 431.0 | Per Share | 0.50 | 0.11 | Anheuser-Busch Cos | 1st Quar. | 1987 | 1996 | Revenue | 2.100. | 1.201 | 1996 | Per Share | 0.42 | 0.35 | APVIN Industries | Ist Quar. | 1987 | 1996 | Revenue | 162.1 | 102.0 | Per Share | 0.41 | 0.59 | Per Share | 0.41 | 0.59 | Per Share | 0.41 | 0.59 | Per Share | 0.12 | 0.41 | 1986 | Per Share | 0.12 | 0.41 | 1986 | Per Share | 0.12 | 0.41 | 1986 | Per Share | 0.12 | 0.41 | 1986 | Per Share | 0.12 | 0.41 | 1986 | Per Share | 0.12 | 0.41 | 1986 | Per Share | 0.12 | 0.41 | 1986 | Per Share | 0.12 | 0.41 | 1986 | Per Share | 0.12 | 0.41 | 1986 | Per Share | 0.12 | 0.41 | 1986 | Per Share | 0.12 | 0.41 | 1986 | Per Share | 0.12 | 0.41 | 1986 | Per Share | 0.12 | 0.41 | 1986 | Per Share | 0.12 | 0.41 | 1986 | Per Share | 0.12 | 0.20 | Per Share | 0.14 | 0.20 | Per Share | 0.15 | 0.20 | Per Share | 0.20 | 0.20 | Ofin 1987 4677 245 1.05 1 pain at , 1984 451.4 25.9 1.18 | 181 Quar. | 1987 | 1984 | 1987 | 1984 | 1984 | 1985 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 1885 | 18 Pledmont Aviation
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: loss. Bowes 1987 504.5 41.0 0.52 es gains 6 43% 14% 29% 18% 20% 51% 10% 1886 net includes gains at million,

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Net Inc. 34 12

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1997 net includes pretar gain at \$1 \text{ Quer.}

18 Quer. 1997 198

Revenue 190.1 83.3

Net Inc. 25.9 78.9

Per Share 1.03 1.33

1986 net includes gain at \$67.7 million. .36 27 18 1.32 28 18 .10e 1.1 **NYSE Highs-Lows** 

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94.97 94.50 Jun 94.01 94.06
94.97 94.50 Jun 94.01 94.06
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10 YR. TREASURY (CBT)
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107.92 97.10 Jun 97.7 97.25
107.93 Open Int. 67.72 up 2.02
US TREASURY BONDS (CBT)
(8 pct-\$100.000-pts & 32mds of 100 pct)
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1 1.400 1.411 1.411 1.412
1 1.471 1.473 1.432
379 lots of 10 tons. 1,230 1,240 1,290 1,315 1,336 1,360 1,375 1,255

1,280 1,310 1,335 1,376 —

Previ Bld 202.75 199.25 188.50 183.50 177.08 174.00

Pre Bid 741,00 733,00 739,00 725,00 714,00 714,00 725,00 725,00 725,00

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Asian Commodities

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Volume: 0 lots of 100 cz.

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Jiv 220.00 221.90
Jiv 220.00 221.00
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Volume: 0 lots.
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Ciosa
Bid Ack
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RSS 1 Moy 201.00 200.00
RSS 1 Jiu 197.25 197.75
RSS 2 Moy 187.00 180.00
RSS 3 AMOY 187.00 180.00
RSS 4 May 177.50 177.50
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KUALA LUMPUR PALM OIL

KUALA LUMPUR PALM OIL

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**Dividends** 1,305 1,304 1,230 1,335 1,250 1,255 1,365 1,388 1,465 1,410 1,427 1,430 1,442 1,450

> **US.Treasuries** 6-15 6-16 6-15 5-29 7-16 6-17 7-24 5-29 6-12 S&P 100 Index Options DM Futures Options

Conquest V in titanium

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and gold

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**London Metals** 

# Bank America Net Up 6.3% in Period

SAN: FRANCISCO — BankAmerica Cosp. reported Thursday
that its net income in the first current

This quarter, as in the last quaralter taxes instead of the \$120 milcontinued success with our restructhe sale of Schwab and BankAturing the first current

This quarter, as in the last quaralter taxes instead of the \$120 milcontinued success with our restrucmerica Corp: reported Thursday that its net income in the first quarter rose 6.3 percent to \$67 million, reflect the results of these efforts." that its net income in the first quarter rose 6.3 percent to \$67 million. or 34 cents a share, from \$63 million from or 31 cents a share, a year certifier, partly because of the sale of services with our restructions merica's British mortgage bank subsidiary added \$143 million to the bank's noninterest income, which rose 42 percent to \$645 million to the bank's noninterest income.

cantier, partly because of the sale of its discount brokerage subsidiary.

BankAmerica stock, down 12.5 cents to \$11.625 at the opening of trading on the New York Stock profilers was unchanged at mid-

ing company, focuses on a goal

The report comes as BankAmerica, the second-largest U.S. bankbank debt.

The report comes as BankAmerica, the second-largest U.S. bankbank debt.

The report comes as BankAmerica, the second-largest U.S. bankbank debt.

and \$180 million in loans to Ecuamillion last year. is cutting costs
and becoming profitable in terms
of its operations, not earning money through one-time asset sales.

"We're coming out of a very bad

ing company, focuses on a goal amost observers agree is still a long way off: sustained profitability and a role as the West Coast's leading provider of retail banking services.

BankAmerica also got less than period," said a banking analyst, the sale of its profitable discount brokerage subsidiary. Charles Schwab & Co., with \$112 million were comming out of a very output and a banking analyst, concerned with what kind of a trend we see."

#### **COMPANY EARNINGS**

#### Crédit Lyonnais Net Jumped 52.7% in 1986

Compiled by Our Staff From Dispatcher Credit Lyonnais, expecting denationalization by the French government within the next year, reported Thursday that 1986 earnings climbed by 52.7 percent to 1.931 billion French francs (\$319 million at current

rates) from the previous year. Lean-Maxime Levêque, chairman of France's second-largest banking group, said consolidated operating income rose 20.6 percent to 9.04 billion francs. He said the bank's operating income "will increase again in 1987, but at a lower rate than in 1986." Assets at year-end increased by 1.1 percent over 1985 to 852.55 billion francs.

#### 3 GM Units Report Profit Rise

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Profits of General Motors Corp.'s three main subsidiaries increased in the first three months of 1987 over the first quarter of 1986.

General Motors Acceptance Corp., GM's wholly owned financing arm, earned a record \$481.4 million, up 74 percent from \$276.6 million in first-quarter 1986.

GM Hughes Electronics Corp. earned \$175 million in the first quarter on revenue of \$2.7 billion, up 5 percent from \$153 million on revenue of \$2.6 billion in

the first quarter of 1986. Electronic Data Systems Corp., a computer services company, earned \$64.6 million in the first quarter, up 16 percent from \$55.6 million a year earlier. Revenue rose to \$1.04 billion from \$997 million.

#### Montedison Profit Nearly Trebles

and a better sales mix at the diversified Italian chemical company.

market prices, particularly in the energy sector.

Contributing to the improvement in parent company profit — which surged 97 percent to 199 billion lire

#### Ciba-Geigy Turnover Falls 10%

the currencies of its foreign operations.

The depressed U.S. agriculture market and the

Control Data Corp. reported its first quarterly prof-

revenue at the U.S. computer maker rose 3.2 percent to \$821.7 million from \$796.1 million a year earlier.

We are beginning to see the payoff from operation-

#### TAILORS: Savile Row Threatened by Rising Rents

counterparts and hammered out key details of the \$3.9 billion International Monetary Fund loan to Britain in 1976

quickly, "I would never mention it rental rates on their showrooms, except that Mr. Simon himself has but light-industrial rates on their told the story publicly many times. far larger work areas, where suits A Savile Row fitting room is like a are tailored, cut and sewn. confessional. What is said here is

moustry. In fact, the Ja pression for a Western-style suit is "sebiro."

The Savile Row district is the central London area bounded by are typically moneyed multination-Regent Street, Piccadilly, Bond al banking and brokerage com-Street and Oxford Street. Laid out bines, especially since the real esin the 1730s as a fashionable residential district, it started to give "Big Bang" deregulation of Lon-way to luxury craft enterprises in don's securities markets has many the 19th century, led by the bespoke tailors. (Bespoke is the past
district for offices. tense of bespeak, meaning to en-

regard themselves as an endantions would force them to move. gered species today because of For example, Mr. Bright estimates what has been proposed as a pro-gressive and constructive change in £200,000 (\$324,000) annually. We zoning rules. At present, commercial real estate in central London is grouped into two categories, office would mean a loss of a concentration and light-industrial space. To sim- ed pool of highly skilled workers, phify regulations and open up Brit- the tailors say.

Conquest VHP

in titanium

and gold

(Continued from first finance page) ain's downtown areas to new enterto create a single new "business

The worry for Savile Row tailors ritain in 1976.

"Of course," Mr. Bright adds control on reats. They pay office

confessional. What is said here is held in strictest confidence."

Savile Row, like New York's classification is banished and landoutly are free to convert tailors' workrooms into offices, they certainly will, because office rents in productry. In fact, the language exceptions of the convert tailors' workrooms into offices, they certainly will, because office rents in central London are four times the rates for light-industrial space.

The tailors' rivals for office space tate boom in the wake of last year's

Most Savile Row tailors hold gage beforehand or order.)

Savile Row tailors, and other expire over the next decade. Rent members of area craft industries, increases under the new classification. Victorian-era 99-year leases that

LONGINES

However, the 9.2 percent fall in consolidated group sales to 12.834 trillion lire in 1986 reflected lower

last year - were lower net financial expenses, reduced holding losses on the share portfolio, and capital gains on shareholdings sold.

Ciba-Geigy AG said that first-quarter turnover was 4.135 billion Swiss francs (\$2.76 billion at current rates), a decline of 10 percent compared with the same 1986 period but an increase of 2 percent expressed in

weaker dollar sliced turnover in agri-chemicals by 23 percent to 1.16 billion francs — a 13 percent decline in local currencies. But this fall was more than offset by growth in the chemical and pharmaceutical group's

#### Control Data Returns to Profit

it in more than two years with earnings of \$7.2 million or 17 cents a share, for the first quarter of 1987. The first-quarter profit contrasts to a loss of \$21.2 million in the first quarter of 1986. First-quarter

Montedison SpA said profit nearly trebled to 320 al and financial restructuring, cost-control efforts, and billion lire (\$246 million currently) in 1986 from 113 above all strategic focus, " said Robert M. Price, chairbillion lire in 1985 on improved operating efficiency man and chief executive officer. (IHT, AP, Reuters)

"The danger is that the premises prises, the government is proposing of the Savile Row tailors will all be converted into plush offices for stockbrokers and merchant bankers," said Angus Cundey, managing director of Henry Poole & Co., a tailor shop at 15 Savile Row. "Sure, they can pay these exorbitant rents now. But how long will this Big Bang boom last? Will it last more than 100 years like we have?"

#### Cable Debate Thwarts Japan In Phone Merger

TOKYO -- Prospects appear dim that two rival consortia seeking to enter Japan's lucrative overseas telecommunications business will agree on a proposed merger, an executive from one of the groups said

The government's merger plan has triggered rows with the United States and Britain, which lear foreign companies' role in the proposed new concern may be seriously diluted. Nobuo Ito, president of In-ternational Telecom Japan, said his consortium remained opposed to the laying of a new

ka by the merged company. But the cable is a major goal of Britain's Cable & Wireless PLC, which holds a 20 percent share in the other consortium, International Digital Communications Planning.

cable between Japan and Alas-

# Chrysler Purchases Lamborghini

announced Thursday that it was acquiring Lamborghini, the Italian manufacturer of high-performance agreement with an Italian sports car maker in a year.

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MEETING CALLED TO DECIDE A STOCK SPLIT

DE LA PORTE, NEUVE LUXEMBOURG.

THE ANNUAL GENERAL MEETING OF SHARE-

Mimran family of Geneva. But The Detroit News quoted anonymous sources as speculating that Chrys-Chrysler officials said Lamler's cash payout for the company, borghini is now back on its feet and formally known as Nuova Auto-should post a modest profit this mobili F. Lamborghini SpA, may be no more than \$3 million.

The Italian company's 300 em-

With the purchase, the No. 3 U.S. automaker links a second name from Italy's high-perfor-mance auto industry to its own. market, its sleek, 12-cylinder Lam-Chrysler acquired a minority stake borghini Countach sells for about in Maserati last year, with an op- \$127,000. The company says the tion to take majority control of the car, with a top speed of more than sports car maker in January 1996.

edged business discussions with about 450 vehicles annually from drive vehicle. its headquarters in Modena, Italy. In addition to automobiles, Lam- ler Motors will benefit greatly from

borghini produced about 100 high-DETROIT - Chrysler Corp. performance marine racing engines

Lamborghini, which broke even last year on sales of 28 billion lire automobiles, in its second major (\$22 million), was taken over by the agreement with an Italian sports Mimran family in 1980. At the time, it was under court-appointed The company did not disclose administration after running into terms of the purchase from the financial difficulties 17 years after

The Italian company's 300 employees manufacture some of the most powerful cars sold. In the 170 miles (275 kilometers) per Chrysler in the past has acknowl- hour, is the fastest made anywhere.

Lamborghini also produces the Lamborghini, which produces Jalpa sports car and a four-wheel-"Both Lamborghini and Chrys-

Greenwald, chairman of Chrysler Motors, the chief subsidiary of

Chrysler Corp. "Chrysler Motors will gain insight into the specialized crafts-manship and high-performance engineering that Lamborghini is so well known for," he said. Meanwhile, "Lamborghini not only will benefit from Chrysler's capital re-sources, but also from our advanced electronics knowledge and our North American marketing ex-

Mr. Greenwald said Chrysler may increase Lamborghini's production beyond the current level because Chrysler believes there is a larger market for the Italian company's cars.

Last month Chrysler, which has made a spectacular recovery since coming close to collapse in the late 1970s, agreed to buy the French-government-owned Renault's 46.1 percent stake in American Motors Corp. and announced that it would soon begin exporting its cars to (AP, Renters)

#### Korean Bank Told to Run Pan Ocean Shipping

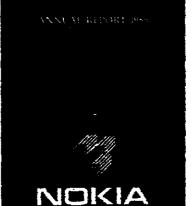
SEOUL — The South Kore-an government said Thursday that it had ordered the Korea Exchange Bank to take over the running of an indebted shipping company whose chairman committed suicide on Sunday.

Finance Minister Chung In Yong said that the state bank must run Pan Ocean Shipping Co. in cooperation with other financially viable.

Pan Ocean has debts of more than I trillion won (\$1.18 billion) and has been further de-stabilized by internal management feuding.

Pan Ocean's chairman, Park Ken Suk, 58, who had been under investigation by tax authorities, committed suicide on





Highlights of 1986

Nokia is Finland's largest privately-corned industrial enterprise. It has 100 subsidiaries in 29 countries and manufacturing in 10 countries. Nokia's net sales were 12 billion funmarks (FIM).

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Salara-Luctor is the leading colour TV manufacturer in Scandinavia. Nokia Machinery is the world's leading manufacturer of cable machinery. Nokia Paper is among the leading European manufacturers of soft tissue

Nokia established a technology education certier and launched a post-graduate a program to triple the number of Licentiates of Technology.

Key Data	1986	Change from 1985, %
Net sales (million Firnmarks)	11,994	+ 9
Profit after financial income and expenses (million Finnmarks)	675	+22
Earnings per share (Finnmarks)	11.54	+11
Excenditure on R&D and training (million Finnmarks)	590	+15
Capital expenditure (million Finnmarks)	904	+ 1
Average number of employees	28,500	+ 3

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Thursday, his office said Friday. James A. Boyle, 81, the judge

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THE DREYFUS INTERCONTINENTAL INVESTMENT FUND N.V.

Notice of Annual General Meeting

Notice is hereby given that the Annual General Meeting of The Dreyfus Intercontinental Investment Fund N.V. (the "Fund") has been called by the Management and will take place at the registered office of the Fund, De Ruyterkade 62, Willemstod, Curação, Netherlands Antilles on May 14, 1987 at 11.00 a.m.

AGENDA

1. Consideration of the declaration of a dividend of \$0.12 per share to Stockholders of record on May 29, 1987.

2. Approval of Financial Statements for the fiscal year ended August 31,

3. Reduction of the Fund's authorized capital from 750,000 to 600,000

shares. (See Exhibit A on Form of Proxy for discussion).

4. The transaction of such other business as may properly come before the meeting, or any adjournment or adjournment

The foregoing items may be approved by a majority of the shares cast on each item. The Annual Report of the Fund containing the Financial Statements for the fiscal year ended August 31, 1986 and form of proxy—available in English or German without cost to the Stockholder—may be obtained from the principal office of The Dreyfus Intercontinental Investment Fund N.V., Post Office Box N3712, Nossau, N.P., Bahama Islands, from the offices of the Paying Agents listed below or from

> Dreyfus GmbH Meximilianstr. 24 8000 Munich 22, West Germany Tel.: 089/220702, Telex: 5/29392

Holders of bearer shares will be admitted to the meeting upon prese of their Certificates or presentation of a voucher which may be obtained from any of the Paying Agents listed below. Holders of bearer shares may from any of the Paying Agents issed below. Holders or bearer shares may vote by praxy by mailing a form of proxy and a voucher obtained from one of the Paying Agents listed below to Mr. John Buchanan, The Dreyfus Interconfinental Investment Fund N.V., c/o RayWest Trust Corporation (Bahamas) Limited, Mutual Funds Department, P.O. Box N7785, Nassau, N.P., Bahama Islands. The form of proxy and voucher must be received by N.P., Bothama islands, the form or graxy and voucher must be received by Mr. Buchanan by May 13, 1987 to be voted at the meeting. The Custodians of the Fund are the Bank of New York (90 Washington Street, New York, N.Y., USA) and RoyWest Trust Corporation (Bahamas) Limited. All inquiries should be directed to RoyWest Trus: Corporation (Bahamas) Limited, Mutual Funds Department, P.O. Box N7785, Nassau, N.P., Bahama Islands. Inquines may also be directed to the Dreyfus GmbH, Maximilianstraße 24, 8000 Munich 22, West Germany, Tel.: 089/220702, Telex: 5/29392,

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13 Ex-Directors of Fermenta Are Suspected of Insider Trading

STOCKHOLM - Sweden's Bank Inspection board said Thursday it was reporting 13 former board members of the biotechnology firm Fermenta AB to the police for suspected insider trading.

The board, which oversees the Stockholm stock exchange, said it had asked prosecutors to make further investigations of share sales made

by eight former board members during 1986 on their own account or on behalf of others. Five former Fermenta board members were being reported to prosecutors for failing to

French Lower House Approves Channel Rail Tunnel Legislation

PARIS - The French National Assembly on Thursday unanimously approved legislation to ratify a January 1986 treaty between Britain and France for the construction of a cross-

The legislation will now be referred to the Senate, or upper house, to complete the neces-sary approval before the public equity sales to increase Eurotunnel's capital by 7.5 billion francs (\$1.24 billion) to its final level of around 10 billion francs.

NYSE Seat Sold for \$1 Million, Sets New Record by \$150,000

NEW YORK - The New York Stock Exchange said a seat on the exchange has been sold for a record \$1 million, up \$150,000 from the last sale April 20 for \$850,000.

**AMEX Highs-Lows** 

The exchange, in Wednesday's announcement, said the current bid for a seat is \$750,000, while the offering price is \$1.5 million

Brazil Seeks \$2 Billion From World Bank in '87

BRASILIA — Brazil said it had started nego-iating a \$2 hillion loan from the World Bank

for this year.

Government officials said Wednesday the loan request did not imply that Brazil would accept the Bank's dictates on how the Brazilian economy must be run, just as it opposes a reimposition of International Monetary Fund estrictions in return for additional loans.

Brazil has refused since 1985 to accept IMF.

conditions for its troubled economy, despidemands from creditors holding the country's \$110 billion debt, the largest in the developing The new contacts over the financial requirements of the country started here with the arrival of a World Bank mission, which was

holding meetings until Friday with officials from the Finance Ministry, Agriculture Milistry, Planning Ministry and the central bank.

Brazilian officials said the \$2 billion loan would help the country meet its 1987 constitutions with the World Bank itself, and would support energy and agriculture projects.

According to figures from the central bank, Brazil's debt with the World Bank on December 1986 and 1986 a

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# **Pollar Plunges Amid U.S.-Japan Trade Friction**

A compiled by Our Staff From Dispatches
NEW YORK — The dollar planged Thursday against the yen as the market focused on U.S. Japan trade friction and inventory buildings that were a major component in the 4.3 percent first-quarter than the ways restored product. gain in the gross national product. Gold and silver advanced sharply, and dealers said they believed that gold would reach \$500 an

ounce and silver \$9 an ounce in the "The dollar was under extreme pressure, but the market was liquid and there wasn't a hint of nervousness or imminent collapse," said Marc Cohen, vice president at Remarket was under extreme plunge began overnight when Japanese trading houses and securities firms dumped dollars in securities firms dumped dollars in Marc Cohen, vice president at Remarket was liquid when Japanese trading houses and securities firms dumped dollars in se public National Bank of New farm trade. York. But the dollar is in danger-

The dollar fell in New York to U.S. gross national product for the 140.75 yen from 142.05 at Wednes- first three months of 1987. A buildday's close, to 1.8060 DM from up in inventories, portending weak-1.8205, to 6.0085 French francs ness in the current quarter, was a 1.8150 DM from 1.8245 DM at francs from 1.4940.

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London D	ollar R	ates
Closing	Thu.	Wed
Dautsche mork	1,8150	1,8245
Potes sterling	1.6340	1.4270
Japanese yen Swiss trans	141.30	142.40
French trans	1.4947	1.4792
Source : Postare	4.0325	4.0727

The weakness continued ous territory, and it wouldn't take throughout the New York session much to trigger a sharp downward Thursday despite the 4.7 percent annual growth rate reported in the added. "Sanctions and threats of the added." Sanctions and threats of the added. "Sanctions and threats of the added." Sanctions and threats of the added." Sanctions and threats of the added. "Sanctions and threats of the added." Sanctions and threats of the added. "Sanctions and threats of the added." Sanctions and threats of the added." Sanctions and threats of the added." Sanctions and threats of the added. from 6.0670 and to 1.4715 Swiss major component in the GNP's

The Bank of Japan intervened to stem the dollar's fall, and dealers said that there were hints of central bank intervention in New York.

But the dollar ended just above key levels for the dollar. "Any drop below 140 yen and 1.80 marks could snowball into a nosedive for the dollar," one bank dealer said. The increasing export numbers in the GNP and all the talk about

It also closed lower against the British pound, which rose to higher interest rates should have \$1.6440 from \$1.6295.

The plunge began overnight when larvanese trading houses and the trade deficit and the fact that it is not improving." "It seems to serious money mov-

ers, corporations and portfolio managers, that the fundamental weakness of the U.S. trade picture

In London, the dollar fell to Wednesday's close and to 141.30 yen from 142.40.

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In earlier European trading, the dollar was fixed in Frankfurt at 1.8205 DM, unchanged, and in Paris at 6.0575 French francs, up slightly from 6.0530. It closed in Zurich at 1.4880 Swiss francs, down from 1.4960. (UPI, Reuters)

#### M-1 Rose \$2.2 Billion In U.S. for Latest Week

NEW YORK - The basic mea sure of U.S. money supply, M-1 rose \$2.2 billion to a seasonally adjusted \$742.1 billion in the week ended April 13, the Federal Re-serve said Thursday.

The previous week's M-1 level was revised up slightly to \$739.9 billion from 739.8 billion, while the four-week moving average of M-1 rose to \$740.4 billion from \$739.9 billion. M-1, the narrowest measure of the money supply, includes cash in circulation, checking accounts and nonbank traveler's

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#### Silver Rises to Highest Price Since 1984 After Peru Move

NEW YORK — Silver bullion soared Thursday to its highest price since June 1984, fueled by market concern over a move Tuesday by Peru to limit supplies and from an apparent effort to establish a producers' cartel with Mexico, dealers said.

Some analysis say that silver is undervalued in relation to gold. It began 1987 at about \$5.45 an ounce but pushed to \$8.56 Thursday in hectic trading here, up 73 cents an ounce.

"In historical terms, silver is one of the few things in the world that is still cheap." Theo Stadelmann of Bank Julius Baer said in Zurich. Is suit cheap. I neo stadetmann of Bank Julius Baer said in Zurich.
"If the markets get the bit between their teeth, silver could easily go
through \$10 or \$12," said David Williamson, head of metals research
at Shearson Lehman Brothers in London.
On Wednesday, Peru announced that it wanted to discuss coopera-

tion in marketing silver with Mexico, the world's largest producer. The energy and mines minister, Wilfredo Huayta, said he had invited his Mexican counterpart, Alfredo del Mazo, to visit Lima to

discuss cooperation in marketing silver. In trading Thursday on the Commodity Exchange in New York, silver for delivery in May closed at \$8.45% an ounce, up 50 cents from

Peru's central bank president, Leonel Figueroa, said Wednesday that Peru wanted the price of silver to stabilize at about \$7.80 an

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#### **Japan Will Permit Firms** To Hedge in Markets Abroad

Compiled to Our Staff From Disputches TOKYO — Japan's Ministry of Finance has decided to permit domestic Japanese financial institumestic Japanese timancial managers seek to options markets to hedge their incorporate and financial managers seek to tors and financial managers seek to reduce risks by shifting them to reduce risks by shifting them to vesument portfolios, perhaps as

early as next month. The move, announced Wednesday, was hailed by officials of the U.S. futures and options industry as the most significant development since the introduction of financial futures on the Chicago

Mercantile Exchange in 1972. Japanese institutions have been rent heavy participation in the U.S. limited to dealing in the highly developed U.S. futures market the property to be dealing futures and the property to be dealing futures and the property to be dealing futures. through subsidiaries, and insurance mpanies have been barred entire-as individuals still will be.

and an authority on these markets. lysts said, designed to overlap with "The Japanese financial institutions have an enormous amount of to begin April 30. (NYT, Reuters)

domestic and foreign assets that are

other hedgers or to speculators, who can profit if their opposing view of the market proves correct. In Chicago, financial analysts said the U.S. futures markets should now enjoy both increased volume and liquidity.

The insurance compani rent heavy participation in the U.S. portunity to hedge in futures." said Larry Morgan, an analyst with Dean Witter Reynolds Inc.

ly, as individuals still will be.

"It had to happen," said Thomas

A. Russo, a partner at the Cadwalader, Wickersham & Taft law firm
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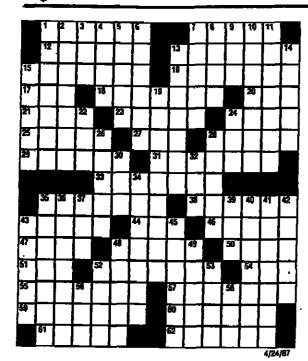
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DON'T BELIEVE EVERYTHING YOU READ.

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by Henri Amold and Bob Lae VILEA HUTOY **EWSUIN** WHAT THE MARRIAGE COUNSELOR HOPED TO SIVE HIS CLIENTS.

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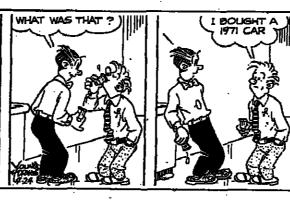
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To Our Readers

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**BOOKS** 

MAKING PUBLIC POLICY: A Hopeful View of American Government, by Steven Kelman. Basic Books, 10 East 53d Street, New York, N. Y. 10022.

Although optimism has always been the leitmotiv of American society, the dominant view of government — any government — has been profoundly pessimistic. Americans are a people whose passions run in other, more private channels. Business, sports, entertainment, family and technical virtuosity engage them. The art of government does not.

Never has this been truer than today. Twenty years after the Great Society began to run down and six years into an administration that has only grudgingly accepted the New Deal (inducing even some Democrats to renounce it), Americans' faith in active government seems depleted. The new reigning public philosophy is something called "privatization."

Now comes Steven Kelman, one-time student activist at Harvard and currently a professor of public policy there. His message throbs with the conviction of the tent meeting but uses the vernacular of the academic analyst: government works. He maintains that "public spirit in politics" is alive and well in Washington, warning that the "cynical description of a political world based on self-interest" could become a self-fulfilling prophecy.

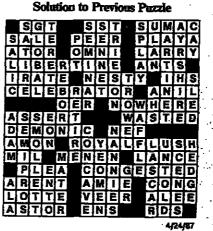
But Kelman's book is much more than a secular evangelist's credo. It is a sophisticated, gracefully written and scrupulously argued analysis of the policy process in Washington.

(Peter H. Schuck, WP)

FAST FORWARD: Hollywood, the Japanese, and the Onslaught of the VCR, by James Lardner. W. W. Norton & Co., 500 Fifth Avenne, New York, N. Y. 10110.

The New Yorker writer James Lardner sets out to make the familiar seem strange again in this comprehensive account of the rise of the VCR. He describes the technological break-throughs that made home recording feasible and chronicles the economic and legal battles that arose as the machines caught on as Holly-wood tried to fight the new technology. He also describes the social and cultural changes that home video has wrought.

The first videotape recorders were too huge and too crude for use in the home. One early prototype, built by RCA in 1953, needed more



than a mile of tape to make a fuzzy four-minute recording. The company's engineers achieved a dramatic improvement in pictual quality, Lardner reports, by removing the first row of seats from an auditorium where the machine was to be demonstrated, thus prevent ing anyone from sitting close enough to see how bad the picture was.

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RCA's recorder never got to market. It was rendered obsolete a few years later by a better (though still huge and crude) product from Ampex, another American company. American ca's video preeminence didn't last very long The Japanese, spurred by their refuctance to import such high-priced machinery, quickly took the lead in innovation. More clearly than the Americans, the Japanese saw the broad potential of the new technology. The first compact video recorder (called the U-Manc, it was introduced in 1971) was a Sony, not an Amper. introduced in 1971) was a Sony, not an Amper.
Today there are 30 million VCRs in American homes; none is an American product.

How the Japanese came to dominate the video world makes for fascinating reading. The stubborn failure of Hollywood, American corporations and (occasionally) even the Japanese to understand what consumers really wanted frequently seems quite comical. One has to keep reminding oneself, as Lardner counsels, that much of their ignorance was inevitable. and that we didn't really know what we wanted until we found it in our living rooms.
(David Owen, WP)

THE CLOSEST OF ENEMIES: A Personal and Diplomatic History of U.S. Cuban Relations Since 1957, by Wayne S. Smith: W. W. Norton & Co., 500 Fifth Avenue, New York N. V. 10116. York, N. Y. 10110.

U.S. policy toward Cuba has always been a bit high-handed, to say the least. In 1902, the United States insisted on an amendment to the Cuban constitution allowing America the right to intervene in the island's internal affairs anytime it desired. For half a century, US diplomatic representatives to Cuba considerer the place more a colony than a country. East.

E.T. Smith, the ambassador during Castres revolution in the late '50s, was a wealthy social ite who spoke no Spanish and talked almost exclusively with Havana's cite.

Now along comes Wayne S. Smith (no relation to the former ambassador) to offer less personal account of what America has been doing wrong lately in its dealing with Cats. For a quarter-century, Smith was an eyewiness to the process, first as a lowly wise officer? who watched Castro come to power in 1959, later as Cuban desk officer and finally as head of the U.S. Interest Section in Hayana.

The core of the book — and clearly its most.

The core of the book — and clearly its most fascinating reading — deals with the Carter administration's hatching attempts to improve relations with Cuba. The crowning failure of Carter's Cuba policy arrived in 1980 with the Mariel boulift, which brought 125,080 Cubant to the United States, including several thousand common criminals. Journalists at the unit viewed Mariel as one of Castro's sputs of the moment whims, but Smith shows that it was a logical extension of Cuban policy.

The lesson of Caba, as Smith himself points out, is that it should be treated as Cuba, not linked to anything else.

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(John S. Dorschner, WP)

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By Alan Truscott

NE of Long Island, New and administrators solved a difficult playing problem on helped his team win a recent Swiss team title in White Plains, New York. The player, Mel Colchamiro of Long Beach, Long Island sat South and landed in four hearts after an auction that indicated heart length on his right.

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and shifted to a low spade, driy-end-played East and brought ing out the ace. A club was home the game.
ruffed, a spade was discarded. In the replay the same coned by a trick



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## The Lakers Look Solid, the Celtics a Little Shaky

NEW YORK - With the 16team National Basketball Association playoffs getting under way Thursday night, it would be easy to predict another championship matching between the Los Angeles Lakers and the Boston Celtics. Not only did the Lakers of Magic Johnson, Kareem Abdul-Jabbar and James Worthy win their sixth straight Pacific Diviion title, but their 65-17 record was best in the league. The Celi-ics, seeking to become the first team since 1969 to repeat as mpion, had the best mark in the Eastern Conference and the second best in the league (59-23).
So what's the problem?

In an informal survey of genermanagers and coaches, they canimously picked the Lakers in the West but did not favor the Celtics in the East with the same On the one hand, some pointed

to Boston's overwhelming 79-3 two-year home-court recordmore than one said Larry Bird would "not let them lose." But weaknesses sonfaced in the final weeks of the season, when Dennis Johnson was forced to the bench with a sore right shoulder. Kevin M. Hale struggled with an injured foot and Robert Parish showed signs of wear and tear. Several coaches said that they thought the Ceitics' lack of bench strength could hart if there was an injury to a key player. If Boston were to lose, they said the Atlanta Hawks would win the East.

No matter what the others may think, K.C. Jones, the Celtic coach, is feeling better about his bench. Bill Walton, who sat out most of the season with a foot problem, played the final three games of the regular season, and Boston has home-court advantage throughout the conference playoffs.

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"I'm breathing a lot easier now." Jones said, "than I did a week or so ago." A look at the matchups for the best-of-live first-round series:

EASTERN CONFERENCE No. 1 Boston vs. No. 8 Chicago: The Celtics spent the final weeks of the regular season concentratmg on getting healthy, and even Bill Walton, who appeared in only 10 games all season, played on Sunday when they held on to first place in the East by beating Atlanta, Michael Jordan, the only

NBA PLAYOFF PREVIEW

player other than Wilt Chamber-iain to score 3,000 points in a season, wasn't enough to keep the Bulls from being swept 6-0 by Boston in the regular seaso There's no reason to expect the playoffs to be any different.

No. 2 Atlanta vs. No. 7 Indiana: The Hawks and Pacers split the regular-season series 3-3, but Atlanta, with Dominique Wilkins and the deepest bench in the league, won't let Indiana sneak up in the playoffs. With six players scoring 980 or more points, the Pacers are balanced but will be hard-pressed to win their firstever playoff game.

No. 3 Detroit vs. No. 6 Washington: Could be one of the most competitive first-round series, with Pistons toughs Bill Laimbeer and Rick Mahorn doing battle with Bullets center Moses Malone, who is itching for playoff action after missing the postseason with an eye injury last year. Washington needs a hot-shooting series from all-star guard Jeff Malone to counter the offensive bolliance of Isiah Thomas and Adrian Dantley.

adelphia: If the Bucks, who won 50 or more games for a seventh straight season, can stay healthy (particularly Sidney Moncrief, who has had shoulder, knee and foot injuries), they should advance. The key matchup is at forward, between Milwaukee's Terry Cummings and Charles Barkley. Barkley averaged 25.3 points and 13.7 rebounds while Cummings aver-

No. 4 Milwankee vs. No. 5 Phil-

aged 22.6 points in the season se-ties, won by the 76ers, 3-2. Phila-delphia would like to extend Julius Erving's career a litle longer.

WESTERN CONFERENCE No. 1 Los Angeles Lakers vs. No. 8 Denver: A year ago, the Lakers beat Houston four out of five games in the regular season, only to lose to the Rockets, 4-1, in Western Conference finals. Magic Johnson, Kareem Abdul-Jabbar, James Worthy & Co. won't let that happen again, at least against the Nuggets, who lost five straight to the Lakers this season.

No. 2 Dallas vs. No. 7 Seattle: After winning their first Midwest Division title, the Mavericks think they're ready to challenge the Lakers for superiority in the West. They may not be ready for that, but should be able to handle the SuperSonies - Dallas won a franchise-record 55 games this year. including all five against Seattle.

No. 3 Portland vs. No. 6 Houston: The Rockets, touted as the upand-coming power in the West for the next decade, faltered this season as Ralph Sampson struggled with injuries and the team lost Mitchell Wiggins and Lewis Lloyd to cocaine abuse. The Trail Blazers, adjusting better to the loss of center Sam Bowie (a broken leg), won 49 games. Houston has been pointing for the playoffs, where Sampson has promised the real Rockets will emerge, but Portland's home-court advantage may be too difficult to overcome.

No. 4 Utah vs. No. 5 Golden State: The Warriors are making their first playoff appearance in 10 years, and only reserve forward Greg Ballard has any significant postseason experience. Golden State has all-stars in Joe Barry Carroll and Eric Floyd, and an outstanding rebounder in forward Larry Smith. The Jazz had no allstar selections but plays well as a team; forward Karl Malone developed into a top-notch performer by season's end. (NYT. AP)



Washington needs hot shooting from all-star Jeff Malone.

#### Dawson Slam Wings Cardinals

ST. LOUIS - Andre Dawson's ninth hit of the season may have signaled the end of an early slump. Dawson entered the game batting

BASEBALL ROUNDUP 167 and left with an average of ning grand-slam home run rallied the Chicago Cubs to a 5-4 victory over the St. Louis Cardinals here Wednesday night, and could reverse his fortunes.

"You know sooner or later he's

going to break out of it in a big way," said the Cardinals' Jack way," said the Caronnas Clark, who hit two bases-empty homers, "He's too good a batter. Dawson's homer, his third of the season, came off Todd Worrell, the 1986 National League rookie of the year, and capped a live-run inning.
"I really didn't have any alternative," Worrell said. "Looking back, maybe I should have walked him."

Chicago Manager Gene Michael said he hoped game-wining hit would help Dawson settle in with the club; the former Montreal star signed March 8 as a free agent. "He's anxious, just like anybody else would be with a new team," Michael said. "He's like a rookie. He wants to prove he can contribute.'

Dawson had taken extra batting practice before the game, but "I was swinging bad," he said. "So I just quit. I decided to do it in the game." Dodgers 5, Giants 3: In San Francisco, pinch hitter Alex Trevino's two-run double off relieve Scott Garrelts highlighted a three-run ninth that rallied Los Angeles past the Giants.

Padres 6, Reds 3: In San Diego, Kevin Mitchell drove in a caree high four runs with a double and a home run to pace the Padres.

Mets 8. Pirates 7: In Pittsburgh. Tim Teufel drove in New York's first three runs and Mookie Wilson and Kevin McReynolds homered before the Mets held on to edge the Pirates.

Astros 6, Braves 0: In Houston, Jim Deshaies gave up four hits and struck out a career-high 11 in seven innings to help the Astros remain undefeated at home this season. Expos 7, Phillies 3: In Montreal. Mitch Webster tripled with the bases loaded and Tim Wallach homered in a six-run sixth that lifted

the Expos. Yankees 4, Tigers 1: In the American League, in New York, two-run home runs by Rickey Henderson and Ron Kittle extended the Yankee winning streak to nine Dundee United followed its sur- games and gave them their third

straight series sweep.

Red Sox 1, Royals 0: In Boston, comebacks, applied pressure but sia Monchengladbach's 17-year uncould not find a way through a beaten home record in European out in nearly seven years and Dwight Evans drove in the gamewinner with a fourth-inning single. Athletics 7, Angels 6: In Ana-

Iain Ferguson's 43d-minute head-14 years. John Van't Schip opened final seconds of the match sent Dun-heim, California, Stan Javier's first the scoring after 17 minutes and dee into the two-leg final against major-league homer, a three-run Rob Witschge put the result beyond doubt 18 minutes from the end.

Göteborg on May 6 and 22. Fergushout 18 minutes from the end.

Göteborg on May 6 and 22. Fergushout 18 minutes from the end.

son's night was marred, however, by open up a 7-0 lead, enough to bold open up a 7-0 lead, enough to hold

> Major League Standings AMERICAN LEAGUE

> > MATIONAL LEAGUE

New York St. Louis

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A67 — A00 1 A38 3 A29 2 A35 4 A31 5 A13 5

Dwayne Murphy and right fielder Mike Davis converged on his line drive and collided. Davis was carried off on a stretcher after suffering a concussion and Murphy in-

Orioles 3, Rangers 2: In Arlington, Texas, Ray Knight walked with the bases loaded in the 10th to help Baltimore hand Texas its 10th loss in 11 games.

land, Garth lorg hit the ne-breaking sacrifice fly in the ninth, and Toronto added two insurance runs on third baseman Brook Jacoby's error.

Mariners 4. Twins 3: In Minneapolis, Harold Reynolds singled home Mike Kingery in the eighth with the run that kept Seattle from being swept in its three-game series



Andre Dawson of the Cubs: 'I decided to do it in the game.

#### **SPORTS BRIEFS**

#### Inter Milan Gets Scifo for \$3.5 Million

BRUSSELS (AP) - The Anderlecht soccer club sold star midfielder Enzo Scifo to Inter Milan on Thursday for \$3.5 million, a record fee for a

Under the terms of the three-year contract, Scilo, 21, will earn \$307,000 year. Scifo, whose Italian parents emigrated to Belgium, will start playing for the Italian club next season.

#### W. German Hockey Victories Nullified

VIENNA (AP) - The International Ice Hockey Federation late Wednesday stripped West Germany of its victories over Canada and Finland for using an ineligible player at the world hockey championships. The player, Miroslav Sikora, 29, has been suspended indefinitely.

Sikora, who later became a West German citizen, played for his native Poland in the 1977 world junior tournament, IIHF rules forbid a player from competing for more than one country in world tournaments. Before the current tournament, West German officials asked the IIHF

for permission to use Sikora and had received a letter saying he was eligible. But the ITHF said an official looked at the lineups for the wrong year's jumior tournament, and, not seeing Sikora's name, had given approval. West Germany had beaten Canada (5-3) and Finland (3-2), with defenseman Sikora scoring a goal in each game. The Finns announced that they would consider a protest. The two games will be recorded as 5-0 victories for Canada and Finland.

#### Bronco-Ram Game Slated for London

LONDON (AP) - The Denver Broncos, losers to the New York Giants in the 1987 Super Bowl, and the Los Angeles Rams will open their National Football League exhibition seasons in London Aug. 9 at Wembley Stadium, organizers announced Thursday.

The game will give British fans a first-hand look at two of the sport's top players - Denver quarterback John Elway and Los Angeles a first-half caution that rules him off California. The Angels' Gary running back Eric Dickerson. Last year, more than 80,000 watched the Pettis got an inside-the-park home Chicago Bears beat the Dallas Cowboys in an exhibition game at Wembley.

## -Islanders 2-1 Victors

MONIREAL — The Quebec rdiques are doing their best to to their reputation as postseason gregate to next month's final. is. First-round losers in last

NHL PLAYOFFS

ar's playoffs after winning the them to advance. Adams Division, the Nordiques are Montreal, the defending National Fixey League champion.
Quebec posted a 2-1 victory over
the Canadiens here Wednesday

night for a 2-0 lead in their division Meanwhile, the New York Is-

lariders evened the Patrick Division final with a 2-1 verdict over Philadelphia.

Michel Goulet and Basil McRae scored 17 seconds apart in the third period to lift the Nordiques. McRac registered his second goal of the playoffs on a rebound at 3:04 after a slap shot by Risto Sil-

McRae was decked in first-period fights with Montreal enforcers John Kordic and Chris Nilan. After scoring the game-winner, McRae skated by Nilan and said a few words. "I wished him happy birthday - two months late - and asked if he wanted the puck. It's always nice to score a goal in a

playoff game. You can get into a fight any night.

In Philadelphia, Mikko Makela scared with three seconds left to . sgive New York its victory. The Islanders went on a power

play with 48 seconds left when the

Elyers were penalized for too many. men on the ice. Makela took a pass from Tomas Jonsson, skated in and fired past goaltender Ron Hextall's stick side

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## Nordiques, Porto, Dundee United Gain Berths in Finals

first 10 minutes led Porto to an 2-1 upset of Dynamo Kiev Wednesday night and a berth in the final of the European Champions' Cup soccer competition. The Portuguese, who won the first leg at home by the same score, advanced on a 4-2 ag-In the other semifinal, three-time winner Bayern Munich lost, 1-0, to Real Madrid, but the West Germans' 4-1 first-leg victory allowed

In the UEFA Cup, Dundee within two victories of eliminating . United reached its first-ever European final. The Scots, held at home

LONDON - Two goals in the ning by 1-0 for a 5-1 aggregate.

**EUROPEAN SOCCER** reaching the final of the Cup Winners' Cup, drubbing Real Zaragoza, 3-0, at home, Bordeaux, beaten 1-0 at home by Lokomotiv Leirzic. reversed that scoreline in East Germany, but a 6-5 edge in the penalty

shoot-out enabled Leipzig to

squeak through to the final. Porto reached the championship to a 0-0 draw by Borussia Mon-ment for the first time. Goals from Brazilian striker Celso Santos after chengladbach of West Germany, stunned a 34,000 crowd in the return leg with a 2-0 victory. As expected in the other semifinal, IFK

Göteborg proved too strong for In Madrid, Carlos Santillana

Dundee United goalkeeper Billy Thompson, making a save while Uwe Rahn closed in.

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(Continued from Page 6)

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Swarowski Tirol of Austria, win- scored after 27 minutes as Real set Zlatko Vujovic netted after three out to reduce its three-goal deficit. minutes. Despite controlling much Ajax Amsterdam, leading by 3-2 Three minutes later Klaus Au- of the game, the French failed to from the first leg, had no problem genthaler, the Bayern Munich cap- break through again, and lost a nerve-wracking penalty shootout. tain, was sent off by French referee Michel Vautrot for kicking Mexiprise elimination of Barcelona in

can striker Hugo Sanchez. The Spaniards, known for second-leg packed West German defense. In the Cup Winners' Cup, Ajax

cruised to its first European final in er and Ian Redford's tally in the

Leipzig's victory over Bordeaux marked the third time an East German club has clinched a berth in a European cup final. Bordeaux got off fast, squaring the aggregate scoreline when Yugoslav international

#### SCOREBOARD

#### European Soccer

out of the first leg of the final.

the quarterfinals by ending Borus-

--competition.----

CHAMPIONS' CUP
(Semifinals, Second Leg)
Dynama Klev 1, FC Perio 2 (Pario advi n 42 aggregate)
Real Madrid 1, Bovern Munich 6 (Brunich advances en 42 aggregate)
CUP WINNERS' CUP
(Semifinals, Second Leg)

Ajax 3, Real Zaragaza 6 (Ajax ad-2-2 algoresate)
Lakomativ Lelazig 1, Bardeaux 1 (algore-gate 1-1; Lakomativ Lelazig advances. 6-5, on penalty kicks)
IEEA CUP

UEFA CUP (Semifipols, Secand Lae)
Borussia Monthenaladocta G. Dundee Uni-ed 2 (Dundee advances on 2-0 agaresate)
FC Tirol B, IFK Galabors 1 IFK Galabors advances on 5-1 agaresate)

ENGLISH FIRST DIVISION Southampton 1, Sheffield W Wimbledon 2, Taffenhom 2 rs; Everton 74, Liver

#### Transition

BASEBALL Americas League
CALIFORNIA—Placed George Headrick,
utileider, on the 21-day disabled list. Replied DeWayne Buke, pitcher, from Edmonr, from the 15-day to the 21-day disal Markonet Leaguer HOUSTON—Placed Davey Lapes, regul Helder, on the 15-day disabled

lied Ty Waller, outfielder, from ne Pacific Coast League, MONTREAL,—Optioned Jeff Parrett, pitchto Indiangeolis of the American Associa-Activated Tim Burke, pitcher.
BASKETBALL
National Basketball Association

A CLIPPERS—Fired Don Chaney, head

FOOTBALL

National Pootball League

SEATTLE—Announced it has correct to contract terms with Net Jenkins, defensive back. Signed Curl Warmer, running back jieff Bryanil, defensive and: Milke Tics, light end: Curl Singer, offensive tacklet; Keith Butler, linebocker, and Ray Butler, wide receiver.

NHL Playoffs

#### Baseball

Wednesday's Major League Line Scores AMERICAN LEAGUE eatitie 95 to 118—4 13 6
innesote 806 to 128—4 13 6
innesote 806 to 120 008—2 7 1
Longston and 5. Bradiev. Koarnev (7); Bivvent, Frazier (7); Berensuer (8) and Miete,
Longston, 2-2. L—Frazier, 1-2. HR—Seof-001 111 200-4 10 1 Young, Howell (7) and Tettleton; With, Fin-ley (4) and Wynegar, W.—Young, 2-1, L.—Wit, 2-2, Sw.—Howell (2). HRs.—Cokland, Javier (1), Colifornia, Javner (2), Pertis (1), Miller (1), Downing (6).

(1), Downing (e).

Detroit

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New York

602 280 60x—4 3 8

Tonone, King (7) and Mercodo, Nokes (7):

Shirtey, Staddard (6), Righterit (9) and Skinner. W—Shirtey, 1-b. L—Tonono, 2-b. Sy—

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1 .700 -1

2 3 .800 1½

8 7 .533 5½

6 7 .533 5½

4 7 .533 5½

4 12 .250 10 (1). New York Pittsburgh 928 238 601—8 11 B (9) and Branty. W—Volenzek 888 168 312—7 12 9 kow, 0-3. Sv—Niedenfuer (1).

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Hockey

Mentreal 8 9 1-1 Goulet (8), McRee (2) (Walter (1) (Shaft or goal: Quebec (on Hayward) 9-8-9-76; Man-treal (on Gasselin) 4-12-12-28. Philippesonia Petvin (1), Mokala (2);Cressman (2), Shats on goal; N.Y. New York (on Hextall) 10-9-7— 16:Philippes (on Hrudey) (2-12-17—4).

NHL Playoff Schedule

(Best-of-sever) WALES CONFERENCE Potrick Division April 29 — Politatelphia 4 M.Y. (elanders 2: April 21 — New York 2. Philoselphia 1: April 24 — Philoselphia at New York; April 25 — Philoselphia at New York; April 25 — New York at Philoselphia: x.April 36 — Philoselphia LONDON ESCORT SERVICE, Tel. 937 phia of New York; x-May 2 - New York of

Adams Division
April 25 — Quebec 7, Montreal 5; April 22 —
Quebec 2, Montreal 1; April 24 — Montreal of
Quebec; April 25 — Montreal of Quebec; April 26 — April 26 — Quebec of Montreal; 24 April 26 —
Abontreal of Quebec; 2-May 2 — Quebec of April 21 — Terceto 4. Detrett 2: April 22 —
Toronto 6 Detroit; April 22 — Toronto 6 Detroit 2: April 23 —
Toronto 6 Detroit; April 25 — Detroit ot Toronto; April 27 — Detroit of Toronto; x-April 29 — Toronto at Detroit; x-May 1 — Detroit of Toronto; x-May 3 — Toronto at Detroit
April 2 — Effection 3. Witeslage 2. (CCT)

April 2 — Edmonton 3, Winnipeg 2 (01):
April 2 — Edmonton 3, Winnipeg 2 (01):
April 23 — Winnipeg at Edmonton: April 25 — Edmonton at Winnipeg: April 27 — Winnipeg at Edmonton; X-May 1 — Edmonton at Winnipeg: X-May 1 — Edmonton at Winnipeg: X-May 1 — Winnipeg at Edmonton; X-May 1 — Edmonton at Winnipeg: (X-May 1 — Winnipeg at Edmonton)

**World Championships** 

(At Vicane)
Thursday
Saviet Union 4. Finkand 0
United States 4. West Germany
Czechoslovakio 5, Switzerland 2

France next week from Monday to Thursday, his office said Friday.

James A. Boyle, 81, the judge

Tuesday of cardiopulmonary failpre in New York.

Roger Cazes

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SIGNATURE

#### **OBSERVER**

#### Made Outside the U.S.A.

By Russell Baker TEW YORK — This is being I written on a computer made in the U.S.A. at a desk made in Denmark. When completed it will be reproduced on paper made in the U.S.A. by a printing device made in but reconsiders again, fearing the

shoes made in Ireland, a sweater made in England, assorted cotton goods made in the U.S.A. and dental inlays of material mined in South Africa. He smells faintly of soap made in Cincinnati and aftershave lotion made in France.

He sits on a typist's chair of mysterious origin and is puzzled. He has just searched the chair for evidence of its nationality and found nothing except the words "Do not open," etched into a metal cylinder under the seat in three languages: German, English and

Pondering this mystery, its own-er will now go across the hall to his bedroom to think. He was not only made in the U.S.A., but also educated there, and so regards thinking as a very trying operation requiring a special environment. Since no one has invited him to join a think tank, he must make do with his bedroom and bathroom. He does not dare try thinking in his office, since this might get the office into the habit of being thought in, thus destroying his career as a newspa-

He is back now, carrying four garments: a nightshirt made in Portugal and three bathrobes, one made in the U.S.A., one made in England and one made in China,

Why is this man thinking so globally today? Because a new garden cart has just arrived from a mail-order house in Troy, New York. The trade name on the literature and merchandise was "Troy-Bilt," but the shipping crate told another story. The cart was made

His wife had said, "Merchant patriots are always telling us to buy American, but it's hard to find out what's American and what isn't when 'TroyBilt' turns out to mean

in South Korea.

He began investigating his life. It was rife with alien goods that had seemed deceptively American in the shop. Paper clips, for example.

wants to write, but reconsiders, thinking the trite exclamation may offend exceedingly churchly readers. Instead, he decides to write. 'Paper clips, for heaven's sake!' quaint sweetness of the expression will make youthful readers consid-The person writing it is wearing er him a fuddy-duddy afraid to let it all hang out in festoons of four-

> letter words. Is it possible that America, once the home office of know-how, is now so inept that it must have its paper clips made in Taiwan?

The person writing at this machine is appalled at the thought of how thoroughly his life may have been invaded by alien goods. Glancing at the floor, he sees a rug made in Iran. On the wall hangs a lithograph made in France. On a table sits an AM-FM stereo

ssette recorder and radio made in Japan; on the desk, a radio-clock made in Hong Kong; under the desk, a typewriter made in Japan; by the fireplace, an exercise machine made in Sweden. He searches for things made in

the U.S.A. There are some: A coffee mug with, oddly, a picture of the French writer Marcel Proust on the side says "U.S.A." A cast-iron penny bank shaped like a woodburning stove. A roll of masking tape. A plastic bag of ball-point pens. A flat can of saddle soap. Back from the kitchen, he uses a

stainless steel spoon made in the U.S.A. to stir tea from India made with the help of an electric kettle made in England and investigates his desk. It discloses a submersible aquarium heater made in Denmark, a small kit of small tools made in Germany, two wallets made in Italy, six hearing-aid batteries made in West Germany, a small wooden chess board made in Indonesia, a brass cigarette box made in Pakistan, a hand calculator made in Taiwan, five shattered fragments of Roman pottery made in England, and a key to the city of Charleston, West Virginia, bearing no clue to country of origin.

The man is saddened by his discoveries. If Americans, as some people want, could buy only goods made in the U.S.A., we would all have to think of something new to do instead of going shopping.

New York Times Service

# Never Mind Food, Feed on the Decor

By Joseph Giovannini New York Times Service THE guests at the recent opening of a

I new Los Angeles restaurant called Kate Mantilini thought they had come for the food, but many simply abandoned their chicken potpies and grilled swordlish and strolled around, wine in hand. First they gazed up at a huge metal "sundial" apparatus suspended like a centerpiece beneath the skylight, then walked over to a long, gently bowed mural of a boxing match. Fragments of the mural were scattered around the room on walls that were themselves broken into intricately layered sections, as though a Cubist painting had been turned into architecture.

Located at a highly visible address -on Wilshire Boulevard in Beverly Hills - the high-ceilinged, long, raucous dining hall of the restaurant signaled the arrival of a new avant-garde architecture in the heart of the city. For nearly a decade this kind of architecture has flourished in Los Angeles's hillside and beach communities, but its arrival on Wilshire served as an announcement. The \$2 million, 175-seat restaurant was

designed by the Santa Monica firm Morphosis. In January, Morphosis received three of the highly coveted awards in Progressive Architecture magazine's annual competition; another Santa Monica firm, Koning-Eizenberg, won a fourth.

Over the last decade, while many East

Coast architects journeyed to Europe to immerse themselves in architectural history, a young generation of Los Angeles designers searched the city for commonplace materials. They combed lumber and marble yards, studied set design in movies, and discovered forms and effects in paintings and sculpture that could be turned into architecture. In a city that has always been more focused on its future than its past, no lesson was irrelevant; architects pieced together a nontraditional, nonhistorical approach to design. Among their eclectic sources were hot-rod magazines for car parts that suggested building parts - and 18th-century illustrations of watch

Supported at first by adventurous clients in the art and movie worlds, architects and designers such as Thom Mayne and Michael Rotundi of Morphosis, Robert Man-gurian, Frederick Fisher, Eric Moss and Craig Hodgetts are now designing in a cultural environment more receptive to avant-garde architecture. The recent openings of architecturally ambitious buildings struction bardware. at the Los Angeles Museum of Contempo-



House by Frederick Fisher features colored concrete blocks.

rary Art and the County Museum of Art The director and producer Tony Bill, who has sponsored informal discussions about architecture over the past two months, believes that an "auteur mentality" has developed in architecture, as in film, and that buildings are being under-stood as signature designs. "Architects are fast acquiring the glamour and visibility associated with film makers," he said.

The clarion call of this new architecture was Frank Gehry's own house in Santa Monica, finished in 1978. A crash of corrugated iron, wired glass, exposed two-by-fours, asphalt shingles and blacktop, it became a symbol of an emerging movement. With the opening of Kate Mantilini, a younger group of Los Angeles architects seem to be moving out of Gehry's shadow.

For these designers, now roughly 35 to 45 years old, architectural beauty is not exactly the point. For example, a rather odd two-story addition to a Santa Monica tract home, designed by Eric Moss to be seen from the freeway at 55 miles (90 kilometers) per hour, has a gabled roof open like flower petals, with a hot tub at the center. Colors in the house are citric; shapes, asymmetrical: surfaces, graphic. Throughout the house, the architect made conspicuous use of garden-variety con-

Brian Murphy's stark white Santa Moni-

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ca home, which has three high-tech, gang-plank bridges leading to three floors of the five-story structure, is hardly an exquisite architectural jewel. First of all, it is funny, but beyond the chuckle, the design deliberately establishes in a single gesture a subtly defrant attitude. Though well laid out inside, it appears to be liberated from the usual notions of practicality.

The collage of concrete blocks in assorted colors and textures that make up the facades of a house in the Hollywood bills done by Frederick Fisher exemplifies how many of these architects compose artistic tableaux out of everyday materials. Inside,

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the exposed wooden gables and ridge beam recall Japanese shrines. Other houses, buildings and interiors

done by such design firms as Grinstein and Daniels, Barton Phelps, Franklin Israel and Steven Ehrlich exhibit a spirit of experimentation, an interest in complex construction and also use undecorated, often ordinary materials. Large buildings are broken down into small, oddly angled sections, often with walls layered as threeisional collages. The buildings are abstract and often intuitively designed, rather than conforming to a clear set of theoreti**PEOPLE** 

James Callaghan to Ger Knighthood in Britain.

James Callaghan, the lumbe British prime minister, is to be knighted by Queen Elizabeth II for service to the nation, Buckingham Palace announced Thursday, Callaghan, Labor prime minister from 1976 to 1979, is to be invested with the Most Noble Order of the Gar. ter at Buckingham Palace on June 15, the palace said. Upon being knighted, Callaghan, 75, will be known as Sir James and his wife at Lady Audrey-

President Daniel Ortega of Nica.
ragua awarded the British noveling Graham Greene the country's high est literary award. In a brief acceptance speech for the Ruben Daniel Cultural Independence Award Greene said Nicaragua was fighting "against barbarity for civilization" - an apparent reference to its battle against U.S. backed rebels. Green visited Nicaragua four years ago and publicly supports the Sandinist government, which came to power with the ooster of the former dictator Anastisio Somoza in July 1979. . . Turkey's international Atatürk peace award has been won this year by President Richard von Weizsäcker of West Germany for his contributions to peace, Culture Minister Mesut Va. maz said in Ankara. The award a gold-plated medal, a gold base and 15 million lira (about \$18,50) was set up last year in memory of Mustafa Kemal Atatürk, founder of the Turkish Republic, to pursue his goals of peace at home and abroad The first award was made last year to the former NATO secretary gen-

President Ronald Reagan asked his wife, Nancy, to say just on kind word" about reporters during the annual dinner of the White House Correspondents Association. "I'm thinking. I'm thinking the first lady said.

The composer Miklos Rough who won Oscars for his score of "Spellbound," "Ben Hur" and "A Double Life," has been honored for lifetime achievement by the American Society of Composers, Artists and Publishers. Rozsa, 80, morelyed the Golden Soundtrack Award, the organization's highest honor at an awards dinner Wednesday.

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